



Jacksonville • Onslow  
CHAMBER OF COMMERCE

Membership

Events

Programs

Military

Community



## *2017 Administrative Professional of the Year*

L-to-R: Sandra Watkins, First Citizens Bank; Bobbie Jones, Onslow County Schools; Anne Shaw, CCCC Small Business Center





## Our Chamber Staff

### Chamber Officials:

**Laurette Leagon**, President  
president@jacksonvilleonline.org

**Anthony Harvey**, Chairman

### Staff:

#### Janet Bowen

Director of Operations and Governmental Affairs  
operations@jacksonvilleonline.org

#### Brenna Leger

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membership@jacksonvilleonline.org

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mac@jacksonvilleonline.org

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#### Kristen Loflin

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tourd@jacksonvilleonline.org

#### Melissa Maloney

Administrative Services Manager  
admin@jacksonvilleonline.org

#### Caitlin Diaz

Business Services Manager  
businessservices@jacksonvilleonline.org

#### Alexis Tate

Receptionist  
receptionist@jacksonvilleonline.org



**Jacksonville • Onslow**  
CHAMBER OF COMMERCE

**910.347.3141**

**1099 Gum Branch Road, Jacksonville NC 28540**

The Jacksonville-Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville-Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

Thank you to Lara E Photography for her wonderful photos of our various Chamber events.

www.laraephoto.com

## New Members

#### IHOP #4465

P.O Box 733, Swansboro, NC 28584  
Ms. Jenette Carson @ (910) 353-2342  
jcarson.IHOP@gmail.com  
Restaurants

#### IHOP #3351

P.O Box 733, Swansboro, NC 28584  
Ms. Jenette Carson @ (910) 219-4410  
jcarson.IHOP@gmail.com  
Restaurants

#### CPR Cell Phone Repair

802 Sheffield Ct., Wilmington, NC 28411  
Mr. Rob Fisher @ (910) 526-0166  
store@CPR-JacksonvilleNC.com  
Cellular Service

#### Duck Donuts, DBA GGJB II Investments

1092 Hampton Inn Way, Jacksonville  
Amber Stallings Balent @ (910) 939-5541  
jacksonvillenc.033@duckdonuts.com  
Bakeries

#### Weeping Hearts and Wellness

201 New Bridge St. Room 104, Sneeds Ferry, NC 28460  
Ms. Tia M. Copes @ (910) 467-5258  
Tia@weepinheartsandwellness.com  
Counseling Services

#### Possumwood Acres Wildlife Sanctuary

119 Doe Dr., Hubert, NC 28539  
Ms. Toni O'Neil @ (910) 326-6432  
possumwoodacres@ec.rr.com  
Non-Profit Organizations

#### Ms. Monica Washington

Jacksonville, NC 28546  
(910) 526-6515  
aromatherapist4u@yahoo.com  
Individuals

#### Brian Kennedy Global

Jacksonville, NC 28540  
Mr. Brian Kennedy @ (214) 906-8517  
brian@briankennedyglobal.com

#### RE/MAX Elite Realty Group

3840 Henderson Drive, Jacksonville, NC 28546  
Ms Reva Sullivan @ (910) 333-1024  
reva\_sullivan@hotmail.com  
Real Estate

#### Firehouse Subs (4200 Western Blvd)

4200 Western Blvd Ste. 110, Jacksonville, NC 28546  
Ms. Sondra Booher @ (910) 219-0192  
sondra.booher@firehousesubs.com  
Restaurants

## Member Renewals

	Member Since
Anew Hearing Care, LLC	April 8, 2015
Ashlie Fortune Agency - Nationwide Insurance	May 7, 2012
Bayada Home Health Care	April 9, 2014
BG Digital Group	March 31, 2009
Budget Blinds of Jacksonville	September 23, 2004
Cabin Creek Campground Inc.	March 19, 2008
Childrens Museum of Jacksonville-Zing Zumm	June 6, 2011
Col Mike Williams	May 18, 2010
Courtyard by Marriott	May 27, 2014
CRI Properties	April 14, 1999
Crystal Coast Tent & Event Rentals, LLC	April 27, 2011
Dell Military Program	June 19, 2014
Feeling Great! Sleep Medical Center	April 14, 2005
FireHouse Subs	October 15, 2013
Inner Banks Media (Thunder Country 96.3 WRHT; Talk of the Town - 94.1 WNBW)	July 17, 2012
Jacksonville (NC) Alumnae Chapter-Delta Sigma Theta	January 31, 2011
Jacksonville Storm	April 26, 2016
Liberty Tire, Inc.	April 3, 2012
M & S Sanitation	March 24, 2011
MOJJJO: Mayfields Martial Arts Academy	May 1, 2012
Mr. Chuck Quinn	January 14, 2011
Mr. Philip Law	April 15, 2015
NABVETS Military Women's Chapter	March 18, 2016
Peak Performance Sports and Physical Therapy	Dec. 21, 2004
PEERS Family Development Center	May 24, 2003
Public Radio East	July 22, 2009
Rock Creek Golf & Country Club	April 15, 2002
SgtMaj Scott T. Booth, USMC (Ret)	April 7, 2015
Shepard Floors	June 4, 2002
Southeastern Outdoor Products, Inc.	May 6, 2015
Special Olympics Onslow County	August 20, 2003
The Accidental Artist	June 2, 2015
Uniquely You Photographs	April 29, 2010
Valencia Park Executive Offices	August 20, 2003
Webster University	March 9, 2014
Williamsburg Place Apartments	April 26, 2011

Chamber Superstar! 

**SANDERS**  
Savings. Service. Sanders.

Thank you for being such a strong supporter of the Chamber.







# Ribbon Cuttings

For more information, please call 910-347-3141 or visit us online at [www.jacksonvilleonline.org](http://www.jacksonvilleonline.org)



*March 31*

**Camp Mutt - 2441 Onslow Dr., Jacksonville NC**



*April 12*

**Rockin' Game Party - 1046 Cedar Point Blvd, Cedar Point NC 28584**



*April 6*

**Townplace Suites of Jacksonville - 400 Northwest Circle, Jacksonville**



*April 15*

**Onslow County Farmers Market - 4024 Richlands Hwy, Jacksonville NC**



*April 7*

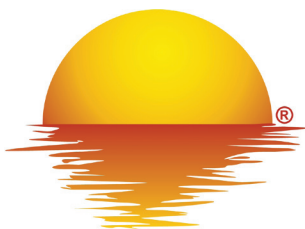
**Pelicans Snoballs of Jacksonville - 200 S. Marine Blvd, Jacksonville NC**



*April 22*

**Fallen Saints Tattoo - 353-C Western Blvd, Jacksonville NC**

Chamber Superstar! ★



**Marine**  
Federal Credit Union

Thank you for being such a strong supporter of the Chamber.

Chamber Superstar! ★

**JOEMC**

**Jones-Onslow Electric  
Membership Corporation**

Thank you for  
being such a strong  
supporter of the  
Chamber.

A Touchstone Energy® Partner



## Carolinas Association of Chamber of Commerce Executives (CACCE) Presents Service Awards for 2017

The Carolinas Association of Chamber of Commerce Executives (CACCE) recognized its 2017 Service Awards at the Staff Leadership Development Conference held at the Historic Salisbury Depot in Salisbury, NC on April 27, 2017. The Service Awards recognize those members in North Carolina and South Carolina who have achieved significant years of service in the chamber industry.

CACCE presents a certificate of service for each five-year increment of service. Service includes a combination of executive and/or staff employment time in all chambers of commerce.

Laurette Leagon, President of the Jacksonville Onslow Chamber of Commerce was recognized for 20 years of dedicated service to the Chamber Industry.

CACCE is the professional development organization dedicated to improving the educational opportunities for chamber of commerce executives and staff members in North Carolina and South Carolina. CACCE equips chamber of commerce professionals with leadership skills and tools to build innovative chambers. The organization was formed in 1994 when the North and South Carolina state chamber associations merged. For more information on CACCE, or any of CACCE's conferences or programs, contact Tiffany Fulmer Ott at 404.312.0524.



## Congratulations to Lisa Murabito the new Military Affairs Manager for the Jacksonville•Onslow Chamber of Commerce.

Lisa Murabito, the former Business Services Manager for the Chamber has accepted the position of Military Affairs Manager. Lisa started out as a volunteer for the Chamber, accepted a part-time job as a Special Events Assistant, worked her way into a full time position as Business Services Manager and will now take the reins as the Military Affairs Manager.

"Lisa is wired for Chamber work," states Chamber President Laurette Leagon.

"She understands the important part the Chamber plays in the vitality of our business community and I have been amazed with the new ideas, programs and services that she has uncovered that is a perfect for the Plan of Work of our Chamber." Lisa officially began her duties as Military Affairs Manager May 1, 2017.



## Speakers for the April GAC meeting were:

Rose Whitehurst, Director, Onslow County Board of Elections

Bob Warden, Jacksonville City Council

Craig Wagner, United Way, President/Chief Professional Officer

Bob Williams, Onslow County School Board

Sheri Slater, Assistant Onslow County Manager

The 2016 – 2017 Leadership class attended this session. The speakers talked to the group about staying involved in their community and running for public office. They reiterated the importance of volunteers in the community.

back row: Ralph Leeds, Craig Wagner, Bob Warden & Bob Williams

front row: Rose Whitehurst & Sheri Slater



## Welcome to Caitlin Diaz, the new Business Services Manager for the Jacksonville•Onslow Chamber of Commerce

Caitlin Diaz is a recent graduate from Pace University in New York, New York. Her Bachelor of Arts Degree in Communication Studies and a minor in Marketing will serve her well in her new position with the Chamber.

A large part of her job will be marketing all the chamber signature events. She will also serve as staff liaison to the Small Business Committee and the Workforce Advisory Committee.

Please send Caitlin a welcome e-mail at [businessservices@jacksonvilleonline.org](mailto:businessservices@jacksonvilleonline.org)





## Leadership Group

Dr. Penney Burlingame Deal, DHA, CEO, Onslow Memorial Hospital greeted the Leadership class for their April session. She provided information on the Hospital status, the opportunities and successes. Amy Sousa gave the group a tour of the Hospital. The class spent the afternoon part of the session at the Discovery Gardens where Lisa Rayburn gave them a tour of the Gardens and information on cooperative extension and the Master Gardeners.



## 2017 Administrative Professional of the Year Mrs. Bobbie Jones, Onslow County Schools

For 14 years now, the Jacksonville Onslow Chamber of Commerce has honored an Administrative Professional for his or her job performance, special accomplishments and achievements and contributions to our community. In the nomination, it was noted Bobbie Jones has an enormous heart.; is always the first to volunteer to help ANYONE in need and truly cares about everyone she comes across. It was also noted that she has a contagious smile, can-do attitude and a strong work ethic. She willingly helps with any project that needs to be done no matter whether it is in her job description. Few people know how many lives she has touch with her generosity. She regularly cooked for Christmas parties, created centerpieces, sewed ROTC uniforms and volunteering at Football games. Mrs. Bobbie Jones worked for Onslow County Schools for 32 years. She began as a school bus driver, transitioned to a teacher's assistant, next secretary of secondary education, and completed her career with Onslow County Schools in the Community Affairs Office as the Executive Assistant to the Deputy Superintendent. In addition, she coordinated the Before and After School Care, worked with the Chamber to get local businesses involved in the Businesses Assisting School in Educating Students, better known as BASES, assisted the Director of Secondary and Instructional Leadership Services with the sponsors for Academic Talent and helped run the United Way Campaign for all Onslow County School employees. She would often leave the office with a full satchel of files for assorted projects and task with looming deadlines and an armload of pants to hem for the ROTC. This woman has touched the lives of many students, teachers and parents. Congratulations to the 2017 Administrative Professional of the Year Mrs. Bobbie Jones.



*Bobbie Jones is surrounded by her fellow employees from Onslow County Schools and her husband*

Left-to-right: Gwyneth Trimis, Jodie Ramsey, Francine Hall, Beth Folger, Bobbie Jones the Administrative Professional of the Year, Suzie Ulbrich and Thomas Jones

## Ambassador of the Month for April Kacie Crocker

Three times this month Kacie offered her business to the Chamber once for the Member Reception, then for the Ambassador Committee Meeting and lastly for an Luncheon Learn. Her participation with events and her commitments to Community involvement inside and outside the Chamber is what makes her our Ambassador of the Month.





# Economic Indicators & Other Charts

How to read the Charts:  
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS				
MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE				
OCCUPANCY TAX: SOURCE: ONSLOW COUNTY				
Monthly Report of Taxable Sales				
15-16	Taxable Sales	16-17	Taxable Sales	% Change
Jul-15	\$168,845,706	Jul-16	\$173,654,795	2.85%
Aug-15	\$165,312,504	Aug-16	\$171,787,640	3.92%
Sep-15	\$159,849,446	Sep-16	\$172,438,330	7.88%
Oct-15	\$157,269,722	Oct-16	\$157,979,134	.45%
Nov-15	\$144,167,556	Nov-16	\$149,558,400	3.74%
Dec-15	\$146,587,089	Dec-16	\$159,084,149	8.53%
Jan-16	\$175,397,878	Jan-17	\$188,820,250	7.65%
Feb-16	\$134,525,688	Feb-17	\$142,931,810	6.25%
Mar-16	\$146,002,613	Mar-17		
Apr-16	\$170,363,433	Apr-17		
May-16	\$156,324,629	May-17		
Jun-16	\$159,961,445	Jun-17		
YTD Total	\$1,251,955,589	YTD Total	\$1,316,254,508	5.14%
*YTD Total does not include numbers in <i>Italic</i>				

Occupancy Tax Report			
	<u>2015-2016</u>	<u>2016-2017</u>	%
July	\$348,493.26	\$402,706.74	13.4%
August	\$301,788.91	\$284,130.83	-5.8%
September	\$164,132.88	\$157,461.88	-4%
October	\$102,761.02	\$120,219.03	14.5%
November	\$73,658.64	\$83,262.30	11.5%
December	\$50,277.54	\$64,805.58	22.4%
January	\$62,893.54	\$67,525.27	6.8%
February	\$64,855.84	\$71,982.00	9.8%
March	\$83,947.63		
April	\$100,502.00		
May	\$125,805.86		
June	\$241,690.37		
Total:	\$1,168,861.63	\$1,252,092.76	6.6%
*YTD Total does not include numbers in <i>Italic</i>			

UTILITIES				
UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA				
City of Jacksonville & ONWASA Water				
	Connects		Disconnects	
	2016	2017	2016	2017
1st Qtr	4,538	4,753	3,074	3,193
2nd Qtr	5,297		3,768	
3rd Qtr	5,397		3692	
4th Qtr	3,696		3,003	
YTD Total	4,538	4,753	3,074	3,193
*YTD Total does not include numbers in <i>Italic</i>				

HEALTHCARE	
OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL	
OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL	
NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE	
NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE	

Onslow Memorial Hospital Emergency Room Visits		
	2016	2017
1 <sup>st</sup> Quarter	15,193	15,609
2 <sup>nd</sup> Quarter	15,279	
3 <sup>rd</sup> Quarter	15,616	
4 <sup>th</sup> Quarter	15,160	
YTD Total	15,173	15,609
Onslow Memorial Hospital Live Births		
	2016	2017
1 <sup>st</sup> Quarter	363	365
2 <sup>nd</sup> Quarter	379	
3 <sup>rd</sup> Quarter	412	
4 <sup>th</sup> Quarter	384	
YTD Total	363	365
*YTD Total does not include numbers in <i>Italic</i>		

Naval Hospital Camp Lejeune Emergency Room Visits		
	2016	2017
1 <sup>st</sup> Quarter	12,638	13,326
2 <sup>nd</sup> Quarter	12,039	
3 <sup>rd</sup> Quarter	12,840	
4 <sup>th</sup> Quarter	8,938	
YTD Total	12,638	13,326
Naval Hospital Camp Lejeune Live Births		
	2016	2017
1 <sup>st</sup> Quarter	467	514
2 <sup>nd</sup> Quarter	522	
3 <sup>rd</sup> Quarter	485	
4 <sup>th</sup> Quarter	313	
YTD Total	467	514
*YTD Total does not include numbers in <i>Italic</i>		

TRANSPORTATION		
PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS		
ONSLow NEW VECh SALES: SOURCE: ONSLOW COUNTY		
ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT		
Public Transportation Riders -2017		
System	March	Fiscal YTD
Onslow United Transit System	7,747	67,221
Jacksonville Transit System	9,517	87,777
Military Express	1,680	10,601
Total	18,944	165,599
Onslow County New Vehicle Sales		
	Feb 17	Mar 17
Cars	285	353
Trucks	401	425
Total	686	788
Year to Date		
Cars	638	991
Trucks	930	1,365
Total	1,568	2,356

Albert J Ellis Airport Total Passengers			
	2016	2017	% Change
January	20,658	22,039	-6.2%
February	18,832	22,607	16.6%
March	23,295	25,629	9.1%
April	24,827		
May	26,584		
June	27,668		
July	29,349		
August	27,962		
September	25,765		
October	25,164		
November	26,296		
December	26,530		
YTD Total	62,785	70,275	10.6%
*YTD Total does not include numbers in <i>Italic</i>			

HOUSING	
ONSLow ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER	

Onslow County Absorption Rates 2017					
Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 3/31/17, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes.					
Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	3	180	60.00	285	4.75
\$150,001 - \$200,000	3	94	31.33	176	5.62
\$200,001 - \$250,000	3	42	14.00	100	7.14
\$251,001 - \$300,000	3	25	8.33	46	5.52
\$300,001 +	3	36	12.00	132	11.00
TOTAL		377		739	
New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	3	3	1.00	10	10.00
\$150,001 - \$200,000	3	66	22.00	133	6.05
\$200,001 - \$250,000	3	38	12.67	96	7.58
\$251,001 - \$300,000	3	11	3.67	41	11.18
\$300,001 +	3	7	2.33	41	17.57
TOTAL		125		321	



**BUSINESS STATS**

COUNTY PERMITS: SOURCE: ONSLOW COUNTY  
CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

**City of Jacksonville Building Permits**

March 2017	#	Value
Residential	17	\$448,043
Commercial	100	\$1,996,649
Other	211	\$55,036
<b>Total</b>	<b>328</b>	<b>\$2,499,728</b>

**County Building Permits**

FY2015-16	Res BPs	Com BPs	Total Value
1st Qtr Totals	481	102	\$27,485,456
2nd Qtr Totals	340	72	\$74,356,186
3rd Qtr Totals	401	103	\$32,447,965
4th Qtr Totals	481	117	\$23,980,273
<b>FY Totals</b>	<b>1703</b>	<b>394</b>	<b>\$158,269,880</b>

FY2016-17	Res BPs	Com BPs	Total Value
1st Qtr Totals	457	88	\$23,999,727
2nd Qtr Totals	439	92	\$59,968,234
3rd Qtr Totals	595	163	\$31,527,943
4th Qtr Totals			
<b>FY Totals</b>	<b>1,491</b>	<b>343</b>	<b>\$115,495,904</b>

**CAMP LEJEUNE & MCAS**

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

**Camp Lejeune Area Active Duty  
USN/USMC Statistics**

Location	10/20/2016	1/15/2017
Camp Lejeune	29,356	29,426
MARSOC	2,215	2,209
New River	6,725	6,728
TECOM Schools	4,315	6,412
Total	42,611	44,775
USMC Deployed Total	5,454	3,021

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**UNEMPLOYMENT FIGURES**

SOURCE: NC DEPT OF COMMERCE

**Unemployment rates from NC Works  
- NC Dept of Commerce**

Area Name	Onslow County
Year	2017
Month	February
Labor Force	63,842
Employed	60,348
Unemployed	3,494
Unemployment Rates	5.5%

**ONSLOW COUNTY REGISTER OF DEEDS**

ASSUMED BUSINESS NAMES, DEATHS, BIRTHS AND MARRIAGE CERTIFICATES FOR THE PREVIOUS 3 YEARS. SOURCE: ONSLOW COUNTY REGISTER OF DEEDS

**Register of Deeds**

Assumed Names		Deaths	
2014	595	2014	751
2015	568	2015	786
2016	560	2016	812

Births		Marriages	
2014	3,948	2014	2,599
2015	3,718	2015	2,584
2016	3,519	2016	2,677

**EDUCATION**

SOURCE: ONSLOW COUNTY PARTNERSHIP FOR CHILDREN

**Onslow County: Child Care Snapshot  
March 2017** (State Regulated for children birth to 12)

License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	21	2,641	2,381	90%	397
NC 4 star	14	640	501	78%	75
NC 3 star	19	470	431	92%	75
NC 2 star	2	13	10	77%	2
NC 1 star	10	123	96	78%	16
NC Religious	6	493	451	91%	82
NC Temporary	-	-	-	-	-
NC Provisional	-	-	-	-	-
NC Probationary	2	158	134	85%	25
<b>Totals</b>	<b>75</b>	<b>4,579</b>	<b>4,009</b>	<b>75.4%</b>	<b>676</b>

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**910.455.2977**

**PREMIER OFFICE**



(910) 347-3141 | <http://www.jacksonvilleonline.org>  
1099 Gum Branch Rd. Jacksonville, NC 28540

**Member  
Referral  
Program****Your Referrals = New Chamber Members + New Chamber Connections**

The Member Referral Program is a continuous campaign to grow the Chamber and provide Rewards and Recognition Opportunities to participants who forward prospects to the Chamber that result in memberships.

**Help Your Chamber Grow...Refer a Member!****How Does It Work?**

- Identify a business, vendor or acquaintance that you feel would benefit from membership in the Jacksonville Onslow Chamber of Commerce.
- Fill out the form below.
- We will contact the referred business and mention your company as the referring business.
- Upon receipt of payment, you will receive a special incentive.
- Your company will be recognized in the Chamber Connection Newsletter along with the new member announcement.



\*\*Referred member must be a new member to the Jacksonville Onslow Chamber

**...Onslow County, growing one business at a time.****YOUR INFORMATION:**

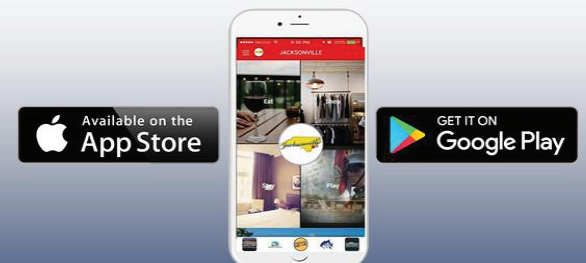
(Needed for proper credit to be given)

Name: \_\_\_\_\_  
Business Name: \_\_\_\_\_  
Phone: \_\_\_\_\_  
E-mail: \_\_\_\_\_  
How has your company benefitted from chamber membership? \_\_\_\_\_

**REFERRED BUSINESS INFORMATION:**

Contact Person: \_\_\_\_\_  
Title: \_\_\_\_\_  
Business Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
Phone: \_\_\_\_\_  
E-mail: \_\_\_\_\_

**Get Connected!**  
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**Jacksonville NC APP**

*Eat. Shop. Stay. Play!*Available on the  
**App Store****GET IT ON**  
**Google Play**

**2017 Applications for Sturgeon City  
Institutes Being Accepted**

Sturgeon City is gearing up for another great year of Sturgeon City Institutes (the 19th). The 2017 programs include Sturgeon City Science Institute, Public Safety Institute (formerly Police Institute), New Generation Leaders, Science Academy (with a Marine Biology offering and an Engineering offering). Check out the details and download the nomination form at [www.sturgeoncity.org/](http://www.sturgeoncity.org/) or call 910-938-6456 for more information.





# May 15-19, 2017

## Dream Big, Start Small

**Tuesday, May 16, 2017 at 12:00 pm**

### Duke Energy Citizenship & Service Award Luncheon

This year's award recipient is

***CHEW Backpack Task Force!***

Jacksonville Conference Center

800 New Bridge Street

*Reservations: \$15.00 per person*



**Friday, May 19, 2017 at 8:00 am**

### First Citizens' Small Business of the Year Breakfast

Onslow Memorial Hospital - Cafeteria

*Reservation: \$10.00 per person*

Limited Seating—Please RSVP to Lisa Murabito at (910) 347-3141 ext. 251

or BusinessServices@jacksonvilleonline.org by Tuesday, May 9, 2017

*Tickets available online—Jacksonvilleonline.org—Event Calendar*



### ***FREE Seminars at Small Business Center at Coastal Carolina Community College***

***Wednesday, May 17, 2017, 6:00pm—8:00pm—Small Business Roundtable***

***Thursday, May 18, 2017, 12:00pm-2:00pm—AmericanDreamU VETRACONx***

***Thursday, May 18, 2017, 6:00pm-8:00pm—Crowdfunding 101***

*To register contact : SBC at 910.938.6322*



# 27th Annual Education Golf Tournament

## Friday June 2, 2017

1st Place \$800– 1/2 to foursome, 1/2 to Onslow County School of foursome's choice

2nd place \$600-1/2 to foursome, 1/2 to Onslow County School of foursome's choice

3rd Place \$400 1/2 to foursome, 1/2 to Onslow County School of Choice

Format: Four Man Captain's Choice

\$160 Hole Sponsorship

\$320 Four-Person Team

Fee covers: Green fees, cart, beverages, lunch & goody bags

\$470 Four-Person Team & Hole Sponsorship

\$10 per player for one tee buster & one mulligan

The Ball Drop will take place again this year ...

Don't miss out!

1 ball- \$5 or and 3 balls- \$10

**Sponsored By:**



A Touchstone Energy® Partner



### Support the Chamber's 27th Annual Education Golf Tournament

The Jacksonville Onslow Chamber of Commerce has a proven track record partnering with and supporting our local school system. The Education Golf Tournament is the main source of the funding. We use this tournament to raise money for student scholarships, our Salute to Excellence Program that recognizes a Teacher, Assistant Principal and Principal of the Year, and the Sturgeon City Youth Leadership program. Cash awards go to local schools selected by the first, second and third place winners. Please consider signing up for a foursome in the tournament.

We are also accepting Hole sponsorships at \$160 and golf-oriented promotional materials for the goody bags.

### Players

1. _____	1. _____
2. _____	2. _____
3. _____	3. _____
4. _____	4. _____

### Handicap

**Minimum combined four person Handicap of 36 one player with a Handicap of 9 or less.**

Team Name/Company \_\_\_\_\_ Phone Number \_\_\_\_\_

Email Address \_\_\_\_\_


**Mail this entry form and fee to:**

Chamber of Commerce - Education Golf Tournament  
1099 Gum Branch Rd. Jacksonville, NC 28540

**For more information, contact**

**Sabrina Thomas (910) 347-3141, ext. 235**  
**specialevents@jacksonvilleonline.org**






1<sup>ST</sup> ANNUAL  
**MILITARY  
 VENDOR BLENDER**

*in conjunction with the*  
**12TH ANNUAL JACKSONVILLE RUN FOR THE WARRIORS**  
 MAY 20TH, 2017 | JACKSONVILLE, NC

Military spouse direct sales consultants are invited to set up a booth during the event with a donation of 10% of profit to Hope For The Warriors.

Space is limited! Spots are given to one consultant per company on a first come, first serve basis. Set up will take place promptly at 6:00 AM with tear down at 11:00 AM. Tables will be provided.

Unable to make the event, but want to promote your business?  
 We are accepting business cards and samples for race registration bags.



**#RunForTheWarriors**

**For Questions and to RSVP email Kristy Schwartz**  
 at [kschwartz@hopeforthewarriors.org](mailto:kschwartz@hopeforthewarriors.org) or call 910-330-7853

## SAVE the Date

**Jacksonville•Onslow Small Business Week - May 15-19, 2017**

**Duke Energy Citizenship and Services Award Luncheon - Tuesday, May 16, 2017**

**First Citizens Small Business of the Year Breakfast - Friday, May 19, 2017**

For more info, contact Lisa Murabito at [BusinessServices@jacksonvilleonline.org](mailto:BusinessServices@jacksonvilleonline.org). Registration

Available at [www.jacksonvilleonline.org/project/small-business-week/](http://www.jacksonvilleonline.org/project/small-business-week/)

**Ribbon Cutting - Firehouse Subs & CPR Cell Phone Repair**

Friday, May 12 @ 11 am @ 4200 Western Blvd, NC

**Ribbon Cutting - The Morgan Building (Onslow Community Outreach)**

Monday, May 15 @ 4:00pm @ 1 Dewitt St., Jacksonville NC

**Ribbon Cutting - Blank Canvas Awareness Art**

Thursday, May 18 @ 12 pm @ Commerce Center

**Ribbon Cutting - Duck Donuts**

Saturday, May 20 @ 10 am @ 1092 Hampton Inn Way, Jacksonville

**Ribbon Cutting - Diamond Interior Cleaning**

Friday, May 26 @ 1pm @ 1099 Gum Branch Rd, Jacksonville

**Ribbon Cutting - Discovery Gardens**

Thursday, June 1 @ 11am @ 4024 Richlands Hwy, NC

Download the Jacksonville NC App today! If you have any questions or to schedule your Ribbon Cutting call Brenna Leger at 910-939-7008 or email [membership@jacksonvilleonline.org](mailto:membership@jacksonvilleonline.org)

## MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

### APRIL Service Member of the Month SGT CHRISTOPHER P. JOHNSON

Sgt Johnson was born in Oceanside, California near Camp Pendleton, he moved to Cheyenne WY at age 3 which is where he grew up. His father was a SSGT in the Marine Corps served as a Scout Sniper and spent some time in Okinawa.

Mom and Dad opened and taught at a martial arts school in WY called JNP's Martial Arts which had a significant impact on Sgt. Johnson's life.

Sgt Johnson is a bright young man but he will tell you his academic path is perhaps less than traditional. He got into some trouble falling in with the wrong crowd when he was young. He left school in the 12th grade and his parents shipped him to his Uncle Mike's back in California. Uncle Mike worked aboard Camp Pendleton. There he got straightened up, and got his diploma through a community college and returned to Wyoming.

He helped run the family business by joining his father teaching martial He earned his black belts in Tai Kwon Do & Karate and Brown belt in Brazilian Jui Jitsu. Soon enough, he joined the Marine Corps. He reported to SD in September 2011 and graduated boot camp 12/21/11.

He did MCT at Camp Pendleton graduating in Feb of 2012.

Next he reported to Ground Supply School Aboard Camp Johnson in March of 2012. After graduation, he went to Okinawa with a HQ Bn 3rd Marine Division and was there for 4 years.

In March 2016, he returned to Camp Johnson's Ground Supply School as an instructor of entry level supply. He teaches in 3 separate courses:

Requisition Management  
 Property Accounting  
 CMR: Consolidated Memorandum Receipt.

He is authorized to wear:

Navy Marine Corp Achievement Medal  
 Good Conduct Medal  
 National Defense Medal  
 Global War on Terrorism Medal  
 Sea Service Deployment Ribbon w/2Stars

He serves as the Vice President of the Single Marine Program and was recently named the Officer of the Quarter.

His military goal is to surpass his fathers rang of SSGT and become a Gunnery Sgt. After the USMC, he'd like to open his own Martial Arts School or take over his parent's school.

Congratulations to the April Service Member of the Month,  
 SGT CHRISTOPHER P. JOHNSON





**CCCC - Summer and Fall 2017****Continuing Education Culinary Cooking Classes****Baking & Dessert Basics**

To be successful in the art of baking, it is important to have a basic understanding of how baking ingredients function and react with each other. During this course Chef Mark Dowling will deliver basic baking instruction in Coastal's well equipped, professional style bakery to help the students gain the knowledge to produce high quality breads and desserts such as; pastries, quick breads, cakes, cookies, and tasty desserts. Confectionary treats and yeasty bread aromas and flavors are just some of the benefits; as students will eat and take home their class projects to share with family and friends. Yum!

Hours 48 / Cost \$125 + \$1 ins.

Dates: June 5 – August 1 M & T 5:30 pm – 8:30 pm

Prepay by May 25, 2017

**Garde Manger**

Garde Manger is the art of cold food preparation. This course provides hands-on recipe production in classical vegetable and fruit preparation, cold sauces, vinaigrettes, coulis, salsas, dairy based sauces, coating sauces for poached and roasted fish and meats. Students also will receive instruction on how to cure, brine, and smoke meats, fish, seafood and cheese then prepare and serve a variety of sausages, pate, terrine, and galantine. Students will produce a portfolio as part of the learning objectives. Recipes provided include salads, cold appetizers and hors d'oeuvres. Student to provide own full length white apron, hairnet and hat, non-skid leather shoes, personal knives.

Hours 96 / Cost \$180 + \$1 ins.

Dates: June 6 – August 2 T W TH 9:00 am – 1:00 pm

Prepay by May 22, 2017

**Basic Food Blogger**

Food Bloggers express passion for food, review products, service and useful information such as critiques and recipes. Food Bloggers have varied skill sets and can be found working for magazines, newspapers, restaurants, social media sites, self-employed or as a hobby. This course is led by a successful blogger/writer Kathleen Killins. Students will learn the components of a well-designed food blog with great photos, descriptive critiques and desirable recipes. Students will use the skills to build an effective blog on classroom computers. Strong writing skills are essential. Access to personal laptop is beneficial.

Hours 24 / Cost \$70 + \$1 ins.

Dates: June 6 – 29 T&TH • 6:00 - 9:00 pm

Prepay by May 26

**Mobile Kitchen & Food Truck Basics**

Food Truck owner and baker Patrick Berteaux will lead instruction on how to develop and operate a well-designed food truck kitchen. Efficiency is a must in order for the mobile kitchen to be productive and safe. Careful planning will save money and time during the building phase and increase profitability in the long run. Register now if you wish to learn how to make your dream of owning and operating a Food Truck come true! Seats are limited.

Hours 50 / Cost \$125 + \$1 ins.

Dates: June 12 – August 6 M & W 6:00 – 9:00 pm

Prepay by June 1

**Advanced Food Blogger – Monetize the Blog**

A continuation of the Basic Food Blogger class; this course teaches students how modify and market websites and blogs to increase visibility and productivity through Search Engine Optimization, social media, such as Twitter, Facebook, Pinterest etc., effectively

network, brand products and utilize proper advertising platforms. Food bloggers will learn how to online vendors to monetize the blog and earn money as a Food Blogger.

Hours 24 / Cost \$70 + ins. \$1.

Dates: July 11 – August 3 T&TH • 6:00 - 9:00 pm

Prepay by July 3

**Wine Appreciation**

Increase your Wine IQ by spending six enjoyable Wednesday evenings with like-minded wine fanciers! Chef Mark will be the sommelier to educate participants on how to get the most out of wine and share interesting information on tasting techniques, various grape varieties from different regions, and best part is putting your taste buds to work to appreciate different notes in pre-selected sparkling, white and red wines. Il vino è buono!

Hours 12 / Cost \$125 + \$1 ins.

1) July 12 - August 16 W 6:00 pm – 8:00 pm

Prepay by June 30, 2017

2) October 2 – December 11 W 6:00 pm – 8:00 pm

Prepay by September 25, 2017

**Fresh Pasta & Italian Sauces**

Students will learn skills and techniques to make delicious homemade pasta. Homemade pasta is so much more flavorful than dried pasta, especially when paired with a delectable sauce from various regions of Italy. Yes, students will also learn the origin and how to prepare these molto delizioso sauces; alfredo, bolognese, marinara, and pesto using fresh in-season ingredients. And the best part is savoring each freshly made dish, Buon appetito!

Hours 12 hours / Cost \$70 + \$1 ins.

Dates: September 6 - 27 W 5:30 pm – 8:30 pm

Prepay by August 28, 2017



## Small Business Center SEMINARS



For  
May

**Small Business Roundtable**

**Pete Ellis, Jr. • FREE Seminar**

Wednesday, 5/17/17 • 6:00 pm – 8:00 pm

Melton Skills Center, Room 104

In this session, participants will learn best practices and share secrets of success to effectively operate their small businesses.

**AmericanDreamU • VETRACONx**

**Michael Barbera • FREE Seminar**

Thursday, 5/18/17 • 12:00 pm – 2:00 pm

Melton Skills Center, Room 104

Vetrepreneurs are a significantly large segment of entrepreneurs in the United States. At VETRACONx Coastal Carolina you'll find lively and provocative talks and front line content from the veteran and military community entrepreneurs. This experience will consist of four TED-style talks and will conclude with American Dream U's MVP panel of local military entrepreneurs in a 60-minute open discussion about the entrepreneurial ecosystem, challenges, and opportunities of creating a startup following military service. Bring your questions; the MVP panelists have the answers.

**Crowdfunding 101**

**Michael Barbera • FREE Seminar**

Thursday, 5/18/17 • 6:00 pm – 8:00 pm

Melton Skills Center, Room 104

Ever wonder how projects get funded through sites like Kickstarter and GoFundMe? Crowdfunding is the practice of funding a small business venture or project by raising money from a large number of people, typically from the internet. This seminar will teach you the basics of choosing a platform, managing a campaign, collecting money, and engaging your supporters. Michael Barbera is responsible for designing several record-breaking Kickstarter campaigns. Michael will share insights regarding the consumer's decision-making and how consumers make choices for backing campaigns.

To see a complete listing of our May seminars, please visit  
<http://www.coastalcarolina.edu/sbc/monthly-seminars/>.





# From the desk of Kristen Loflin

Back in December, I wrote about my opportunity to be a part of something great. If you recall, I discussed a great non-profit headquartered here in Onslow County, Carobell, Inc.. The article focused around my Leadership Jacksonville Class of 2017 community project and how we can make a difference for the residents living on Carobell's campus. The response was overwhelming. I am proud to say that by the time this article is published, we will be well underway on the renovations!

The community's heart was revealed in many ways. We have received over \$10,000 dollars in monetary donations as well as several of the materials and labor. I wanted to take this month's article to thank all of those who are making this project possible. We had many individuals donate through a PayPal account in response to many news stories; some in memory of a loved one and others due to a connection with our class or Carobell's mission.

In addition to the kind individuals, there are many businesses throughout our area that also gave back in monetary donations. I would like to take the opportunity to specially thank these companies. Thank you to the following:

Coastal Bank & Trust  
Cooper Investment Company  
Green Energy Mechanical / Humphrey  
Heating & Air Conditioning  
Landtek Solutions LLC  
Marine Federal Credit Union  
Parker Dental  
Southern Touch Painting, Maintenance  
and Pressure Washing  
Ed and Paula Garriss  
ECS Southeast, LLC  
Furniture Plus Inc  
High Point Furniture Inc  
BB&T  
First Bank  
First Citizens Bank



Jones-Onslow EMC  
Modern Exterminating  
Rush Construction  
Sanders Ford  
Transportation Impact LLC

Also, the following companies and individuals donated with materials and labor instead of monetary. In many ways, this is an even greater value. Special shout out to the following:

Billy Bradley  
Barker Electric and Nate Barker  
Watkins Floor Covering and Donnie  
Watkins  
Johnny Barwick  
Hasco Kitchen and Cabinets and Hoss  
Earley  
Under Construction Safety LLC and  
Garnet Blackburn

Furthermore, thank you to Green Clean Auto Spa. Not only did they give us 50% of ticket sales bought through a special link, but they also allowed us to set up shop at their store. Thank you for letting us be a part of your business day.

Last, but certainly not least, thank you to the Marines and other volunteers who have assisted and are going to assist our class on renovation days. The kitchen's big reveal will be on Tuesday, May 23rd at 3PM. Any and all are invited. Come out and help us celebrate a successful renovation. We can't wait for Carobell's residents to enjoy and make the space their own!

If you donated and were not mentioned in this article, I apologize. I believe I can speak on behalf of the entire Leadership class and say THANK YOU! Please know that we are grateful for every nail, paintbrush, and dime.

## Service Rewards

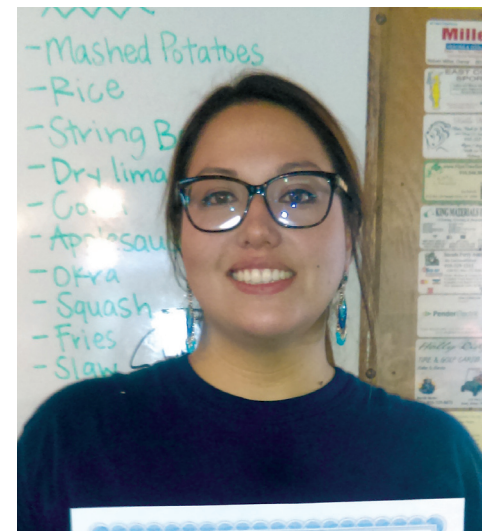
A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



**Amber Wardlaw**  
Red Robin



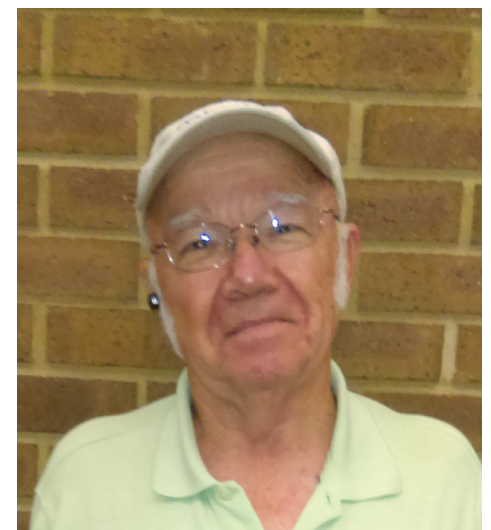
**Brenna Eaglin**  
Angry Ginger



**Denise Husketh-Wood**  
Riverview Cafe, Sneads Ferry



**Emma Cox**  
Red Lobster



**Roy Marshall**  
Coastal Bank & Trust