

October 2017 | Volume 17 Number 9



www.jacksonvilleonline.org

Our Chamber Staff

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Anthony Harvey, Chairman

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Jacksonville • Onslow CHAMBER OF COMMERCE

910.347.3141

1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

New Members

SEPTEMBER

Hooligans Pub & Music Hall 2620 Onslow Drive Ms. Dawn Jensen @ (910) 346-2086 hooligansbooking@yahoo.com Venue

Chica's Corner 1133 Gum Branch Road Unit #100 Ms. Dawn Jensen chicascornerjax@gmail.com **Retail Clothing**

The Tarheel Opry House

145 Blue Creek School Rd. Ms. Jennifer Allen @ (910) 347-4731 tarheeInclive@gmail.com Venue

Karyn Hargett, MD with R.O.W.E.

Ms. Karyn Hargett, MD @ (800) 921-0136 hargett@rowedocs.com Health and Wellness

Sweet P's Playhouse

609 Richlands Highway Ms. Tammy Hart @ (910) 333-1746 sweetpplayhouse@yahoo.com Children's Entertainment

Member Renewals AUGUST

	Member Since		Member Since
Baymont Inns and Suites	January 9, 1989	Marine Chevrolet Cadillac	September 1, 1979
Blue Arbor Staffing	July 31, 1996	Melinda Tyre & Associates, LLC	October 26, 2001
Brown Properties of NC	November 7, 2014	Onslow Caregivers, Inc.	October 10, 2013
Doyle Evans Realty, Inc.	October 11, 2001	Sandy Run Missionary Baptist Church	October 13, 2011
Fuhsion Marketing	September 16, 2016	Sun Tan City	February 26, 2015
Industry One Janitorial	September 8, 1998	Sutton's Tree Service, Inc.	May 6, 1994
J.S. Enterprises of Swansboro, LLC	April 2, 2012	The Frame Game	November 1, 1990
Jacksonville Country Club	August 4, 1989	The Home Depot	June 6, 2005
Labor Finders	October 6, 2015	The Salvation Army	July 17, 2001
Liz Honeycutt Advertising & Marketing	October 3, 1996	Wilmington Health	October 31, 2014

Bell's Applliance Service Inc.

15 Doris Ave. East Mr. Michael Bell @ (910) 939-2090 bellsapplianceserv@gmail.com Appliances

All Sport Nutrition

431 Western Blvd. Suite E Mr. John Heger @ (910) 968-0586 allsportnutrition2017@yahoo.com Health and Wellness

Floors Galore

754 Ramsey Rd. Mr. Will Morton @ (910) 939-5936 office@floorsgalorenc.com Flooring

Texas Roadhouse

103 Moosehaven Rd. Mr. Robert Daniels @ (910) 347-5988 store_jackosnville@texasroadhouse.com Resturant

American Cancer Society

2202 Wrightsvill Ave. Ste 111 Ms. Alyssa France @ (910)254-4871 alyssa,france@cancer.org Non-Profit

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Bodi Barr

September Ambassador of the Month Louise Garell

This Ambassador of the Month has really come out of her shell. Louise not knowing many people in the area got involved with the Ambassador Committee to familiarize herself with Onslow County and its businesses! Over the course of the past year, Louise has attended many events and meetings – all for the betterment of her business, and expansion of her network and those of others. In the process of integrating herself Louise has been attending Operation Thank You regularly along with stepping up to become a member of the task force (ambassadors whose mission it is to make contact with new chamber members and act as their guardian angel). Louise has come very far in a short time period and we can even more expect great things in the future!



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Daniel K. Karratti Jacksonville Police Department

Sean Kissner Jacksonville Fire and **Emergency Services**

James Langwell Onslow County Sheriff's Office



Adam C. Lewis Provost Marshal Office, Camp Lejeune



Lovey E. McLaughlin Security Company, **Emergency Consolidated**



Donna Pauly Onslow County Emergency Medical Services



Jerry Pennington Jacksonville Fire and **Emergency Services**



Richard Postlethwaite **Jacksonville Police Department**



Christina Simmons Onslow County Sheriff's Office



Bryan Stitz Jacksonville Police Department **Onslow County Sheriff's Office**







The Jacksonville Onslow Chamber of Commerce Public Safety awards recognizes public safety professionals who, through the exemplary conduct of their duties, have best served the citizens of Onslow County, its municipalities, Marine Corps Base Camp Lejeune and Marine Corps Air Station New River, during the past year.



2017 Emergency

Medical Services

Professional

of the Year.

Onslow County

Emergency

Services

Paramedic John

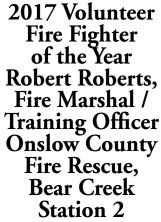
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ency tions of the ville ment cator assis 2017 Fire Fighter Professional of the Year Capt Robert K. Sandy Secuirty Co., Fire & Emergency Services Div. Camp Lejeune







2017 Law Enforcement Professional of the Year, NC Highway State Highway Patrol TrooperAnthony R. Juliano

Thank you to our sponsors



Economic Indicators & Other Charts

How to read the Charts:

The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE OCCUPANCY TAX: SOURCE: ONSLOW COUNTY Monthly Report of Taxable Sales Taxable Sales 17-18 Taxable Sales 16-17 % Change Jul-16 \$173,654,795 Jul-17 \$176,001,283 \$171,787,640 Aug-16 Aug-17 Sep-16 \$172,438,330 Sep-17 \$157,979,134 Oct-17 Oct-16 \$149.558.400 Nov-17 Nov-16 Dec-16 \$159,084,149 Dec-17

1.35%

3.92%

7.88%

.45%

3.74%

8.53%

	,,			
Jan-17	\$188,820,250	Jan-18		7.65%
Feb-17	\$142,931,810	Feb-18		6.25%
Mar-17	\$152,227,168	Mar-18		4.26%
Apr-17	\$183,028,780	Apr-18		7.43%
May-17	\$167,072,441	May-18		6.88%
Jun-17	\$163,332,351	Jun-18		2.11%
YTD Total	\$ 173,654,791	YTD Total	\$176,001,283	1.35%
*YTD Total does not include numbers in Italic				

Occupancy Tax Report 2016-2017 2017-2018 % \$402,706.74 \$391,718.29 -2.7% July \$338,504.10 16% August \$284,130.83 \$157,461.01 September October \$120,219.03 \$83,262.30 November \$64,805.58 December \$67.525.27 Januarv February \$71,982.00 March \$92,556.64 April \$110,117.39 \$154,642.07 May June \$247,486.99 Total: \$686,837.57 \$730,222.39 5.9% *YTD Total does not include numbers in Italic

UTILITIES UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA

City of Jacksonville & ONWASA Water Connects Disconnects 2016 2017 2016 2017 1st Qtr 4,538 4,753 3,074 3,193 2nd Qtr 5.297 5,185 3,768 3,194 3rd Qtr 5,397 3692 4th Qtr 3.696 3.003 YTD Total 9.835 9.938 6.842 6.387

*YTD Total does not include numbers in Italic

HEALTHCARE

OMH ER: Source: Onslow Memorial Hospital OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE

Onslow Memorial Hospital Emergency Room Visits				
	2016	2017		
1 st Quarter	15,173	15,609		
2 nd Quarter	15,279	14,779		
3 rd Quarter	15,616	10,083		
4 th Quarter	15,160			
YTD Total	30,452	40,471		
Onslow Memorial Hospital Live Births				
	2016	2017		
1 st Quarter	363	365		
2 nd Quarter	379	325		
3 rd Quarter	412	246		
4 th Quarter	384			
YTD Total	742	936		
*YTD Total does not include numbers in Italic				
Naval Hospital Camp Lejeune Emergency Room Visits				

Emergency Room Visits				
	2016	2017		
1 st Quarter	12,638	13,326		
2 nd Quarter	12,039	11,538		
3 rd Quarter	12,840	7,859		
4 th Quarter	8,938			
YTD Total	24,677	32,723		

Naval Hospital Camp Lejeune Live Births

	2016	2017		
1 st Quarter	467	514		
2 nd Quarter	522	483		
3 rd Quarter	647	344		
4 th Quarter	313			
YTD Total	989	1,341		
*YTD Total does not include numbers in <i>Italic</i>				

TRANSPORTATION

PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS ONSLOW NEW VECH SALES: SOURCE: ONSLOW COUNTY ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPO

Public Transportation Riders - 2017-18					low Co Vehicle	-
System	August	Fiscal YTD			Ju1 17	Aug 17
Onslow				Cars	321	378
United Transit System	8,157	15,446		Trucks	489	547
Jacksonville				Total	810	925
Transit System	11,226	20,464		١	'ear to Da	te
Military				Cars	2,692	
Express	769	2,340		Trucks	3,764	
Total	20,152	38,250		Total	6,456	

Albert J Ellis Airport Total Passengers

	2016	2017	% Change
January	20,658	22,039	-6.2%
February	18,832	22,607	16.6%
March	23,295	25,629	9.1%
April	24,831	26,552	6.4%
May	26,584	28,701	7.3%
June	27,482	27,385	-0.3%
July	29,374	28,753	-2.1%
August	27,903	29,818	6.4%
September	25,765		
October	25,164		
November	26,296		
December	26,530		
YTD Total	198,959	211,484	5.9%
*YTD Total does not include numbers in Italic			

HOUSING

ONSLOW ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER

Onslow County Absorption Rates 2017

Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 4/30/17, info obtained from the Jacksonville Board of Realtors MLS. do not include: REO_Short Sales

These numbers do not include: REO, Short Sales, & Townhomes.				
# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
8	590	73.75	280	3.80
8	404	50.50	184	3.64
8	188	23.50	112	4.77
8	86	10.75	45	4.19
8	125	15.63	149	9.54
	1393		770	
# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
8	7	0.88	4	4.57
8	228	28.50	105	3.68
8	149	18.63	136	7.30
8	44	5.50	51	9.27
8	31	3.68	47	12.13
	# of Months 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	# of Months # Sold 8 590 8 404 8 188 8 86 8 125 1393 # of Months \$ 8 7 8 228 8 149 8 44	# of Months # Sold Sales Rate Per Month 8 590 73.75 8 404 50.50 8 188 23.50 8 86 10.75 8 125 15.63 1393	# of Months # Sold Sales Rate Per Month # Currently Active* 8 590 73.75 280 8 404 50.50 184 8 188 23.50 112 8 86 10.75 45 8 125 15.63 149 1393 770 # of Months % Sold Sales Rate Per Month # Currently Active* 8 7 0.88 4 8 228 28.50 105 8 149 18.63 136 8 44 5.50 51

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BUSINESS STATS

COUNTY PERMITS: SOURCE: ONSLOW COUNTY CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

City of Jacksonville Building Permits				
August 2017	#	Value		
Residential	22	\$460,924		
Commercial	81	\$2,664,599		
Other	256	\$50,800		
Total	330	\$3,176,323		

County Building Permits

	<u> </u>	U	
FY2017-18	Res BPs	Com BPs	Total Value
1st Qtr Totals	460	130	\$21,368,198
2nd Qtr Totals			
3rd Qtr Totals			
4th Qtr Totals			
FY Totals	460	130	\$21,368,198
FY2018-19	Res BPs	Com BPs	Total Value
1st Qtr Totals			
2nd Qtr Totals			
3rd Qtr Totals			
4th Qtr Totals			
FY Totals			

CAMP LEJEUNE & MCAS

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

Camp Lejeune Area Active Duty USN/USMC Statistics				
Location	10/20/2016	1/15/2017		
Camp Lejeune	29,356	29,426		
MARSOC	2,215	2,209		
New River	6,725	6,728		
TECOM Schools	4,315	6,412		
Total	42,611	44,775		
USMC Deployed Total	5,454	3,021		



Unemployment rates from NC Works - NC Dept of Commerce			
Area Name	Onslow County		
Year	2017		
Month	August		
Labor Force	63,951		
Employed	60,817		
Unemployed	3,134		
Unemployment Rates	4.9%		

ONSLOW COUNTY REGISTER OF DEEDS Assumed Business Names, Deaths, Births and Marriage Certificates for the previous 3 years. Source: Onslow County Register of Deeds Register of Deeds Assumed Names Deaths 2014 595 2014 751 2015 568 2015 786

	2015	568	2015	786	
	2016	560	2016	812	
Births			Marriages		
	2014	3,948	2014	2,599	
	2015	3,718	2015	2,584	
	2016	3,519	2016	2,677	

EDUCATION Source: Onslow County Partnership for Children

Onslow County: Child Care Snapshot Aug 2017 (State Regulated for children birth to 12)									
License Type	# facilities	# slots	# enrolled	Capacity	# staff				
NC 5 star	20	2,575	2,322	90.2%	380				
NC 4 star	11	494	400	81%	57				
NC 3 star	20	557	457	82%	79				
NC 2 star	2	13	11	85%	2				
NC 1 star	11	131	119	91%	17				
NC Religious	5	459	404	88%	66				
NC Temporary	1	12	0	0.0%	3				
NC Provisional	1	140	118	84%	23				
NC Probationary	1	150	112	75%	24				
Totals	72	4,531	3,943	75.1%	651				

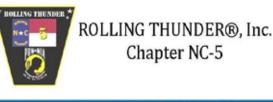


Save The Date

22nd Annual Veterans Day Parade,

hosted by Rolling Thunder NC-5, November 4, 2017 starting at 10a.m. Coastal Carolina Community College on Western Boulevard ending at the Brynn Marr Shopping Center.

No entry fee. Registration is now open. For more information, contact Linda Henninger at 910-389-4566 or email paradechair@ocsnc.com for the applications and information.









Jacksonville • Onslow <u>CHAMBER OF COMMERCE</u> Minority Enterprise Development Week October 23-27, 2017

SCHEDULE OF EVENTS

Tuesday, October 24, 4:00-7:00pm

MED Week Mingle

Legends of Onslow recognition begins at 5:30pm. *Mix, mingle and consider a donation to the African-American Heritage Trail Restoration!* **Where: Commerce Center, 1099 Gum Branch Rd**

Legends of Onslow: Arthine Thomas, Jim Roddy and HMCS Raymond Applewhite, USN (Ret)

Wednesday, October 25, 12:00-1:00pm

MED Week Award Luncheon Join us as we present the Minority Entrepreneur of the Year and the Linda L. Richardson Minority Business Advocate of the Year Awards. Luncheon tickets: \$10/person Where: Montford Point Marine Association, 148 Brynn Marr Rd

2017 Minority Entrepreneur of the Year: **Katrina Carrington of Katrina Carrington, CPA** 2017 Linda L. Richardson Minority Business Advocate of the Year: **Diana King Barnes**

Saturday, October 28, 10:00am

African-American Heritage Trail Ribbon Cutting

Join us for a ribbon cutting as we add a marker to one more historical location of the African American Heritage Trail. Where: First Baptist Church of Belgrade

234 Springhill Rd, Maysville



Modern Exterminating

Alorica

Under Construction Safety

Ray Properties and ABA Rental Properties

Missy Rhodes -Aflac Regional Director

Buy Tickets at www.JacksonvilleOnline.org or contact Lisa Murabito at (910) 347-3141 ext. 226, MAC@jacksonvilleonline.org

Coastal Carolina Community College Small Business Center

Instagram for Small Business Owners

Thursday, 10/12/17

6:00 pm - 9:00 pm

Melton Skills Center, Room 104

Jim Fuhs

Fee: FREE Seminar

This seminar will cover a tour around Instagram for those who are unfamiliar with how to navigate the site, for those with experience, information will be provided about new features of the platform. Conversion from a personal Instagram account to a business account will be explained which will allow you to gain access to account analytics, contact options, and running Instagram Ads. Learn about creating content, hashtags, and Instagram tools, which will make utilizing the platform more efficient. Attendees should bring a mobile device (phone or tablet) with the Instagram app installed in order to experience the full functionality of Instagram.

Alternative Financing for Your Small Business

Tuesday, 10/17/17

3:00 pm - 5:00 pm

Melton Skills Center, Room 104

Don Spry

Alternative Financing for Your Meet with an SBA manager to discuss how to successfully obtain a commercial credit loan and how to approach your lender regarding applying for an SBA loan guaranty. Discussion points include personal and professional credit; the business plan; managing cash flow; business accounting; collateral requirements; the commercial loan process; and a discussion of small business lending programs available with the U.S. Small Business Administration.

Small Business Roundtable

Wednesday, 10/18/17

6:00 pm - 8:00 pm

Melton Skills Center, Room 104

Pete Ellis, Jr.

Fee: FREE Seminar

In this session, participants will learn best practices and share secrets of success to effectively operate their small businesses.

Intermediate QuickBooks Pro

for Small Businesses

Thursday, 10/19/17 6:00 pm - 9:00 pm Business Technology Building, Room 203 Kim Beauchamp

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Fee: FREE Seminar

This seminar builds on information provided in the Introduction to QuickBooks. You will learn about the more advanced features of QuickBooks including: analyzing financial data, setting up inventory, tracking and paying sales tax, doing payroll with QuickBooks, estimating and progress invoicing, tracking time, customizing forms, and writing QuickBooks letters.

Financing Your Small Business

Wednesday, 10/25/17

6:00 pm – 9:00 pm

Melton Skills Center, Room 104

Roxanne Reed

Fee: FREE Seminar

Learn how to successfully leverage capital wisely for business startups, business expansion, refinancing of business debt, lines of credit, business acquisition, contracting, building, commercial real estate, and much more.

For additional information or to register, please contact:

Small Business Center Coastal Carolina Community College 910-938-6322/6389 priestera@coastalcarolina.edu sbc-itc@coastalcarolina.edu

Alorica is Expanding

solutions to the U.S. market, and third largest officials were present to discuss the impact Alorica globally. Seventy percent of the company's revenue is has had on the local community. from Fortune 500 companies, including the top two U.S. brands in six of the nine industries it serves. At a news conference on September 28, Alorica announced it is creating 100 full-time jobs. Ideal candidates will be outgoing, engaging people who enjoy helping others and have experience in one or more service

Alorica is the largest provider of customer service industries. In addition to Alorica representatives, city

Alorica is committed to employee growth and development. Nationwide, 70 percent of the company's supervisors, managers and senior leaders began as Alorica customer engagement experts.

The Jacksonville.Onslow Chamber of Commerce will facilitate two Forums in October 2017.

October 10, 2017 Tuesday, 10:30 – 12:00, Economic Impact of Hospitals & Health Systems in NC – Sponsored by:



October 10, 2017, Tuesday, 5:30 – 7:00, Forum Onslow on Opioid Abuse – Sponsored by:

Michael Lazzara Elected Leader of State Municipal Association

Jacksonville Mayor Pro Tem Michael Lazzara has been installed as the president of the NC League of Municipalities.

The League is an association of cities and towns in the state and dates back 100 years. Meeting in Greenville, State Supreme Court Justice Barbara Jackson administered the oath of office to Lazzara who had been serving as the League's Vice President.

In his first address as President, Lazzara reflected on the work of the League and the important legacy the League has had, and will continue to provide for the municipalities of the state. He called on the power of the League to help with mental and behavioral health issues. He called on the special composition of military host cities, and those of cities and towns across the state, to help advance improved services to the citizens of towns and cities.

"I am honored to be able to serve the league, and to represent Jacksonville," said Lazzara as he assumed the office during the annual meeting of the League. "This will be an important year to tell the story of the towns and cities of this state."

Lazzara has served in many roles with the League and as a Jacksonville City Councilmember, has served on many committees and leadership positions with the City. He has served on the City Council since 2005. He is the chairman of the Jacksonville Tourism Development Authority and serves on the regional planning organization for transportation. He was an organizer of the Military Host Cities giving special attention for the communities that have military bases associated with them. His background as former active duty Marine contributed to his passion for ensuring the viability of Camp Lejeune and Marine Corps Air Station New River is protected.

ENERGY_®



State Supreme Court Justice Barbara Jackson administering the oath of office to Jacksonville Mayor Michael Lazzara.

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Organization Name: _____

Contact Person:
Phone Number :
Fax Number:
Address:
Email:

Parade Contact Name and Email if different from above: Parade Contact: Email:



Deadline October 27, 2017

Quantity	Float Category	Entry Fee	
	Motor vehicle only - passenger car or pickup truck (one per entry), no company logo on vehicle	\$100.00	
	Walking unit only - up to 100 walkers	\$100.00	
	Equestrian units - must clean up after horse and provide appropriate clean up crew (discounts do not apply)	\$35.00/animal	
	Vehicle oriented group - minimum of 5 passenger vehicles	\$50.00 per vehicle	
	Motorcycle oriented group - minimum of 10 motorcycles	\$30.00 per motorcycle	
	Commercial vehicle or vehicle with business advertisement (additional commercial vehicle \$40.00 each)	\$130.00	
	Amateur float - float or trailer decorated by an individual, business or organization. Provide own vehicle to pull	\$100.00	
	* Amateur float dimensions must be no more than 9 feet wide and 40 feet long*		
	** Additional walkers with an entry (up to 50 walkers)	\$40.00	
	Refundable Animal Deposit	\$100.00	
	Chamber Member Discount	-\$10.00	
	Professional float - beautiful, professional decorated float with tow vehicle (discounts do not apply)	\$515.00	
	Total enclosed		

1. Do you want your Amateur or Professional float to be judged? YES NO

2. All entries MUST have holiday theme decorations. Plaques and honorable mentions will be awarded to 1st, 2nd & 3rd place in both Amateur and Professional categories.

Will your float/entry have music? YES NO

- Please provide a "20 word narrative" about your entry no later than October 27th. The narratives MUST be submitted by email
 ONLY to <u>specialevents@jacksonvilleonline.org</u> and will be used by the television and radio station for live broadcast of the parade.
- 4. A photo or drawing must accompany all entry forms. Please provide specifications of your entry: emphasis on holiday theme, colors, type of music, size and number of riders.
- 5. **AMATEUR float participants only**: provide the following information for staging purposes: size of float (approx. dimensions), type of vehicle (i.e. tractor trailer, pick-up truck with hitches, etc) Tractor trailers will not be permitted for any amateur floats wishing to be judged.
- 6. <u>All entries must meet the approval of the Holiday Parade Committee.</u> Fees accompanying rejected applications will be returned promptly. Incomplete applications will not be considered for entry and will be returned.
- 7. No one dressed as Santa is allowed on floats except for the Chamber of Commerce float.
- 8. Walkers must be at least 12 or older. Anybody under 12 years old must ride on a float or in a vehicle.
- 9. No hand-outs or candy is permitted to be distributed by any parade participants. Must be in your area, on your float by 8:00am
- 10. Registrations will not be accepted without full payment. All entry fees are not refundable.

Bring this entry form and fee no later than Oct 27, 2017:

Jacksonville•Onslow Chamber of Commerce — Attention: Holiday Parade 1099 Gum Branch Rd., Jacksonville, NC 28540 Phone: (910) 347-3141 ext.235 Fax: (910) 347-4705

Email: specialevents@jacksonvilleonline.org

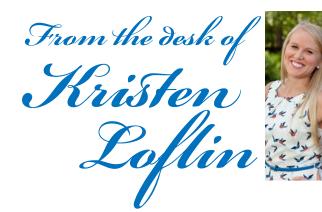


Jacksonville · Onslow

Presenting Sponsor:



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Throughout the year, the Onslow County Tourism office attends a fair share of trade shows. These shows range from military based to journalist based. No matter the theme, I am continually surprised and yet excited on the attractions and interests we are able to expose locals and potential visitors too.

Recently, we were invited to participate in an expo aboard MCB Camp Lejeune. This expo is centered around resources for the Marines, Sailors and their families. Sure, these families won't be staying in the hotels themselves. However, their word of mouth can be more powerful than any tradeshow I attend. There tends to be an idea that there isn't much to do in our area. My goal every tradeshow is to change at least one person's mind. Sometimes people don't know where to look or who to ask. In the case of this expo,

the families may be new to Camp Lejeune or haven't lived Bring your girlfriends or enjoy a date night to taste 10 help enlighten.

Everyone knows about the beach but now that Summer is coming to a close, what other attractions can you explore?

Now with Fall arriving and the weather starting to cool down, enjoy a boat cruise from several vendors. Take a historical or sunset cruise with Lady Swan Boat Tours out of Swansboro. Make one stop and enjoy dinner at Marina Café before enjoying a cruise on the New River with Capt. Bob. Are you looking for something a little more intimate? Check out the array of cruises you can enjoy with Bayonet Enterprise Cruises, a yacht charter on the New River.

Looking to work your brain while enjoying a little time out of the hotel or house? Did you know there are two escape rooms right here in Onslow County? Between Cracked It! and The Escape Trials, there are plenty of puzzles to solve. Both are great about refreshing and changing up the themes of their rooms to keep you coming back for more brain exercises.

We all enjoy a good tasting, correct? Whether you are a wine lover or a whiskey lover, we have both covered. Most know or have heard of Duplin Winery. Did you know you don't have to leave county lines to enjoy local wine? Huffman Vineyard has plenty to try for an affordable price.

in the area for quite some time. Thankfully, we are able to different wines of your choice for only 7 dollars per person. The tasting room even has some kid games and toys if you can't find a babysitter. Some visitors even make a wine tour out of it and venture to Duplin Winery and Country Squire as well. For the whiskey drinkers, be sure to stop by Walton's Distillery for a tour and tasting. If you catch them on the right Saturday, you will be treated to free music and food as well. Enjoy a sample of their whiskey or try a taste of their five different moonshines! As I type, three of the flavors haven't even arrived in ABC stores.

> Let's not forget the several places that we can explore our artsy side! Between Artworks, FireFlies Pottery, and the Turtle Factory, the gang can paint a piece of pottery, yard ornament or a piece of décor for the house. It's a great way to escape the rain or cold weather and entertain a group of people. Continue that girlfriend's day or date night with a trip to Wine and Design. Here, enjoy a glass and paint your next masterpiece!

> As you discover new places in our area, don't forget about the favorites like shopping and trying a new restaurant or a walk on the beach. These will always be great attractions for the family. However, we encourage you to discover just one new place a month. Don't forget that our proximity to many other destinations also allows for further adventures!

Service Rewards

A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



Aaliyah Robinson Smithfield's Chicken & BBQ



Carol Torres Mission BBQ



Lisa Bidwell Dale's Pub, Holly Ridge



Tricia Paoa KFC (Western Blvd)



Zaccahaeus Sharpless Hardee's (Richland Hwy)