



Chamber CONNECTION

CONNECTING BUSINESS, MILITARY & COMMUNITY

Chairman

Anthony Harvey,
First Command Financial Planning



Chairman-Elect

Cindy Edwards,
By His Design



Past Chairman

Jeff Clark,
Marine Federal Credit Union



President

Laurette Leagon
Jacksonville•Onslow
Chamber of Commerce

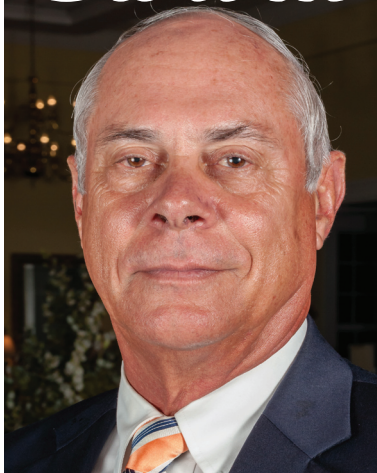


Treasurer

Richard Jefferson



Chamber Leadership for 2017



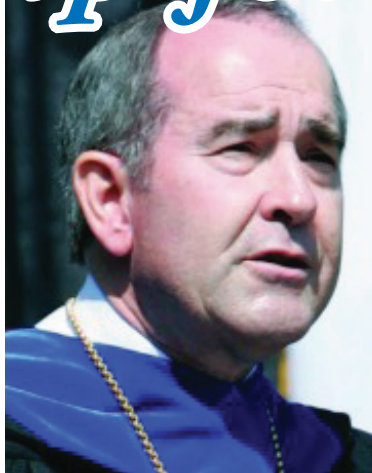
Division Chair Governmental Affairs
Robert Dickerson,
Marine Federal Credit Union



Division Chairman Military Affairs
Bob Dupuis,
Flying Dutchman Travel Agency



Division Chairman Investor Relations
Matt Ray,
ABA Rental Properties



Division Chairman Community Development & Partnerships
Dr. Ronald K. Lingle



At-Large
Ed Garriss

Our Chamber Staff

Chamber Officials:

Laurette Leagon, President
president@jacksonvilleonline.org

Anthony Harvey, Chairman

Staff:

Janet Bowen

Director of Operations and Governmental Affairs
operations@jacksonvilleonline.org

Brenna Leger

Membership Manager
membership@jacksonvilleonline.org

Holly Montalvo

Military Affairs Manager
mac@jacksonvilleonline.org

Sabrina Thomas

Special Events Manager
specialevents@jacksonvilleonline.org

Kristen Loflin

Tourism Manager
tourd@jacksonvilleonline.org

Lisa Murabito

Business Services Manager
businessservices@jacksonvilleonline.org

Melissa Maloney

Administrative Services Manager
admin@jacksonvilleonline.org

Alexis Tate

Receptionist
receptionist@jacksonvilleonline.org

New Members

Rooted in Wellness LLC.

200 Doctors Dr Ste C, Jacksonville, NC
910-467-4188
rootedinwellnessnc@gmail.com
www.rootedinwellnessnc.com

Send Out Cards

7152 Shadowridge Rd, Jacksonville, NC
(910) 934-5098
kathleenkillins75@gmail.com
www.sendoutcards.com/kikieey

Find, Sell, Trade, Promotions and Marketing

PO Box 1637, Jacksonville, NC 28541
(949) 212-4565
service@findselltrade.com
www.thejeanpeople.com

Ronald K. Lingle

swansboro, NC 28584
rlingle5012@icloud.com

Marshall Chapel Missionary Baptist Church

P.O. Box 12881, Jacksonville, NC 28546
910-353-8300
marshall.chapel@ec.rr.com
www.marshallchapel.com

Brainstormers

1111 B Lejeune Blvd., Jacksonville, NC
(910) 333-0399
brainstormersnc@gmail.com

Sarah and Jessie LLC.

1010 Henderson Drive #100,
Jacksonville, NC
910-939-5779 • hello@saraandjessie.com

The Escape Trials, LLC

1207 Hargett st, Jacksonville, NC 28540
(910) 333-6403
info@escapetrialsnc.com
www.escapetrialsnc.com

Iron Forged Fitness

861 Piney Green Rd, Jacksonville, NC
910-939-4118
frontdesk@ironforgedfitness.com
www.tironforgedfitness.com

Coach Love Fitness

107 Hampton Court, Jacksonville, NC
910-382-9996
mrlove@beachbodycoach.com
www.beachbodycoach.com/mrlove

Mr. Jose Maldonado

Jacksonville, NC 28540
jose.maldonado.NSG@gmail.com

American Financial Network

3100 Freedom Way, Hubert, NC 28593
910-708-1404 • rleonardo@afncorp.com

N Touch Wireless Inc.

215 Western Blvd Suite 500,
Jacksonville, NC
336-905-7573
jacksonville@ntouchwireless.net

Sun Tan City

1250 Western Blvd., Suite C.,
Jacksonville, NC
910-378-8027 • bvick@suntancity.com

Mission BBQ

1638 Western Blvd., Suite 200,
Jacksonville, NC 28546
910-789-2502
mission28546@mission-bbq.com

Comfort Heating & Cooling Service

501 Edwards Road, Jacksonville, NC
910-455-1408
comfortcontractors@gmail.com

Restore Church

1250 Western Blvd., Jacksonville, NC
252-619-852 • linfo@restorejax.church

Stearns

1213 Calbreth Dr., Wilmington, NC
910-612-5166 • wmccoy@stearns.com

The Float Spa SF

1961 NC HWY 172, Ste 102,
Sneads Ferry, NC 28460
910-526-0244 • FloatSpaSF@gmail.com

Woodmen of the World

204 E. Bayshore Blvd, Jacksonville, NC
910-789-2502
rmDodson@woodmen.org

SgtMaj Bill Oldenburg

403 Harlequin Ct, Sneads Ferry, NC
wholdenburg@gmail.com

New River Pottery

2501 Onslow Dr., Jacksonville, NC
potterymom22@aol.com

Mr. Chuck Quinn

313 Idaho Drive, Jacksonville, NC
chuck.quinn@outlook.com

Anywhere Pro Audio

& Entertainment

3465 Catherine Lake Rd,
Chinquapin, NC
252-764-1781
anywherePA@gmail.com
www.anywhereproaudio.com

Member Renewals

		St. Regis HOA of Onslow County	January 27, 2015
		Tina Glover, State Farm	July 24, 2012
Carolina Convention Services and Rentals	January 5, 2012	UNCW Onslow Extension Site	January 1, 1997
Diana's Dance Academy	January 22, 2002	Buglisi Eyecare	January 15, 2016
Gina Collins Mancini, DMD	January 27, 2010	Skyport Aviation	February 5, 2016

I give 110% to my Chamber

The following Chamber members voluntarily added an extra 10% to their membership investment:

Bradley's Jewelers
353-A Western Blvd., Jacksonville, NC
Mr. Brad Padgett
bradleysjewelers@embarqmail.com
December 2, 2005

Carolina Comfort Air, Inc.
149 Rea St., Jacksonville, NC 28546
Ms. Aimee Sharrett
marketing@carolinacomfortair.com
February 22, 2014

Hobby Lobby Stores, Inc.
1350 Western Blvd., Jacksonville, NC
Mr. Trent Butler
trent.butler@hobbylobby.com
November 12, 2014

Hungry Howie's Flavored Crust Pizza
2421 Gum Branch Rd., Suite 100,
Jacksonville, NC 28540
Mr. Dale Cross • mjcross12@yahoo.com
December 18, 2014

Jacksonville Toastmasters
916 Welsh Lane, Jacksonville, NC 28546
Mr. Ron Bower • rbower@ec.rr.com
June 23, 2004

**Jacksonville-Onslow
Council for the Arts**
826 New Bridge St., Jacksonville, NC
Ms. Cindy Edwards • jaxarts@jaxarts.com
March 14, 2008

Logan's Roadhouse
1177 Western Blvd., Jacksonville, NC
Mr. Leo Olan
jacksonville@logansinthecarolinas.com
March 18, 2000

The Salvation Army
535 Bell Fork Road, Jacksonville, NC
Major Pamela Moretz
pamela.moretz@uss.salvationarmy.org
July 17, 2001

Vocational Rehabilitation Services
39 B Office Park Dr, Jacksonville, NC
Ms. Shannon Vitak
shannon.vitak@dhhs.nc.gov
October 2, 2002



910.347.3141

1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

Thank you to Jesse McDonald of Eastern Sky Photography-NC for her wonderful photos of our various Chamber events.

Eastern Sky Photography-NC
www.easternskyphotographync.com


Eastern Sky Photography - NC

73rd Annual Membership Celebration Dinner

We will recognize the
Golden Eagle Man of the Year and
Jacksonville•Onslow Woman of the Year.

Thursday, February 9, 2017 • Marston Pavilion, Camp Lejeune

6:00 pm Cocktails • 7:00 pm Dinner Ceremony

Cost is \$27.00

RSVP by January 19, 2017

Must have Base Access

Contact Sabrina Thomas to reserve a seat and/or to get a base pass at
(910) 347-3141 ext. 235 or email specialevents@jacksonvilleonline.org

Corporate Sponsors:

SANDERS 
Savings. Service. Sanders.



JOEMC
Jones-Onslow Electric
Membership Corporation

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Mortgage Banker, NMLS# 194181
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www.AmyGossNC.com



Executive Sponsors:



Associate Sponsors:



TINA GLOVER



GAC in December

Thank you Chief Mike Yaniero,
Chief of Police and Public Safety Director,
for speaking to our GAC in December.

Chief Yaniero gave a presentation on the
growth and challenges of our Police Department.

GAC Member Luke Woodruff,
First Citizens Bank, Business Banker/Branch
Manager, gave a report on the Small Business
Healthcare Relief Act.



Group picture left to right:
Ralph Leeds, Luke Woodruff, Chief Yaniero and Steve Goodson.



New Year's is often the time when people celebrate new beginnings and are setting fresh goals and plans for the year ahead.

If you've set a fitness goal this year, here are 10 tips to help you stay on track:

1. Get inspired, motivated and committed. Be happy!
2. Create a realistic and effective plan for YOUR goals.
3. Drop the excuses... ALL of them!
4. Find a workout buddy. Accountability is everything!
5. Take it easy. Start small. Being healthy is a lifestyle, so be patient.
6. Share your goal with people that care about you. They want you to succeed.
7. Be Consistent. Never skip a Monday or go more than 2 days without exercising.
8. Track your progress. Reward yourself often, but don't beat yourself up if you get off track.
9. Hire a professional. Get a personal trainer, nutritionist, or join a gym.
10. Stick to it and keep trying! Your body is the only place you have to live...take care of it!

Share your fitness goal by using #JOCOC2017FitnessGoal on
<https://www.facebook.com/JvilleOnslowCOC/>
by January 31st and be entered to win a FREE Beachbody fitness program.

Coach Love

Beachbody Coach and certified Master Personal Trainer
910-382-9996 • www.Facebook.com/CoachLoveFitness • www.CoachLoveFitness.com

Councilmember Angelia Washington Appointed to National League of Cities Committee



Second Term for Councilmember

Jacksonville City Councilmember Angelia J. Washington, has been appointed vice chair of the National League of Cities (NLC) 2017 Human Development (HD) federal advocacy committee. Councilmember Washington has served on this committee for three years, and this is her second appointment as vice chair. Washington is the first as well as the first African American Jacksonville City Council member to be appointed to a NLC leadership position.

The appointment was announced by NLC President Matt Zone, councilmember, Cleveland, Ohio. This committee has the lead responsibility for developing NLC federal policy positions on issues involving social services, children and learning, poverty and income support, employment and workforce development, equal opportunity, Social Security and seniors, individuals with disabilities, public health care, mental health parity and immigration reform.

"I'm excited as councilwoman to continue my leadership at the national level," said Washington. "This appointment allows me to collaborate with municipal leaders across America in garnering support from Congress in establishing the 13th Amendment as a national holiday. Advocacy for our nation's citizens further supports action by the Centers of Disease Control and Prevention (CDC) to address violence among young African American males, improving educational outcomes for disadvantage students, and ending homelessness for civilians, veterans, and immigrants."

As vice chair of this committee, Washington will play a key role in shaping NLC's policy positions and advocate on behalf of America's cities and towns before Congress, with the new administration and at home. This year's chair of the HD committee is Gil Ziffer, city commissioner, Tallahassee, Florida. Also serving with Washington as vice chair is Zack Reed, councilmember, Cleveland, Ohio.

A native of Jacksonville, NC, Washington is a Ph.D. candidate, North Carolina Agricultural & Technical State University, Greensboro, NC. She possesses a Master of Social Work (Clinical Social Work), Smith College, Northampton, MA; Bachelor of Science in Social Work, Metropolitan State University of Denver, Denver, CO, and a Bachelor of Science in Nursing, East Carolina University, Greenville, NC. The public is invited with special parking to be provided across the street and at City Hall during the ceremony.



Jacksonville • Onslow
CHAMBER OF COMMERCE

Governmental Affairs Committee

Presents the

22nd Annual State of the Community Breakfast

February 28, 2017 @ 8:00 a.m.

MCAS New River Officers' Club

\$18 members - \$23 non-members

Purchase seats by calling
910-347-3141 or email

receptionist@jacksonvilleonline.org

Deadline to purchase seats February 21, 2016

Sponsored by:



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Don't miss these Networking Opportunities in January

Ribbon Cutting

Friday, January 20th @ 12:00 pm @ 1111-B Lejeune Blvd., Jacksonville, NC
Brainstormers - Children's Books, Toys, and Yoga

Member Reception

Thursday, January 26th @ 12:00 pm - 2:00 pm
Sports Hall of Fame Meeting Room, 1099 Gum Branch Rd., Jacksonville NC
Open to new, existing or businesses interested in learning more about the Jacksonville•Onslow Chamber. Get a refresher course on your benefits!
Light Lunch Sponsored Lashea Cavers Legal Shield

73rd Annual Membership Celebration Dinner

Thursday, February 9th, Cocktails @ 6:00 pm, Dinner Ceremony @ 7:00 pm
Marston Pavilion, Camp Lejeune
Cost is \$27.00 - Must have Base Access
We will recognize the Golden Eagle Man of the Year, Civic Honoree, Jacksonville•Onslow Woman of the Year, Hospitality Person of the Year and the Ambassador of the Year.
RSVP by January 19, 2017
Contact Sabrina Thomas at (910) 347-3141 ext. 235
specialevents@jacksonvilleonline.org to reserve a seat and/or to get a base pass

Wilson Boulevard to fully open for traffic

The entire length of Wilson Boulevard will completely open to all traffic beginning Friday, December 23, according to Captain Christopher Adams, Assistant Chief of Staff for Installations and Environment, Marine Corps Installations East-Marine Corps Base Camp Lejeune. The ten-year, three-phased, \$203M project began as an answer to the over-stressed main gate during the USMC Grow the Force initiative in 2006. The network of roads, bridges and an added main gate constitutes more than seven miles of roadway.

The new roadway named for General Louis Hugh Wilson, Jr., a World War II Medal of Honor recipient and the 26th Commandant of the Marine Corps, will significantly reduce the traffic flow that is currently routed through officer housing from the Wilson Gate, which was opened earlier this year. Prior to the new construction, the only way to access the Tarawa Terrace area was via Highway 24. The new gate and road will provide access to emergency services for military families without them having to leave the base. The project also features a safe and separate pedestrian path that parallels the entire length of the roadway to accommodate bicyclists, runners and walkers.

"The successful planning, execution, and now completion of the new Wilson Boulevard base entry road project is the result of nearly 10 years of hard work and dedication by hundreds of contractors, civilian Marines, Marines and sailors. It's simply impossible to thank them all for this herculean effort, but each has earned my complete gratitude for their efforts and professionalism," said Brigadier General Thomas Weidley, commanding general of Marine Corps Installations-East.

"My hope is that everyone who has worked on this project derives a tremendous amount of satisfaction knowing they've played a critical role in reducing the traffic congestion that has plagued this base for years. When you consider those quality of life improvements that benefit the most number of people, this one ranks at the top of the list."

In addition to Wilson Gate and Boulevard, there were several upgrades to existing roads aboard the base such as the widening of Brewster and the new service road into the Naval Hospital and Wounded Warrior Complex.



Join us as we discover the vocational talents of Onslow and Jones County High Schoolers. Trades Day gives these students the opportunity to be recognized for their talents and allows them to showcase their skills. They compete in Automotive, Construction, Drafting, Electrical, Masonry, and Welding. For the first time this year, we are adding Culinary to the competition.

Trades Day

Saturday, March 25, 2017 at 8:00am

Coastal Carolina Community College

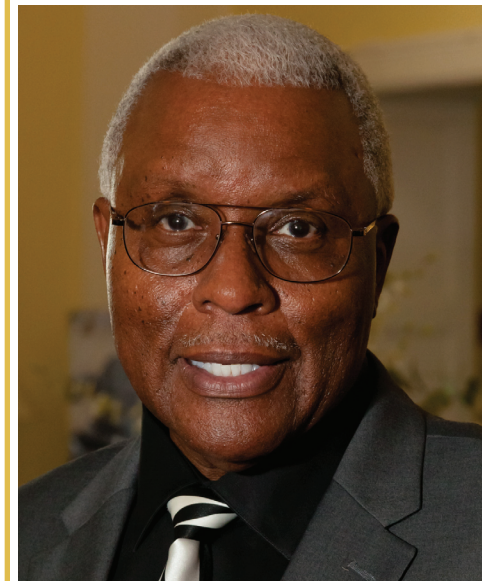
You can make a difference for these students by donating gifts to be given to the 1st, 2nd, and 3rd place winners of each category. Sample donations are tools of their trades, gift cards, or safety gear. We hope you can join as at the event.

For more information contact Lisa Murabito by calling (910) 347-3141 ext. 251
or at BusinessServices@jacksonvilleonline.org

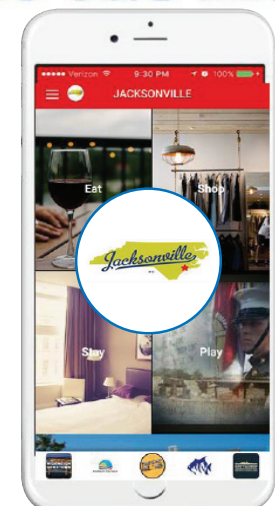


Applewhite Accepts Appointment

Retired Senior Chief Hospital Corpsman Raymond Applewhite, former Naval Hospital Camp Lejeune Public Affairs Officer and member of the Chamber's Military Affairs Committee has accepted a one year appointment extension on the Secretary of the Navy (SECNAV) Retiree Council. The Secretary of the Navy Retiree Council advises SECNAV on emerging issues important to an ever growing community of Navy and Marine Corps retirees and their family members. Typically, members are appointed to the council for three years, however he was requested to serve on the council for an additional year. Applewhite is the first African American from Camp Lejeune as well as the first and only Naval Hospital employee to be appointed to this prestigious council.



Get the APP!



Economic Indicators & Other Charts

How to read the Charts:
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS				
MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE				
OCCUPANCY TAX: SOURCE: ONSLOW COUNTY				
Monthly Report of Taxable Sales				
15-16	Taxable Sales	16-17	Taxable Sales	% Change
Jul-15	\$168,845,706	Jul-16	\$173,654,795	2.85%
Aug-15	\$165,312,504	Aug-16	\$171,787,640	3.92%
Sep-15	\$159,849,446	Sep-16	\$172,438,330	7.88%
Oct-15	\$157,269,722	Oct-16	\$157,979,134	.45%
Nov-15	\$144,167,556	Nov-16		
Dec-15	\$146,587,089	Dec-16		
Jan-16	\$175,397,878	Jan-17		
Feb-16	\$134,525,688	Feb-17		
Mar-16	\$146,002,613	Mar-17		
Apr-16	\$170,363,433	Apr-17		
May-16	\$156,324,629	May-17		
Jun-16	\$159,961,445	Jun-17		
YTD Total	\$651,277,378	YTD Total	\$675,859,899	3.77%
*YTD Total does not include numbers in <i>Italic</i>				

Occupancy Tax Report			
	<u>2015-2016</u>	<u>2016-2017</u>	%
July	\$348,493.26	\$402,706.74	13.4%
August	\$301,788.91	\$284,130.83	-5.8%
September	\$164,132.88	\$157,461.88	-4%
October	\$102,761.02	\$120,219.03	14.5%
November	\$73,658.64		
December	\$50,277.54		
January	\$62,893.54		
February	\$64,855.84		
March	\$83,947.63		
April	\$100,502.00		
May	\$125,805.86		
June	\$241,690.37		
Total:	\$917,176.07	\$964,517.61	4.9%
*YTD Total does not include numbers in <i>Italic</i>			

UTILITIES				
UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA				
City of Jacksonville & ONWASA Water				
	Connects		Disconnects	
	2015	2016	2015	2016
1st Qtr	5,896	4,538	3,161	3,074
2nd Qtr	5,077	5,297	3,644	3,768
3rd Qtr	5,618	5,397	4,056	3692
4th Qtr	4,325	2,240	3,183	1,984
YTD Total	16,591	17,472	10,861	12,518
*YTD Total does not include numbers in <i>Italic</i>				

HEALTHCARE		
OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL		
OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL		
NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE		
NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE		

Onslow Memorial Hospital Emergency Room Visits		
	2015	2016
1 st Quarter	15,041	15,193
2 nd Quarter	15,247	15,279
3 rd Quarter	15,583	15,616
4 th Quarter	14,716	10,060
YTD Total	45,871	56,128
Onslow Memorial Hospital Live Births		
	2015	2016
1 st Quarter	412	363
2 nd Quarter	375	379
3 rd Quarter	489	412
4 th Quarter	414	256
YTD Total	1,276	1,410
*YTD Total does not include numbers in <i>Italic</i>		

Naval Hospital Camp Lejeune Emergency Room Visits		
	2015	2016
1 st Quarter	12,010	12,638
2 nd Quarter	12,417	12,039
3 rd Quarter	12,419	12,840
4 th Quarter	11,061	429
YTD Total	24,427	28,712
Naval Hospital Camp Lejeune Live Births		
	2015	2016
1 st Quarter	476	467
2 nd Quarter	437	522
3 rd Quarter	563	485
4 th Quarter	484	151
YTD Total	913	1,159
*YTD Total does not include numbers in <i>Italic</i>		

TRANSPORTATION

PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS

ONSLow NEW VECh SALES: SOURCE: ONSLOW COUNTY

ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT

Public Transportation Riders -2016		
System	November	Fiscal YTD
Onslow United Transit System	6,861	37,624
Jacksonville Transit System	10,362	48,314
Military Express	1,243	5,462
Total	18,756	91,400

Onslow County New Vehicle Sales		
	Oct 16	Nov 16
Cars	307	289
Trucks	376	442
Total	683	731
Year to Date		
Cars	3,539	3,828
Trucks	4,442	4,884
Total	7,981	8,712

Albert J Ellis Airport Total Passengers			
	2015	2016	% Change
January	21,055	20,658	-1.8%
February	18,487	18,832	1.8%
March	23,998	23,287	-2%
April	25,620	24,827	-3%
May	28,519	26,584	-6%
June	28,110	27,668	-1.5%
July	30,306	29,349	-3%
August	28,839	27,962	-3%
September	24,479	25,765	5%
October	24,590	25,164	2%
November	24,406	26,296	7.1%
December	23,550		
YTD Total	278,409	276,392	-.75%
*YTD Total does not include numbers in <i>Italic</i>			

HOUSING	
ONSLow ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER	
Onslow County Absorption Rates 2016	

Information provided by Coldwell Banker Fountain Realty, William Sanders.
As of 11/30/16, info obtained from the Jacksonville Board of Realtors MLS.
These numbers do not include: REO, Short Sales, & Townhomes.

Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	11	626	56.91	385	6.77
\$150,001 - \$200,000	11	380	34.55	171	4.95
\$200,001 - \$250,000	11	194	17.64	90	5.10
\$251,001 - \$300,000	11	87	7.91	32	4.05
\$300,001 +	11	116	10.55	140	13.28
TOTAL		1,403		818	

New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	11	30	2.73	9	3.30
\$150,001 - \$200,000	11	327	29.73	151	5.08
\$200,001 - \$250,000	11	202	18.36	124	6.75
\$251,001 - \$300,000	11	63	5.73	53	9.25
\$300,001 +	11	19	1.73	33	19.11
TOTAL		641		370	

BUSINESS STATS

COUNTY PERMITS: SOURCE: ONSLOW COUNTY

CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

City of Jacksonville Building Permits

November 2016	#	Value
Residential	9	\$123,707
Commercial	30	\$909,902
Other	181	\$22,475
Total	220	\$1,056,084

County Building Permits

FY2015-16	Res BPs	Com BPs	Total Value
1st Qtr Totals	481	102	\$27,485,456
2nd Qtr Totals	340	72	\$74,356,186
3rd Qtr Totals	401	103	\$32,447,965
4th Qtr Totals	481	117	\$23,980,273
FY Totals	1703	394	\$158,269,880

FY2016-17	Res BPs	Com BPs	Total Value
1st Qtr Totals	457	88	\$23,999,727
2nd Qtr Totals	298	57	\$31,656,472
3rd Qtr Totals			
4th Qtr Totals			
FY Totals	755	145	\$55,656,199

CAMP LEJEUNE & MCAS

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

**Camp Lejeune Area Active Duty
USN/USMC Statistics**

Location	07/15/2016	10/20/2016
Camp Lejeune	30,304	29,356
MARSOC	2,196	2,215
New River	6,869	6,725
TECOM Schools	3,997	4,315
Total	43,366	42,611
USMC Deployed Total	3,388	5,454

UNEMPLOYMENT FIGURES

SOURCE: NC DEPT OF COMMERCE

**Unemployment rates from NC Works
- NC Dept of Commerce**

Area Name	Onslow County
Year	2016
Month	November
Labor Force	65,237
Employed	61,737
Unemployed	3,500
Unemployment Rates	5.4%

ONSLow COUNTY REGISTER OF DEEDS

ASSUMED BUSINESS NAMES, DEATHS, BIRTHS AND MARRIAGE CERTIFICATES FOR THE PREVIOUS 3 YEARS. SOURCE: ONSLOW COUNTY REGISTER OF DEEDS

Register of Deeds

Assumed Names		Deaths	
2013	679	2013	710
2014	595	2014	751
2015	568	2015	786

Births		Marriages	
2013	3,980	2013	2,765
2014	3,948	2014	2,599
2015	3,718	2015	2,584

EDUCATION

SOURCE: ONSLOW COUNTY PARTNERSHIP FOR CHILDREN

**Onslow County: Child Care Snapshot
Dec. 2016** (State Regulated for children birth to 12)

License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	21	2,731	2,504	92.0%	395
NC 4 star	12	489	432	88.0%	65
NC 3 star	21	485	419	87.0%	77
NC 2 star	2	13	10	77.0%	2
NC 1 star	11	79	65	82.0%	11
NC Religious	6	493	448	91.0%	82
NC Temporary	1	57	36	65.0%	7
NC Provisional	1	65	36	55.0%	11
NC Probationary	1	150	138	92.0%	24
Totals	76	4,562	4,088	81.0%	674

(910) 347-3141 | <http://www.jacksonvilleonline.org>
1099 Gum Branch Rd. Jacksonville, NC 28540**Member
Referral
Program****Your Referrals = New Chamber Members + New Chamber Connections**

The Member Referral Program is a continuous campaign to grow the Chamber and provide Rewards and Recognition Opportunities to participants who forward prospects to the Chamber that result in memberships.

Help Your Chamber Grow...Refer a Member!**How Does It Work?**

- Identify a business, vendor or acquaintance that you feel would benefit from membership in the Jacksonville Onslow Chamber of Commerce.
- Fill out the form below.
- We will contact the referred business and mention your company as the referring business.
- Upon receipt of payment, you will receive a special incentive.
- Your company will be recognized in the Chamber Connection Newsletter along with the new member announcement.



**Referred member must be a new member to the Jacksonville Onslow Chamber

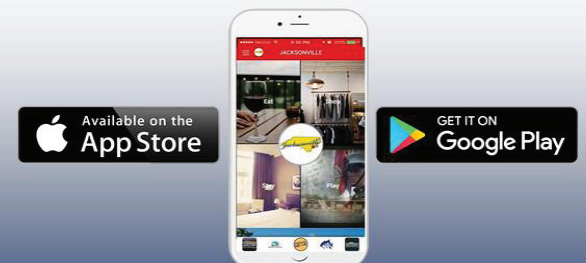
...Onslow County, growing one business at a time.**YOUR INFORMATION:**

(Needed for proper credit to be given)

Name: _____
 Business Name: _____
 Phone: _____
 E-mail: _____
 How has your company benefitted from chamber membership? _____

REFERRED BUSINESS INFORMATION:

Contact Person: _____
 Title: _____
 Business Name: _____
 Address: _____
 Phone: _____
 E-mail: _____

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Congratulations to our award winners that were honored during the Onslow County Schools Salute to Excellence Breakfast.

Ms. Carla Bradshaw

White Oak High School - Assistant Principal of the Year

Ms. Maria Johnson

Northside High School - Principal of the Year

Ms. Lisa Godwin

Dixon Elementary - Teacher of the Year

Thank you to our sponsors:



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Front row:

Ms. Carla Bradshaw, White Oak High School - Assistant Principal of the Year

Ms. Maria Johnson, Northside High School - Principal of the Year

Ms. Lisa Godwin, Dixon Elementary - Teacher of the Year

Back Row:

Onslow County School Board - Member Earl Taylor

Jacksonville • Onslow Chamber of Commerce President - Laurette Leagon

Onslow County School Board Chair - Pam Thomas

Onslow County School Superintendent - Rick Stout



MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

The Service Member of the Month for December, 2016 is Sergeant David J. Dailey, USMC

Sergeant David J. Dailey, USMC. is by military occupational specialty, a 6323: Aircraft Avionics Technician; in layman's terms, he's a surgeon whose practice specializes on the complex navigational and communications systems of the Marine Corps' CH-53E "Super Stallion" heavy lift helicopter—the largest, heaviest, strongest helicopter in the US Military. Sergeant Dailey presently serves at the Center for Naval Aviation Technical Training, (CNATT) – New River - the one and only MOS school house in the Marine Corps for aircraft avionics technicians specializing in either the CH-53E "Super Stallion" or the V-22 "Osprey" tilt rotor aircraft.

A native of Marathon, FL, Sergeant Dailey graduated from Marathon High School in 2003. Upon HS graduation, he went to work as a residential electrician until 2007. He then got into lawn care & landscaping, opening his own business while bartending at night until 2009. It was around this time that the residential construction boom that had been in FL, fell apart, giving our Sergeant Dailey a great deal to think about. He knew he was destined for more & he wanted more. So he gave his lawn care business to his brother & headed to the Marine Corps recruiter's office. David Dailey reported for boot camp aboard Parris Island, SC. Upon graduation from boot camp, then Private Dailey executed orders to Marine Combat Training at MCB

Camp Lejeune. Upon graduation from MCT, he reported to his basic avionics orientation course at Naval Air Station, Pensacola, Florida. Upon completion of his "A" School indoctrination at Pensacola, he reported to Marine Corps Air Station, New River, to earn his MOS as a fledgling CH-53E avionics technician. Upon completion of "C" School, he received his 6323 MOS in April 2010. Shortly thereafter, he was off to San Diego, CA and his first tour as a CH-53E Avionics Technician.

From Jan. 2011 – Aug 2011, Lance Corporal Dailey deployed to Afghanistan in support of Operation Enduring Freedom. Shortly after his return from deployment, Corporal Dailey achieved a Collateral Duty Inspector (CDI) designation and became the NCOIC of the Avionics division; earning NCO of the Quarter (Q2 2012). Within a year, he earned his Collateral Duty Quality Assurance Representative (CDQAR) designation and from Nov 2012 – April 2013, Corporal Dailey was assigned to the 31st MEU holding the billets of CH-53E Avionics Desk Sergeant, Work Center Supervisor and CDQAR. In Oct 2013, Sgt. Dailey reported to CNATT, MCAS-New River for instructor duty. From Oct 2013 to now, Sgt. Dailey earned his instructor qualifications and Master Training Specialist designations and was recognized as Instructor of the Quarter (Q3 2015). He currently serves as the Lead Instructor for the CH-53E Avionics division. Sgt. Dailey's awards to date include: 2 – Navy and Marine Corps achievement Medals, 2- Marine Corps Good Conduct Medals, 1- National Defense Service



Medal, 2 – Afghanistan Campaign Medals, 1 – Global War on Terrorism Medal, 2 – Sea Service Deployment Ribbons, 1 – NATO Medal – ISAF Afghanistan, 1 – Certificate of Commendation and 2 – Meritorious Mast.

Sgt. Dailey is presently completing his undergraduate degree in Organizational Leadership thru Colorado State University and plans to continue on to earn his Master's Degree as well, most likely in Marketing. Congratulations to Sergeant David J. Dailey, USMC.

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March 10th & 11th 2017



Jacksonville Commons
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Friday

Brides-to-Be Cocktail Reception
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Saturday

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Small Business Center SEMINARS



**For
January**

**Small Business Guerrilla Marketing for Expos,
Trade Shows & Networking Events**
Mike Collins • FREE Seminar
Wednesday, 1/11/17 • 9:00 am – 12:00 pm
Melton Skills Center, Room 104

Attend this seminar and learn how to get the most from your expo exhibiting experience and learn how expo marketing fits into your overall small business marketing plan. Topics covered: why an expo is about exposure; the best way to maximize your exposure at an expo; how to create a low-cost marketing plan around the expo; how word-of-mouth can boost the expo success; how to score more sales from current customers.

Growing Your Small Business with Social Media
Martin Brossman • FREE Seminar
Wednesday, 1/18/17 • 9:00 am – 12:00 pm
Melton Skills Center, Room 104

The effective use of social media is a perfect fit for small business owners and entrepreneurs who usually have little discretionary cash for promoting their businesses in the early days. This seminar will provide participants with basic knowledge about a variety of social media tools and how to use them most effectively.

Marketing Your Business
Roxanne Reed • FREE Seminar
Tuesday, 1/24/17 • 2:00 pm – 5:00 pm
Melton Skills Center, Room 104

Marketing for the 21st Century small business is more dynamic and challenging than ever. Discover how to most effectively and efficiently use the many marketing tools available. Gain insights to understand and reach your customer, analyze your industry and business environment and differentiate between branding, advertising, and grassroots marketing techniques. Explore the components of an effective marketing plan in this comprehensive seminar.

To see a complete listing of our January seminars, please visit
<http://www.coastalcarolina.edu/sbc/monthly-seminars/>.





LightenUp
Onslow

GET READY FOR A LIGHTER, HEALTHIER YOU IN 2017!

Lighten Up Onslow Challenge Monday January 23 – May 19, 2017

Lighten Up Onslow is a free online weight-loss and steps challenge designed to encourage our community to get lighter, more active and healthier. *Brought to you by Onslow Memorial Hospital*

How Can You Participate?

Find three friends, co-workers or family members and register your four-member team at LightenUpOnslow.org

Enter your weight and steps online once a week at LightenUpOnslow.org

The team with the greatest percentage of weight loss and/or most accumulated steps will win prizes!

Lighten Up Onslow will help you eat healthier, increase your exercise activity, set and achieve healthy weight loss goals and manage your overall health.

Let's All Work Together to Help Our Community Get Healthier

[Learn More and Register at LightenUpOnslow.org](http://LightenUpOnslow.org)



From the desk of Kristen Loflin

Happy New Year! Can you believe 2017 is upon us? Feels like it was 2007 not too long ago. I hope all had a lovely and safe holiday.

Now that the New Year has arrived, many look for a resolution. There is the ever-popular choice of being healthier in one fashion or another. If you're looking for one (and even if you aren't), I may have something that will touch your heart.

I have the good fortune of being a part of Leadership Jacksonville's Class of 2017. For those who are not aware, the class is required to have a project in addition to the class coursework. Class of 2017 will be focusing on a special organization that has touched many. Carobell Inc. is a Non-Profit 501 (3) (c) that is based out of Onslow County. Their mission focuses on providing "self-directed supports for individuals with intellectual developmental disabilities, empowering them to reach their fullest potential." (Carobell.Org/Mission-Vision). Those within the program can earn a paycheck and are taught money management. They earn these paychecks by making products that you may have seen throughout the county. Pick up one of their dog beds at various veterinarian offices or Animal House. Or, give your loved one a candy bouquet made by Carobell this Valentine's Day. Other products include blankets, sewn children's books, cards, and even wood furniture.

While creating such products, several of the individuals are residents in Carobell homes. It's these homes where our Leadership class will be able to assist the most. Due to the needs of the residents and age of the homes, there is work that needs to be done to several of the houses. Our class will be renovating the oldest kitchen at one of the homes on the Swansboro campus, Queens Pond 1. We hope to completely gut the kitchen and provide new backsplash, cabinets, countertops and flooring. As well as replace the appliances and make the kitchen more



accessible for the residents. These changes will help make life a little easier for some.

In addition to the renovations, we hope to help Carobell Inc., continue to educate the community about their services. Did you know Carobell will send a caregiver to a home so that a family can have a respite? A family can also have their loved one attend a "day camp" on Carobell's campus. These are just some of the services the organization will provide. Our leadership class would like to use our skills to help inform the community of everything Carobell has to offer. In a presentation, the President of Carobell Inc., dubbed the organization "The best kept secret in town." We hope to help change that, even if it's just a small step. Consider this article the first step in our marketing efforts.

If you know of anyone who would like to donate, whether in-kind or monetary, please let us know. We will need about \$20,000 for the renovation and other necessary materials. It is our hope to give back to those who have given to many families throughout the years. Please email Laura Bigley at laura.bigley2014@gmail.com for information regarding donations. Help us make a difference and give back for your resolution this year.



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