

Chamber CONNECTION

CONNECTING BUSINESS, MILITARY & COMMUNITY

Public Safety Awards

HEROES RESPOND FIRST



September 26th, 2017

Jacksonville • Onslow Chamber of Commerce will be presenting the awards to five deserving public safety professionals from the fields of law enforcement, emergency medical services, emergency communications, fire fighting, and volunteer fire fighting. North Carolina Senator Harry Brown will be the keynote speaker.

FULL DETAILS
ON PAGE
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Our Chamber Staff

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1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce’s mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

Thank you to Lara E Photography for her wonderful photos of our various Chamber events.

www.laraephoto.com

Member Renewals JUNE

ABA Rental Properties Inc.	October 12, 1990
Allied Security of Jacksonville, Inc.	August 11, 1992
American Red Cross Onslow County Chapter	August 1, 1991
Anderson & Slack, PA	April 1, 1984
Appraisal Service Company	June 1, 1990
Bartley Insurance	November 12, 1987
Beasley Broadcasting Group, Inc.	February 26, 1998
Boys & Girls Club of Onslow County	October 29, 1992
Brynn Marr Hospital	May 11, 1984
Carolina Psychological Health Services	July 1, 1993
Century 21 Champion Real Estate	September 30, 1978
CenturyLink- Public Relations	June 11, 1984
Chick-fil-A	September 30, 1994
Class Act Catering	September 25, 2007
Coastal Dry Cleaning Group	January 1, 1984
Coastal Equipment Company	November 1, 1983
Coldwell Banker Fountain Realty	April 29, 1998
Cooper Investment Company	April 24, 1996
Corpsmen Memorial Foundation	July 18, 2013
Cunningham & Company Mortgage Bankers	June 28, 1994
Davis Heating & AC	July 28, 2014
Designer Kitchen & Bath Center	December 1, 1987
Discovery Church International	November 28, 1995
Don Williamson Nissan	September 1, 1979
First Bank	January 19, 2006
First Citizens Bank	January 1, 1979
Flowers on the Move, Inc.	September 14, 1993
Four Seasons Pet Care	May 1, 1985
Front Row Communications	August 7, 2015
Game It	May 17, 2013
Garris Evans Lumber Co.	September 12, 1980
Gaylor, Edwards & Vatcher	September 1, 1979
Gordon E. Robinson Jr., Attorney At Law	May 21, 1990
Home Credit Corporation, Inc.	April 15, 1996
Home Search Real Estate	July 6, 2015
HomeTeam Property Management	April 1, 1982
J Z Mann Pediatric Therapy	April 22, 1997
J. Milton Uzzell CPA, PA	December 13, 1995
Jacksonville Board of REALTORS, Inc.	July 1, 1992
Jacksonville Physical Therapy Center	January 26, 2013
John L. Pierce & Associates, P.A.	February 1, 1985
Jones Funeral Home	September 22, 1978
Jones-Onslow EMC	September 22, 1978
Jose I. Arauz, D.M.D. PA	August 1, 1992
Kitchen & Lighting Design	May 9, 1988
Kixx Outfitters	January 21, 2011
Kona Ice of Coastal Carolina, LLC	May 31, 2011
Lanier, Fountain & Ceruzzi	September 22, 1978
LaRue Hambrick Realty	January 21, 1980
Liberty Commons	April 16, 1998
Liberty Crossing	August 18, 2011
Lynnwood Park Zoo	November 5, 2003
Marina Cafe	July 25, 2006
Marine Federal Credit Union	September 9, 1979
May Exterminating Company	September 25, 1978
Mobile Mini Inc	June 15, 2016
Modern Exterminating	March 20, 1979
Moore Buick, GMC Truck	September 25, 1978
Morgan Family Dentistry	September 25, 1978
Morton Construction Company	September 25, 1978
NAPA Auto Parts of Jacksonville	June 15, 2010
National Automotive Group, Inc.	September 25, 1979
North Carolina Housing Finance Agency	June 25, 2015
Office Park Eye Center	January 11, 1994
Onslow Animal Hospital	June 9, 1983
Onslow Grading & Paving, Inc.	April 25, 1996
Onslow Memorial Hospital	September 24, 1979
Onslow Women's Center, Inc.	July 29, 1997
Panache Events Plus	May 1, 1988
Parker & Associates, Inc.	July 7, 1994
Parker Dentistry	April 25, 1996

Realty World Today	October 17, 1991
Sam's Club 6573	June 12, 1996
Semper Fi Fund	June 29, 2009
SIA Group	June 22, 1984
Sonic Drive In # 5324	July 8, 2015
Sonic Drive In #3983	July 8, 2015
Stanadyne Automotive Corporation	September 26, 1979
Staybridge Suites Jacksonville	June 26, 2014
Steven Marshall, Colonial Life	April 27, 2015
Stillwater at Southbridge	June 2, 2014
The Daily News	September 1, 1979
Thomas J. Rojy Jr., MD, PA	August 11, 1994
Thomas W. Bell, Jr., D.D.S. and Edward G. Covert, D.D.S	November 1, 1989
Thompson, Brown and Company	July 8, 2013
Tina Glover, State Farm	July 24, 2012
Tisdale, McConnell & Bardill, LLP	September 12, 1988
United Way of Onslow County, Inc.	June 1, 1983
W.T. Humphrey, Inc.	July 7, 1994
William M. Rogers, P.A.	November 1, 1983
Williams•Scarborough•Smith•Gray, LLP CPAs	July 25, 1986
Women's Healthcare Associates, PA	April 1, 1988

JULY

A.D. Guy Insurance Co.	September 1, 1979
Arlington West	August 22, 2008
Axis Physical Therapy	September 12, 1986
Behind the Scenes Event Design, LLC	April 7, 2015
Ben's Advertising Specialties	September 28, 2009
Bob's Auto Center, Inc.	July 20, 2010
Campbell University	January 10, 1994
Carobell, Inc.	April 14, 1994
City of Jacksonville	January 1, 1991
Coastal Enterprises, Inc.	April 1, 1983
Col. Bruce A. Gombar	May 10, 2011
CopyPro	July 21, 2006
Dance Theatre of Jacksonville	October 2, 1997
Dudley's Marina	May 1, 1995
Excel Body Works Inc.	May 15, 1984
Gulfstream Steel and Supply, Inc.	August 10, 2005
High Point Furniture	April 30, 1993
InterState Outdoor, Inc.	September 25, 2015
Jacksonville OB/GYN & Infertility	April 1, 1991
Jacksonville Onslow Economic Development	July 9, 2002
Johnson Drug Store - New Bridge	September 22, 1979
Johnson Funeral Home	July 1, 1995
Jon Douglas Lesan, D.D.S., R.Ph, PA	June 1, 1990
Law Offices of John Drew Warlick, P.A.	January 1, 1979
Legal Shield Craig Wilson	July 8, 2016
Liberty Tax Service & Financial Group	September 27, 1995
Lowe's Western Blvd	September 22, 1978
Martin Marietta Materials	August 22, 2007
Miller-Motte College	July 2, 2010
Ms. Annie L. Chivers	August 15, 2013
Navy Federal Credit Union-Western	July 22, 1987
Omega World Travel	September 16, 1991
Onslow Community Outreach, Inc.	June 30, 1999
Onslow County Administration	September 8, 1988
Onslow County Schools	September 25, 1979
Puller Place at Carolina Forest	August 4, 2005
Robert Brown, An Affac Agent	July 30, 2012
Rose Brothers Furniture	September 25, 1979
Southern Auto Parts	September 27, 1979
Stevenson Kia	July 6, 2009
Sylvan Learning Center	August 10, 1999
Take the Stage NC Entertainment	February 4, 2015
The Trophy Case of Jacksonville, Inc	July 11, 1990
Tire Country of Jacksonville, N.C.	November 17, 1995
Tom Mattison Septic Inspection Service	July 15, 2009
University of Mount Olive at Jacksonville	July 24, 2006
USO of NC, Jacksonville	August 8, 1986
Virtue Capital Management	July 6, 2016
Walmart	March 1, 2003
Window Gang	July 1, 2013
Wright Law Firm	April 24, 1996
Z.E.C.A. School of Arts and Technology	July 14, 2015

New Members

JUNE

Bodi Barr

1133 Gum Branch
(910) 355-2277
bodibarr@gmail.com
Health & Beauty

Head Styles Barbershop & Salon

1621 Lejeune Blvd
(910) 353-1631
tmat74@gmail.com
Barber Shop

Brainstorms 2 Butterflies

Jacksonville, NC 28540
(910) 545-6002
heather.sudbrock@gmail.com
Home Based Business

Panache Events Plus

34 East Thompson St.
(910) 347-2884
panache@2panache.com
Event Space

JULY

Jacksonville Comic-Con

217 Egret Run Ln. Unit 921
Pollys Island, SC 29585
Mr. John Stamey @ (843) 655-8775
jwstamey@gmail.com
www.jacksonvillecon.com
Entertainment

Altitude Trampoline Park

1030 Henderson Drive
Ms. Shelley Robinson
jump@altitudejacksonville.com
www.altitudejacksonvillenc.com
Amusement Games & Machines

Coastal Barber School

1368 #2 Piney Green Rd
Jonathan Brown @ (910) 507-0943
tmat74@gmail.com
Barber School

A-1 Seal Coat Inc.

4915 Arendall St. Ste J PMB
Moorehead, NC 28557
Mr. Bill Timblin @ (252) 646-5544
bill@a1sealcoatinc.com
www.a1sealcoatinc.com
Asphalt Maintenance & Repairs

Ashley Motors Inc.

2194 Burgaw Hwy
Mr. Rhon Pierce @ (910) 455-1990
r_a_p_1972@hotmail.com
ashleymotorsnc.com
Automobile Dealers

Mr. Timothy Haney

Postal Annex, 2075 North Marine BLVD
Suite #U, Box #317
Mr. Timothy Haney @ (910) 389-3392
timothy.haney@usaa.com
www.usaa.com
Associate Member

Connected Counseling Community Center

4075 GumBranch Rd.
Mr. Ronny Stephens @ (910) 238-4599
connectedcounseling34@gmail.com
connectedcounselingcenter.com
Health and Wellness

June Ambassador of the Month

Jen is an active member of the Chamber of Commerce participating in the Ambassador Committee as well as Leadership. In the 2016- 2017 Jacksonville Onslow Leadership class she was the Graduate-Project Chair of the Carobell Kitchen Project raising more than 20,000, and which was completed last month. Her ongoing fund raising initiative for the Onslow Women's Shelter 2017 Dancing with the Stars and Boys and Girls Club Family Feud Event, show her compassion for these organizations!

In June Jen hosted the Ambassador meeting at University of Mount Olive where she works full time as one an Admissions Representatives! With all the rest of the time off that Jen has she is also in school working on a Master's in Public Administration from Golden Gate University, and stays busy being a mom! We couldn't be more proud to have Jen as a representative of the Jacksonville Onslow Chamber!



July Ambassador of the Month

Since the moment this member entered the Jacksonville Onslow Chamber her passion, good will, and good heart lit up the halls! When some families are experiencing the worst tragedies of their life this woman is there to guide them through it! Karen Hutcherson's commitment willingness to go above and beyond for her fellow Chamber Members make her July's Ambassador of the Month!!



Public Safety Awards

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September 26th, 2017

Jacksonville • Onslow Chamber of Commerce will be presenting the awards to five deserving public safety professionals from the fields of law enforcement, emergency medical services, emergency communications, fire fighting, and volunteer fire fighting. North Carolina Senator Harry Brown will be the keynote speaker.

Onslow County Government Center
234 NW Corridor Blvd.,
Jacksonville, NC 28540
\$15 /plate paid at time of RSVP
11:30am: Lunch
Provided by: Mission BBQ
12:00pm: Award Ceremony

RSVP to Sabrina Thomas at
speialevents@jacksonvilleonline.org or
910-347-3141 ext. 235
by September 1st, 2017



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Tina Glover State Farm

Coldwell Banker Foundation Realty

Modern Exterminating

Lowes Food

Vidant Family Medicine— Jacksonville

Economic Indicators & Other Charts

How to read the Charts:
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS				
MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE				
OCCUPANCY TAX: SOURCE: ONSLOW COUNTY				
Monthly Report of Taxable Sales				
15-16	Taxable Sales	16-17	Taxable Sales	% Change
Jul-15	\$168,845,706	Jul-16	\$173,654,795	2.85%
Aug-15	\$165,312,504	Aug-16	\$171,787,640	3.92%
Sep-15	\$159,849,446	Sep-16	\$172,438,330	7.88%
Oct-15	\$157,269,722	Oct-16	\$157,979,134	.45%
Nov-15	\$144,167,556	Nov-16	\$149,558,400	3.74%
Dec-15	\$146,587,089	Dec-16	\$159,084,149	8.53%
Jan-16	\$175,397,878	Jan-17	\$188,820,250	7.65%
Feb-16	\$134,525,688	Feb-17	\$142,931,810	6.25%
Mar-16	\$146,002,613	Mar-17	\$152,227,168	4.26%
Apr-16	\$170,363,433	Apr-17	\$183,028,780	7.43%
May-16	\$156,324,629	May-17	\$167,072,441	6.88%
Jun-16	\$159,961,445	Jun-17		
YTD Total	\$1,400,958,202	YTD Total	\$1,818,582,897	5.45%
*YTD Total does not include numbers in <i>Italic</i>				

Occupancy Tax Report			
	2015-2016	2016-2017	%
July	\$348,493.26	\$402,706.74	13.4%
August	\$301,788.91	\$284,130.83	-5.8%
September	\$164,132.88	\$157,461.88	-4%
October	\$102,761.02	\$120,219.03	14.5%
November	\$73,658.64	\$83,262.30	11.5%
December	\$50,277.54	\$64,805.58	22.4%
January	\$62,893.54	\$67,525.27	6.8%
February	\$64,855.84	\$71,982.00	9.8%
March	\$83,947.63	\$92,556.64	9.3%
April	\$100,502.00	\$110,117.39	8.73%
May	\$125,805.86	154,642.07	18%
June	\$241,690.37		
Total:	\$1,479,117.12	\$1,609,408.86	8.00%
*YTD Total does not include numbers in <i>Italic</i>			

UTILITIES				
UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA				
City of Jacksonville & ONWASA Water				
	Connects		Disconnects	
	2016	2017	2016	2017
1st Qtr	4,538	4,753	3,074	3,193
2nd Qtr	5,297	5,185	3,768	3,456
3rd Qtr	5,397		3692	
4th Qtr	3,696		3,003	
YTD Total	9,835	9,938	6,842	6,649
*YTD Total does not include numbers in <i>Italic</i>				

HEALTHCARE	
OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL	
OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL	
NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE	
NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE	

Onslow Memorial Hospital Emergency Room Visits		
	2016	2017
1 st Quarter	15,173	15,609
2 nd Quarter	15,279	4,795
3 rd Quarter	15,616	
4 th Quarter	15,160	
YTD Total	15,173	20,404
Onslow Memorial Hospital Live Births		
	2016	2017
1 st Quarter	363	365
2 nd Quarter	379	325
3 rd Quarter	412	
4 th Quarter	384	
YTD Total	742	690
*YTD Total does not include numbers in <i>Italic</i>		

Naval Hospital Camp Lejeune Emergency Room Visits		
	2016	2017
1 st Quarter	12,638	13,326
2 nd Quarter	12,039	11,538
3 rd Quarter	12,840	
4 th Quarter	8,938	
YTD Total	24,677	24,864
Naval Hospital Camp Lejeune Live Births		
	2016	2017
1 st Quarter	467	514
2 nd Quarter	522	483
3 rd Quarter	485	
4 th Quarter	313	
YTD Total	989	997
*YTD Total does not include numbers in <i>Italic</i>		

TRANSPORTATION			
PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS			
ONSLow NEW VECh SALES: SOURCE: ONSLOW COUNTY			
ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT			
Public Transportation Riders - 2017			Onslow County New Vehicle Sales
System	April	Fiscal YTD	
Onslow United Transit System	7,545	88,812	
Jacksonville Transit System	10,006	118,386	
Military Express	1,468	15,550	
Total	19,019	222,748	
			May 17
			Jun 17
			Cars
			Trucks
			Total
			Year to Date
			Cars
			Trucks
			Total

Albert J Ellis Airport Total Passengers			
	2016	2017	% Change
January	20,658	22,039	-6.2%
February	18,832	22,607	16.6%
March	23,295	25,629	9.1%
April	24,831	26,552	6.4%
May	26,584	28,701	7.3%
June	27,482	27,385	-0.3%
July	29,349		
August	27,962		
September	25,765		
October	25,164		
November	26,296		
December	26,530		
YTD Total	141,682	152,913	7.3%
*YTD Total does not include numbers in <i>Italic</i>			

HOUSING	
ONSLow ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER	

Onslow County Absorption Rates 2017					
Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 4/30/17, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes.					
Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	6	423	70.50	300	4.26
\$150,001 - \$200,000	6	271	45.17	197	4.36
\$200,001 - \$250,000	6	131	21.83	107	4.90
\$251,001 - \$300,000	6	55	9.17	45	4.91
\$300,001 +	6	90	15.00	155	10.33
TOTAL		970		804	
New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	6	6	1.00	4	4.00
\$150,001 - \$200,000	6	168	28.00	120	4.29
\$200,001 - \$250,000	6	103	17.17	107	6.23
\$251,001 - \$300,000	6	30	5.00	49	9.80
\$300,001 +	6	18	3.00	45	15.00
TOTAL		325		325	

BUSINESS STATS

COUNTY PERMITS: SOURCE: ONSLOW COUNTY
CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

City of Jacksonville Building Permits

June 2017	#	Value
Residential	38	\$447,419
Commercial	114	\$2,263,609
Other	294	\$279,329
Total	446	\$2,990,357

County Building Permits

FY2015-16	Res BPs	Com BPs	Total Value
1st Qtr Totals	481	102	\$27,485,456
2nd Qtr Totals	340	72	\$74,356,186
3rd Qtr Totals	401	103	\$32,447,965
4th Qtr Totals	481	117	\$23,980,273
FY Totals	1703	394	\$158,269,880

FY2016-17	Res BPs	Com BPs	Total Value
1st Qtr Totals	457	88	\$23,999,727
2nd Qtr Totals	439	92	\$59,968,234
3rd Qtr Totals	595	163	\$31,527,943
4th Qtr Totals	687	146	\$6,756,608
FY Totals	2,178	489	\$140,061,313

CAMP LEJEUNE & MCAS

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

**Camp Lejeune Area Active Duty
USN/USMC Statistics**

Location	10/20/2016	1/15/2017
Camp Lejeune	29,356	29,426
MARSOC	2,215	2,209
New River	6,725	6,728
TECOM Schools	4,315	6,412
Total	42,611	44,775
USMC Deployed Total	5,454	3,021

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AND
COOLING**

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**Unemployment rates from NC Works
- NC Dept of Commerce**

Area Name	Onslow County
Year	2017
Month	May
Labor Force	64,060
Employed	61,058
Unemployed	3,001
Unemployment Rates	4.7%

ONSLOW COUNTY REGISTER OF DEEDS

ASSUMED BUSINESS NAMES, DEATHS, BIRTHS AND MARRIAGE CERTIFICATES FOR THE PREVIOUS 3 YEARS. SOURCE: ONSLOW COUNTY REGISTER OF DEEDS

Register of Deeds

Assumed Names		Deaths	
2014	595	2014	751
2015	568	2015	786
2016	560	2016	812

Births		Marriages	
2014	3,948	2014	2,599
2015	3,718	2015	2,584
2016	3,519	2016	2,677

EDUCATION

SOURCE: ONSLOW COUNTY PARTNERSHIP FOR CHILDREN

**Onslow County: Child Care Snapshot
April 2017** (State Regulated for children birth to 12)

License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	21	2,715	2,357	87%	403
NC 4 star	11	494	434	88%	57
NC 3 star	18	508	461	91%	74
NC 2 star	2	13	11	85%	2
NC 1 star	10	123	114	93%	16
NC Religious	5	459	419	91%	66
NC Temporary	1	41	26	63%	4
NC Provisional	-	-	-	-	-
NC Probationary	2	158	121	77%	25
Totals	70	4,511	3,943	84.4%	647

COLDWELL BANKER

FOUNTAIN REALTY

910.455.2977

COLDWELL BANKER PREMIER OFFICE



**Come join us for our
Solar Eclipse Party
at Sturgeon City!**

We will be hosting a Solar Eclipse Party on August 21st from 12:00 to 4:00pm. Bring your friends and family to Sturgeon City, and come be a part of the fun activities we have planned. Learn about the solar system, all while safely viewing the Solar Eclipse.

This is a **FREE** event open to everyone! Blankets and chairs are encouraged. Glasses are free to the first 200 attendees and then available for purchase for \$2/each. There will be a few food vendors on-site to include Forkful, Wing Zone, and Pelican's SnoBalls.

**Jacksonville • Onslow
CHAMBER OF COMMERCE**

(910) 347-3141 | <http://www.jacksonvilleonline.org>
1099 Gum Branch Rd., Jacksonville, NC 28540

**Member
Referral
Program**

Your Referrals = New Chamber Members + New Chamber Connections

The Member Referral Program is a continuous campaign to grow the Chamber and provide Rewards and Recognition Opportunities to participants who forward prospects to the Chamber that result in memberships.

Help Your Chamber Grow...Refer a Member!

YOUR INFORMATION: (Needed for proper credit to be given)	REFERRED BUSINESS INFORMATION:
Name: _____	Contact Person: _____
Business Name: _____	Title: _____
Phone: _____	Business Name: _____
E-mail: _____	Address: _____
How has your company benefitted from chamber membership? _____	Phone: _____
	E-mail: _____

ABA

RENTAL PROPERTIES INC.

910-347-4049 | Jacksonville, NC

*When you care about
where you live*

MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

JUNE Service Member of the Month Sgt Jenkins, Darius E.

Sgt Darius E. Jenkins from Washington, Georgia son of Angela E. Jenkins-McClendon and Dennis E. Watts distinguished as the Service Member of the Month (SMOM) for the month of June by the Jacksonville•Onslow Chamber of Commerce.

Sgt Jenkins is a graduate of Washington-Wilkes Comprehensive High School. During high school, Sgt Jenkins worked at 3 different jobs. They were the local Pillow factory (Hollander Home Fashions) loading trucks, the local Newspaper factory (The News Reporter) making and delivering newspapers, and the local grocery store (Ingles) as a cashier and stocker.

Sgt Jenkins graduated boot camp in October 2008 at Marine Corp Recruit Depot Parris Island. He next went to School of Infantry East in Camp Geiger, NC where he completed Marine Combat Training. Upon Graduation, he reported to Fort Leonard Wood, Missouri to complete Motor Transport Operator School. After Graduation, he reported to Combat Logistics Battalion Six, Camp Lejeune, NC where he went on three combat tours. Once to Kuwait and twice to Helmand Province Afghanistan. In 2013, he received orders to Headquarters & Service Battalion Marine Corp Base, where he served as the Chief Road Master and

Marine Corps Instillation Pacific (MCIPAC) Distinguished visitor driver. In 2016, Sgt Jenkins executed orders to 10th Marine Regiment Headquarters Battery, where he currently serves as the Assistant Operations Chief and Truck Master.

Sgt Jenkins is currently enrolled at University of Mount Olive. He also plays on the All-Marine basketball team during the Armed Forces Championships held at various bases each year. He also plays softball for 10th Marines.

Sgt Jenkins has been described by his command at the go to Sergeant. He is the ideal SSgt and what the future of the USMC needs to be, he is what a Marine should be. Sgt Jenkins keeps operational tempo and keeps morale up. He is top on fit reps and sets the bar high. Sgt Jenkins has volunteered with Special Olympics, Boy Scouts, American Legion, and Coached MCCS Youth Sports Basketball. He has received Outstanding Volunteer Service Medal for 5 years of continuous volunteerism.

Sgt Jenkins future plans are to complete his Associates Degree in May 2018 and to continue with his education and obtain his Bachelor's Degree in Business Administration. He is also looking forward to achieving the next rank of Staff Sergeant in the near future. Sgt Jenkins is looking forward to going to Drill Instructor School in 2018 to train recruits to be Marines of his caliber.



MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

JULY Service Member of the Month Sgt Highers, Alec B.

Sergeant Alec B. Highers son of Marisa I. Sosa of Culpepper, VA and Patrick M. Highers of Richlands, NC distinguished as the Service Member of the Month (SMOM) for the month of July by the Jacksonville•Onslow Chamber of Commerce.

Sgt Highers attended Riverbend High School in Fredericksburg, VA and graduated in June of 2007. Sgt Highers worked at Merillat Industries in Culpepper, VA for a short time before joining the Marine Corps in 2008. Upon graduating Boot Camp in June 2008, Private Highers received orders to Marine Combat Training (MCT) in Jacksonville, NC. After graduating MCT, Private Highers reported to Naval Air Station (NAS) Pensacola, FL for MOS "A" school training as an Airframes Technician. While there, Private Highers became an indoctrination leader for other young Marines checking in to NAS Pensacola. After completion of MOS "A" school in NAS Pensacola in February 2009, Private First Class Highers completed "C" school and earned the 6153 MOS in April 2009. He then reported to HMH-363 Kaneohe Bay, HI where he began his first tour as a CH-53D Airframes Mechanic.

From March 2010 to September 2010, LCpl Highers was deployed to Afghanistan in support of Operation Enduring Freedom (OEF). LCpl Highers received a Certificate of Commendation for his work during OEF and shortly after returning, was promoted to Corporal and designated as a Collateral Duty Inspector (CDI) within the Airframes division. Cpl Highers began working on his flight syllabus and was designated as an Arial Observer (AO)

prior to his second deployment. From September 2011 to March 2012, Cpl Highers was again deployed to Afghanistan in support of OED. During this time he held the billets of Airframes Desk Sergeant, Work Center Supervisor, and CDI. In December 2011, Corporal Highers attained his Combat Aircrew Wings. In May 2012, Cpl Highers executed orders to HMHT-302 MCAS New River, where he began his qualification syllabus on the CH-53E. Cpl Highers reported to CNATT, MCAS New River, in December 2012 for instructor duty.

From December 2012 to present, Sgt Highers has earned his instructor and evaluator qualifications, as well as a designation as Master Training Specialist for the Airframes Mechanics Course C-603-9444. He is currently serving as the lead instructor of the CH-53E Airframes division. Sgt Highers was recognized as Instructors of the Quarter for 4th Quarter 2016.

Sgt Highers is actively seeking a Bachelor's of Science degree in Nursing from the University of North Carolina at Wilmington. Additionally, Sgt Highers dedicates his time to the local chapter of the Red Cross. Sgt Highers has dedicated over 40 hours of his time volunteering at the emergency department, Naval Hospital Camp Lejeune.

Sgt Highers married his wife, Amanda, in November 2010. They have three children together. He and his family enjoy spending time together by their neighborhood pool or the beach. Sgt Higher is an active volunteer in the community.





In recognition of the achievements and contributions of this local minority business owner/leader,

I would like to nominate the following person for consideration for

2017 Minority Entrepreneur of the Year

or the

2017 Linda L. Richardson Minority Business Advocate of the Year

Eligibility Criteria	Former Award Recipients		
	<u>Male</u>	<u>Female</u>	<u>Advocate</u>
<ul style="list-style-type: none"> Minority Owned: Women, African-Americans, Hispanic Americans, Native Americans, Asian Pacific Americans Subcontinent Asian Americans, and Disabled. Business Accomplishments Chamber of Commerce Involvement Community Service Other Memberships, Achievements & Awards Personal Information & Your Recommendation 	2007 Hank Thomas		
	2008 Pete Burgess	Jackie Barton	John Rouse
	2009 Jim Roddy	LaDonna McAllister	Linda Richardson
	2010 Anthony Harvey	Cindy Edwards	Anne Shaw
	2011 Hubert Saunders	Vel Chapman	Naomi Thompson
	2012	Deborah Georges	Mona Padrick
	2013	Adrienne James	Billy Sewell
	2014	Dr. Gina Francis	Junie Christian
	2015 Brennan Williams		Houston Shinal
	2016	Tiffany Choice	Mayor McKinley Smith

Check Appropriate Award Nomination (*Please use additional paper*)

____ Minority Business Entrepreneur of the Year

Nominee Information: _____ **Business Name:** _____

Share your thoughts why you chose this nominee.

____ The Linda L. Richardson Minority Business Advocate of the Year

Nominee Information: _____ **Business Name:** _____

Share your thoughts why you chose this nominee.

Nominator Information

Name _____ **Phone Number** _____

Business Name _____ **Email** _____

Email completed forms with attachment no later than Friday, September 1, 2017 to:

Lisa Murabito at MAC@jacksonvilleonline.org



Ribbon Cuttings



For more information, please call 910-347-3141 or visit us online at www.jacksonvilleonline.org



June 1

Discovery Gardens



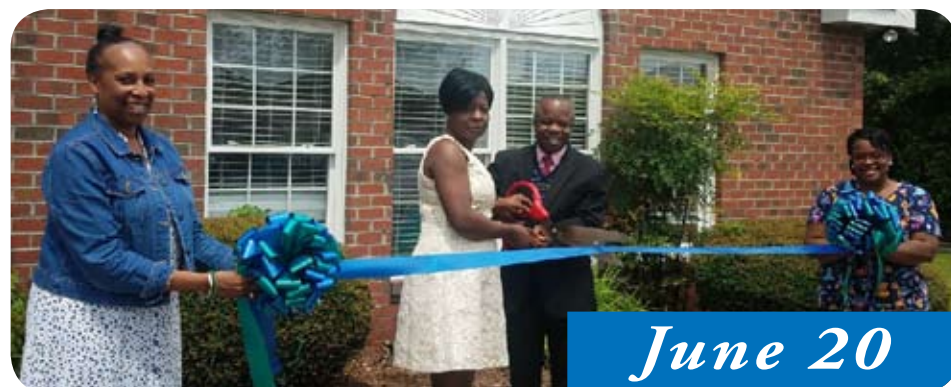
June 1

Health and Human Services Complex



June 19

Vehicle Maintenance and Environmental Services Facility



June 20

EZ Medical Weight loss



June 30

Camp Lejeune/MCAS New River Chapter in Gear



July 15

Panache Events Plus



July 18

Heart and Soul Barbecue



July 20

OVM Financial



WORRIED YOU MIGHT BE PREGNANT?

*OUR SERVICES ARE
FREE AND CONFIDENTIAL*

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Education on Options
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onslowpregnancyresources.com

Talk Radio

For many of you who own and operate small businesses, radio advertising remains an affordable and effective marketing option. And we are blessed to have a number of local options where the announcers and programs still have local connections. WJNC AM 1240 and its FM companion WTKF 107.1 is one of the legacy operations that has remained independent of group ownership and has featured hosts you have known for decades. Long time broadcaster Ben Ball (KOOL 98.7, Z-103) has hosted Coastal Daybreak weekdays 6-9am on The Talk Station since 2000 and Lockwood Phillips has presented Viewpoints weekdays 5-7pm since 9-11-2001. And for more than 20 years, the weekends have been anchored by Swap Shop Saturday mornings from 7-11 and now hosted by former local TV news anchor Gary Dean. Local voices abound on our radio dial and offer you a great way to get out your message about your business and the happenings of your church or civic organization. Contact The Talk Station at 353-4674 or ben@thetalkstation.com.

Golf Winners and Schools

1. National Automotive Group –
Jacksonville High School \$400.00

2. Gerber Collision & Glass –
Trexler Middle School \$300.00

3. First Citizens Bank –
Bell Fork Elementary \$200.00

JOEMC
Jones-Onslow Electric
Membership Corporation

A Touchstone Energy® Partner



JOEMC CEO Jeff Clark does his part to support the Chamber Education Golf Tournament

Onslow Literacy Council

'Join us for a Gatsby-esque
Wine Tasting and Food Event'



September 9th, 6-9 pm

Reception Room

200 Valencia Park Drive – Jacksonville, NC
(910) 353-0831

Admission
\$25 per Ticket

Admission
\$25 per Ticket

Live Auctions

Local Catering
Hilton Garden Inn
Portrait Sitting by Irene Bailey
Onslow Fitness Center Membership
Plus a Variety of Silent Auction Items

Contributors

Barley Wine Café
Duck's Bakery
Duck's Grille and Bar
Duplin Winery
Huffman Vineyards
Texas Roadhouse
Starbucks... "and much more!"

Wheelbarrow Full of Joy



\$10 per
Raffle ticket

AAHT – RES Boys and Girls Club trip to Onslow County Museum

On Thursday, August 3, the Minority Business Services Committee of Jacksonville•Onslow Chamber of Commerce hosted the Richlands Elementary School (RES) Boys and Girls Club on a field trip to learn more about the Jacksonville•Onslow African American Heritage Trail. The RES Boys and Girls visited the Onslow County Museum to learn about why the Jacksonville•Onslow African American Heritage Trail was created and the history behind the sites. Then, they learned about the history of Onslow County as a whole. After the Museum, the children visited Harrison Chapel to learn the history behind the site and why it was recognized. The Richlands Omega Lodge #292 and Richlands Star Chapter #342 treated the children to a lunch of hotdogs, hamburgers, chips, and drinks. The Richlands Chamber of Commerce and Marine Federal Credit Union donated bags and back to school supplies for each of the children to take home. Thank you to all who took part in this day: Richlands Elementary School Boys and Girls Club, Brigade Boys and Girls Club, Onslow County Museum, Harrison Chapel, Richlands Omega Lodge #292, Richlands Star Chapter #342, Richlands Chamber of Commerce, and Marine Federal Credit Union. A special thank you to Diana King Barnes, Arthine Thomas, and Lisa Whitman-Grice.



Sturgeon City Business Before Hours

The Sturgeon City Business Before Hours was held on June 23rd at the Youth Center at 8:30am. Sturgeon City holds 4 different one week long institutes during the summer for high school age students. The Institutes are open to high school students who want to learn more about their community and the environment, and at the same time, learn about special skills they can use to improve their life experiences.

Students had the opportunity to meet and greet the community. Students prepared by making business cards, learning about networking, and developing elevator pitches.



From the desk of Kristen Loftin

It's officially the new fiscal year. From refreshing old products to introducing new projects, it's been quite a year for Onslow County Tourism. As we look forward to our future accomplishments, I wanted to give a quick round up of the work this office has tackled and where we hope to go.

Service Rewards Program – You are no strangers to this program as it has been in place for quite a few years. However, we continue to grow and bring attention to it. Melissa has done a great job in highlighting our monthly winners and I am happy to report that the nominations are rolling in. For this year, we hope to set up a landing page honoring our winners on the website. Each month will be updated and visitors will be able to nominate their choices through the web page.

Print Advertising – As we adapt to fit the times, we

constantly consider the best avenues to market and attract our visitors. One of the biggest debates is where to advertise. Over the last year, Onslow County Tourism has been slowly drawing away from print magazines, newspapers, and billboards. If you are avid Our State readers, you will still catch a little Onslow County love through a CO-OP program. Due to the publication's circulation and our relationship with other tourism partners, we decided to continue these ads for the next year. Outside of Our State Magazine, the only other significant print advertising we include is with Group Tour Media. Again, this is due to the circulation and readership demographics. We are also given digital components at a discounted rate with our advertising package.

Digital Marketing - Since we have drastically pulled back print, it is only natural to bring in more digital marketing efforts. In January, we started a contract with PunchDrunk Digital. Through this contract, we are able to pinpoint the location, interest, age and more of our targeted audience. Utilizing various tools, the consumer will be exposed to our content. For FY18, I hope to capitalize on our current traction and find ways to further this program.

Visitor Guide – One thing a visitor may notice over the next year, is the amount of projects that Onslow County Tourism and Jacksonville Tourism Development Authority are collaborating on. Once completed, a new visitor guide will be the most noticeable of these efforts. Instead of producing two different guides, the area will have a more compiled and better material. Following, there will be a specialized dining and shopping guide. My hope for the future is that we are able to continue supporting and coming

together on such marketing items.

Marketing Materials – Speaking of marketing items, we are also redoing a lot of our utilized materials. Now that we are redoing the visitor guide, we need our ads and profile sheets to match. This opens the door for us to recreate and introduce new documents.

Military Reunion Recruitment – Along with the Jacksonville Tourism Development Authority and the Chamber of Commerce, we are beginning a very in depth recruitment process for military reunions. For obvious reasons, our destination is highly attractive to those wanting to reunite. Therefore, we are working to make Onslow County the prime choice for future gatherings. There will be new marketing materials created, new tours put together and new conferences to attend.

Travel Writers – Another project I hope to get underway is a travel writer program. With this program, we are able to host a writer looking for a specific type of travel. Their story then turns into a piece highlighting your destination. At times, this can be multiple pages or articles that you can pay to advertise on. An ad can be static or maybe a brief commercial. By having a story, a reader learns details about the noted locations and attractions. There is always more to tell about an area and this is one of the most effective tools.

Of course, there are items and opportunities that will come up throughout FY18 that Onslow County Tourism will use to bring more exposure for our area. The last year was incredible and we hope to make this year even better.

Service Rewards

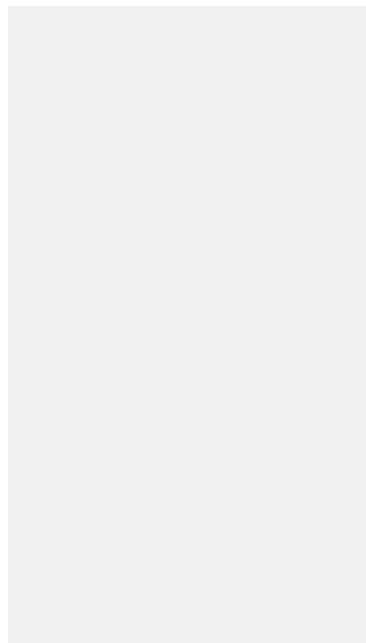
A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



Allie Peck
Napoli's Pizza



Anika Massey
Food Lion



Danielle Collins
CPR



Jennifer MacDonald
Lowes (Yopp Rd)



Shay Baughman
Texas Roadhouse