



Jacksonville • Onslow  
CHAMBER OF COMMERCE

Membership

Events

Programs

Military

Community

# Chamber CONNECTION

CONNECTING BUSINESS, MILITARY & COMMUNITY



engaged  
onslow™ Bridal Expo

*Register Now*

*March 10 & 11*

*See page 5 for full details*

Portraits by **A**ngelo



## Our Chamber Staff

### Chamber Officials:

**Laurette Leagon**, President  
president@jacksonvilleonline.org

**Anthony Harvey**, Chairman

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**Jacksonville • Onslow**  
CHAMBER OF COMMERCE

**910.347.3141**

### 1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

Thank you to Jesse McDonald of Eastern Sky Photography-NC for her wonderful photos of our various Chamber events.

Eastern Sky Photography-NC  
www.easternskyphotographync.com

  
Eastern Sky Photography - NC

## New Members

**Star Hill Golf Club of Cape Carteret, NC Inc.**  
202 Club House Dr., Cape Carteret, NC 28584  
Mr. Andrew Collins @ (252)393-8111  
gm@starhillgolf.com  
Golf Course

**Rockin Game Party**  
1046 Cedar Point Blvd., Cedar Point, NC 28584  
Mr. Jeremy Howell @ (910)545-9436  
rockingameparty@gmail.com  
Entertainment

**Mary Osorio - Lularoe Consultant**  
Jacksonville, NC 28546  
Ms. Mary Osorio @ (910)388-4914  
lularoebymaryosorio@gmail.com  
Clothing - Women's

**Penelope Large - Lularoe Consultant**  
Jacksonville, NC 28540  
Ms. Penelope Large @ (910)915-9951  
lularoelarge@gmail.com  
Clothing - Women's

**WAVQ Radio**  
907 Lejeune Blvd., Jacksonville, NC 28540  
Ms. Cathy Clark @ (910)219-0455  
cathy.clark@wavqradio.com  
Broadcasting Radio/Television

**Tyree's Family Resturant & Event Center**  
255 Wilimington Hwy  
Jacksonville, NC 28546  
Mr. Terry Foye @ (910)353-3818  
foye755@gmail.com  
Resturant

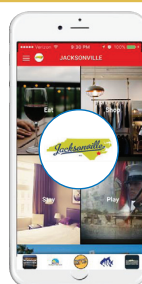
**Onslow County Farmers Market**  
4024 Richlands Hwy., Jacksonville, NC 28540  
Ms. Marie Bowman @ (910)455-5873  
marie\_bowman@onslowcoountync.gov  
Farmers Market

**Continental Cap City & Utility Buildings Inc**  
1690 Wilmington Hwy., Jacksonville, NC 28540  
Mr. Kevin Arnold @ (910)455-9500  
continentalcapcity@yahoo.com  
Truck Accessories/Camper Shells

**Iron Forged Fitness**  
861 Piney Green Rd., Jacksonville, NC 28546  
(910)939-4118  
frontdesk@ironforgedfitness.com • www.ironforgedfitness.com  
Health and Wellness

## Member Renewals

910 Sign Co.	January 12, 2015
A Storage Inn	February 1, 2002
Bayshore Animal Hospital, PLLC	January 24, 2014
Caro-Vettes, Inc.	February 1, 2012
Century 21 Cherie Schulz Realty Firm	May 16, 2005
Classics Bridal & Formal Wear	March 8, 2004
Coastal Restaurant Equipment & Supply	January 28, 2015
Col Jerry Yanello, USMC Ret	July 18, 2014
Col. Bruce A. Gombar	May 10, 2011
Craig Chamberlin	November 10, 2015
Dell Military Program	June 19, 2014
Dunkin' Donuts	February 17, 2010
Foster's Military Shop	January 27, 2010
Hampton Inn & Suites Jacksonville	January 20, 2012
HoneyBaked Ham Co & Cafe	January 15, 2013
Hope For The Warriors	October 6, 2006
Liberty Point at Piney Green	December 23, 2015
Living Water Christian School	February 12, 1999
Local 360	January 22, 2016
Marine Corps Community Services, Lejeune-New River	February 1, 2002
MOJO of Jacksonville	January 17, 2014
Montford Point Marine Association	February 14, 2006
Ms. Laurette Leagon	March 8, 2013
New Beginnings Child Care	January 19, 2006
New Life Family Worship Center	January 27, 2012
Onsite Computer Service, Inc.	January 25, 2012
Onslow County Farmers Market, Inc.	April 12, 2006
Onslow Fitness Center Inc.	August 19, 1981
Pro-Type Staffing Services	January 29, 1986
Ralph Leeds	January 4, 2016
Rita's	March 10, 2015
Steven J. Land	June 25, 2012
Sturgeon City	April 8, 2009
The Fuzzy Peach Frozen Yogurt Bar	January 20, 2015
TownePlace Suites by Marriott	January 3, 2008
W.T. Humphrey, Inc.	July 7, 1994
Walmart	April 15, 2008
WCTI-TV 12 Fox 8 Fox 14	September 25, 1979
Yardworks	January 25, 2016



## Download the Jacksonville NC App today!

If you have any questions or to schedule your Ribbon Cutting call Brenna Leger at 910-939-7008 or email membership@jacksonvilleonline.org



## Correction:

On the front cover of the January 2017 Chamber Connection, I featured the Chamber Leadership for 2017. I omitted listing Ed Garriss as representing Yadkin Bank and Richard Jefferson as representing Coastal Bank and Trust, I regret the error.

~Laurette



**Executive Committee Member at Large**  
Ed Garriss  
Yadkin Bank



**Treasurer**  
Richard Jefferson  
Coastal Bank & Trust



**First Benefits**  
Insurance Mutual, Inc.  
*North Carolina Workers' Compensation*

Post Office Box 12408, Raleigh, NC 27605

## Worker's Compensation That Supports Your Chamber

Your Chamber membership provides you access to First Benefits Insurance Mutual's competitive rates, responsive service, no-cost payment plans, and experienced claims management.

For more information or to compare rates, call Peg at (888) 393-2667.

**One Product. One State. Focused on You.**

## Save the Date:

**Operation Thank You -  
Member Welcome Committee  
Ambassador Committee**

Wednesday, February 15 @ 1:00 pm - 2:00 pm • Commerce Center

### Ambassador Committee Meeting

Wednesday, February 22 @ 12:00 - 1:00pm • Chuy's Restaurant  
1618 Western Blvd, Jacksonville, NC 28546  
Operation Thank You following meeting from 1:00 - 2:00 pm  
(Open to all Chamber Members)

### State of the Community Breakfast Government Affairs Committee

Tuesday, February 28, 8:00 am Breakfast 8:30 am Program  
This Breakfast program focuses on economic development, healthcare, education, military, local government and the positive impact of collaborative partnerships between the Chamber and other community organizations.

**MCAS New River Officers Club • Must have Base Access**  
**Cost is \$18 (Members), \$23 (Non Members)**  
Contact Receptionist at (910)347-3141 or  
email [receptionist@jacksonvilleonline.org](mailto:receptionist@jacksonvilleonline.org)

## Lower Cape Fear Hospice

**will offer a no cost six-week grief program**

*Living with Grief:*

*Growth and Education for Adults Coping with Grief.*

It will be Fridays, March 3 - April 7 from 11:00 am - 1:00 pm,  
at USO of North Carolina, 9 Tallman Street in Jacksonville.

Pre-registration is required, call 796-7991.

Most of us have loved and lost special people in our lives and we understand that coping with grief is a challenging process. If you and/or your friends and family are having difficulty dealing with the loss of a loved one, we are here to help. Throughout the year, we offer compassionate care, educational and enrichment opportunities that support many types of loss in safe and familiar environments. Because of our generous donors, these caring, no cost group sessions, camps and programs are available to all. Your donation is always appreciated.

*About Lower Cape Fear Hospice Mercy Care*

Lower Cape Fear Hospice is nonprofit organization dedicated to providing the highest level of care and comfort to patients with life-limiting illness; support and counseling to families; and education to the community. For more information, visit [lcfh.org](http://lcfh.org).



**Kristie Pirkey**

Public Relations & Communications Manager  
910-796-7961  
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[www.lcfh.org](http://www.lcfh.org)

**BEGIN THE CONVERSATION • ORG**  
It's a gift.





Join us as we discover the vocational talents of Onslow and Jones County High Schoolers. Trades Day gives these students the opportunity to be recognized for their talents and allows them to showcase their skills. They compete in Automotive, Construction, Drafting, Electrical, Masonry, and Welding. For the first time this year, we are adding Culinary to the competition.

# Trades Day

## Saturday, March 25, 2017 at 8:00am

### Coastal Carolina Community College

You can make a difference for these students by donating gifts to be given to the 1st, 2nd, and 3rd place winners of each category. Sample donations are tools of their trades, gift cards, or safety gear. We hope you can join as at the event.

For more information contact Lisa Murabito by calling (910) 347-3141 ext. 251  
or at [BusinessServices@jacksonvilleonline.org](mailto:BusinessServices@jacksonvilleonline.org)



Colonial Life  
The benefits of good hard work.®



Steven Marshall

### Discover customized solutions for you and your employees.

The more complex the benefits become, the more complex the enrollment. But it doesn't have to be that way. At no direct cost to you, we'll work with you to determine which of our flexible enrollment options best suit your business needs, and provide a simple, seamless enrollment experience for you and your employees.

### Personal enrollment options

Most employees will tell you that benefits education works best face-to-face, which is why we suggest a face-to-face benefits consultation as part of enrollment. Our 1-to-1 meetings offer the most employee engagement and the best opportunity to help your employees understand and appreciate the benefits you provide. Our highly trained, professional benefit counselors meet with employees individually, reviewing their personal benefits situation.





# engaged Bridal Expo onslow™

## The Premier Bridal Expo in Eastern North Carolina



Tickets: \$25 for Friday and Saturday events  
Sat. Only - \$10 online, \$12 at door

## March 10th & 11th 2017



**Jacksonville Commons**  
Jacksonville, NC

### Friday

Brides-to-Be Cocktail Reception  
Progressive Rehearsal Dinner  
Vendor Mixer @ The Courtyard Marriott

### Saturday

Engaged Onslow Bridal Expo  
Bridal Fashion Shows  
Wedding Reception Venue Tours

### Our Sponsors



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*Ultimate Honeymoon*  
GIVEAWAY



engagedonslow.com



# Economic Indicators & Other Charts

How to read the Charts:  
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS				
MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE				
OCCUPANCY TAX: SOURCE: ONSLOW COUNTY				
Monthly Report of Taxable Sales				
15-16	Taxable Sales	16-17	Taxable Sales	% Change
Jul-15	\$168,845,706	Jul-16	\$173,654,795	2.85%
Aug-15	\$165,312,504	Aug-16	\$171,787,640	3.92%
Sep-15	\$159,849,446	Sep-16	\$172,438,330	7.88%
Oct-15	\$157,269,722	Oct-16	\$157,979,134	.45%
Nov-15	\$144,167,556	Nov-16	\$149,558,400	3.74%
Dec-15	<i>\$146,587,089</i>	Dec-16		
Jan-16	<i>\$175,397,878</i>	Jan-17		
Feb-16	<i>\$134,525,688</i>	Feb-17		
Mar-16	<i>\$146,002,613</i>	Mar-17		
Apr-16	<i>\$170,363,433</i>	Apr-17		
May-16	<i>\$156,324,629</i>	May-17		
Jun-16	<i>\$159,961,445</i>	Jun-17		
YTD Total	<b>\$795,444,934</b>	YTD Total	<b>\$825,418,299</b>	<b>3.77%</b>
*YTD Total does not include numbers in <i>Italic</i>				

Occupancy Tax Report			
	<u>2015-2016</u>	<u>2016-2017</u>	%
July	\$348,493.26	\$402,706.74	13.4%
August	\$301,788.91	\$284,130.83	-5.8%
September	\$164,132.88	\$157,461.88	-4%
October	\$102,761.02	\$120,219.03	14.5%
November	\$73,658.64	\$83,262.30	11.5%
December	<i>\$50,277.54</i>		
January	<i>\$62,893.54</i>		
February	<i>\$64,855.84</i>		
March	<i>\$83,947.63</i>		
April	<i>\$100,502.00</i>		
May	<i>\$125,805.86</i>		
June	<i>\$241,690.37</i>		
Total:	<b>\$990,834.71</b>	<b>\$1,047,779.91</b>	<b>5.4%</b>
*YTD Total does not include numbers in <i>Italic</i>			

UTILITIES				
UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA				
City of Jacksonville & ONWASA Water				
	Connects		Disconnects	
	2015	2016	2015	2016
1st Qtr	5,896	4,538	3,161	3,074
2nd Qtr	5,077	5,297	3,644	3,768
3rd Qtr	5,618	5,397	4,056	3692
4th Qtr	4,325	3,696	3,183	3,003
YTD Total	<b>20,916</b>	<b>18,928</b>	<b>14,044</b>	<b>13,537</b>
*YTD Total does not include numbers in <i>Italic</i>				

HEALTHCARE	
OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL	
OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL	
NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE	
NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE	

Onslow Memorial Hospital Emergency Room Visits		
	2015	2016
1 <sup>st</sup> Quarter	15,041	15,193
2 <sup>nd</sup> Quarter	15,247	15,279
3 <sup>rd</sup> Quarter	15,583	15,616
4 <sup>th</sup> Quarter	14,716	15,160
YTD Total	<b>60,587</b>	<b>61,228</b>
Onslow Memorial Hospital Live Births		
	2015	2016
1 <sup>st</sup> Quarter	412	363
2 <sup>nd</sup> Quarter	375	379
3 <sup>rd</sup> Quarter	489	412
4 <sup>th</sup> Quarter	414	384
YTD Total	<b>1,690</b>	<b>1,538</b>
*YTD Total does not include numbers in <i>Italic</i>		

Naval Hospital Camp Lejeune Emergency Room Visits		
	2015	2016
1 <sup>st</sup> Quarter	12,010	12,638
2 <sup>nd</sup> Quarter	12,417	12,039
3 <sup>rd</sup> Quarter	12,419	12,840
4 <sup>th</sup> Quarter	11,061	8,938
YTD Total	<b>47,905</b>	<b>46,455</b>
Naval Hospital Camp Lejeune Live Births		
	2015	2016
1 <sup>st</sup> Quarter	476	467
2 <sup>nd</sup> Quarter	437	522
3 <sup>rd</sup> Quarter	563	485
4 <sup>th</sup> Quarter	484	313
YTD Total	<b>1,960</b>	<b>1,949</b>
*YTD Total does not include numbers in <i>Italic</i>		

TRANSPORTATION			
PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS			
ONSLow NEW VECh SALES: SOURCE: ONSLOW COUNTY			
ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT			
Public Transportation Riders -2016			Onslow County New Vehicle Sales
System	December	Fiscal YTD	
Onslow United Transit System	7,052	44,676	
Jacksonville Transit System	10,039	58,353	
Military Express	1,224	6,686	
Total	<b>18,315</b>	<b>109,715</b>	
			Nov 16
			Dec 16
Cars			289
Trucks			442
Total			731
			Year to Date
Cars			3,828
Trucks			4,884
Total			8,712

Albert J Ellis Airport Total Passengers			
	2015	2016	% Change
January	21,055	20,658	-1.8%
February	18,487	18,832	1.8%
March	23,998	23,287	-2%
April	25,620	24,827	-3%
May	28,519	26,584	-6%
June	28,110	27,668	-1.5%
July	30,306	29,349	-3%
August	28,839	27,962	-3%
September	24,479	25,765	5%
October	24,590	25,164	2%
November	24,406	26,296	7.1%
December	23,550	26,530	11%
YTD Total	<b>301,959</b>	<b>302,922</b>	<b>.3%</b>
*YTD Total does not include numbers in <i>Italic</i>			

HOUSING	
ONSLow ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER	
Onslow County Absorption Rates 2016	
Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 12/31/16, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes.	

Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	12	673	56.08	367	6.54
\$150,001 - \$200,000	12	415	34.58	192	5.55
\$200,001 - \$250,000	12	211	17.58	90	5.12
\$251,001 - \$300,000	12	94	7.83	36	4.60
\$300,001 +	12	132	11.00	132	12.00
TOTAL		<b>1,525</b>		<b>817</b>	

New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	12	32	2.67	8	3.00
\$150,001 - \$200,000	12	362	30.17	152	5.04
\$200,001 - \$250,000	12	219	18.25	120	6.58
\$251,001 - \$300,000	12	67	5.58	52	9.31
\$300,001 +	12	20	1.67	35	21.00
TOTAL		<b>700</b>		<b>367</b>	



**BUSINESS STATS**

COUNTY PERMITS: SOURCE: ONSLOW COUNTY

CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

**City of Jacksonville Building Permits**

December 2016	#	Value
Residential	19	\$597,346
Commercial	60	\$1,484,120
Other	170	\$85,125
<b>Total</b>	<b>220</b>	<b>\$2,166,591</b>

**County Building Permits**

FY2015-16	Res BPs	Com BPs	Total Value
1st Qtr Totals	481	102	\$27,485,456
2nd Qtr Totals	340	72	\$74,356,186
3rd Qtr Totals	401	103	\$32,447,965
4th Qtr Totals	481	117	\$23,980,273
<b>FY Totals</b>	<b>1703</b>	<b>394</b>	<b>\$158,269,880</b>

FY2016-17	Res BPs	Com BPs	Total Value
1st Qtr Totals	457	88	\$23,999,727
2nd Qtr Totals	439	92	\$59,968,234
3rd Qtr Totals			
4th Qtr Totals			
<b>FY Totals</b>	<b>896</b>	<b>180</b>	<b>\$83,967,961</b>

**CAMP LEJEUNE & MCAS**

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

**Camp Lejeune Area Active Duty  
USN/USMC Statistics**

Location	10/20/2016	1/15/2017
Camp Lejeune	29,356	29,426
MARSOC	2,215	2,209
New River	6,725	6,728
TECOM Schools	4,315	6,412
Total	42,611	44,775
USMC Deployed Total	5,454	3,021

**UNEMPLOYMENT FIGURES**

SOURCE: NC DEPT OF COMMERCE

**Unemployment rates from NC Works  
- NC Dept of Commerce**

Area Name	Onslow County
Year	2016
Month	November
Labor Force	65,237
Employed	61,737
Unemployed	3,500
Unemployment Rates	5.4%

**ONSLOW COUNTY REGISTER OF DEEDS**

ASSUMED BUSINESS NAMES, DEATHS, BIRTHS AND MARRIAGE CERTIFICATES FOR THE PREVIOUS 3 YEARS. SOURCE: ONSLOW COUNTY REGISTER OF DEEDS

**Register of Deeds**

Assumed Names		Deaths	
2014	595	2014	751
2015	568	2015	786
2016	560	2016	812

Births		Marriages	
2014	3,948	2014	2,599
2015	3,718	2015	2,584
2016	3,519	2016	2,677

**EDUCATION**

SOURCE: ONSLOW COUNTY PARTNERSHIP FOR CHILDREN

**Onslow County: Child Care Snapshot  
Jan. 2017** (State Regulated for children birth to 12)

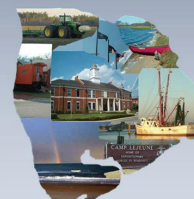
License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	21	2,731	2,498	91.0%	395
NC 4 star	13	494	358	72.0%	66
NC 3 star	21	485	432	89.0%	76
NC 2 star	3	118	115	98.0%	27
NC 1 star	10	74	62	84.0%	10
NC Religious	6	493	452	92.0%	82
NC Temporary	1	57	39	68.0%	7
NC Provisional	1	65	33	51.0%	11
NC Probationary	1	150	130	87.0%	24
<b>Totals</b>	<b>77</b>	<b>4,667</b>	<b>4,119</b>	<b>81.3%</b>	<b>698</b>

(910) 347-3141 | <http://www.jacksonvilleonline.org>  
1099 Gum Branch Rd. Jacksonville, NC 28540**Member  
Referral  
Program****Your Referrals = New Chamber Members + New Chamber Connections**

The Member Referral Program is a continuous campaign to grow the Chamber and provide Rewards and Recognition Opportunities to participants who forward prospects to the Chamber that result in memberships.

**Help Your Chamber Grow...Refer a Member!****How Does It Work?**

- Identify a business, vendor or acquaintance that you feel would benefit from membership in the Jacksonville Onslow Chamber of Commerce.
- Fill out the form below.
- We will contact the referred business and mention your company as the referring business.
- Upon receipt of payment, you will receive a special incentive.
- Your company will be recognized in the Chamber Connection Newsletter along with the new member announcement.



\*\*Referred member must be a new member to the Jacksonville Onslow Chamber

**...Onslow County, growing one business at a time.****YOUR INFORMATION:**

(Needed for proper credit to be given)

Name: \_\_\_\_\_  
 Business Name: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 E-mail: \_\_\_\_\_  
 How has your company benefitted from chamber membership? \_\_\_\_\_

**REFERRED BUSINESS INFORMATION:**

Contact Person: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Business Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 Phone: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

**Calin Oliveira****January Ambassador of the Month**

Navigating a busy work schedule and being involved with the Chamber is always a balancing act. After the end of the workday, one of our highly involved energetic and outgoing ambassadors has dedicated her personal time to the ambassador committee by showing up to ribbon cuttings, Operation Thank You, and helping with after-hours events. Calin Oliveira has added a brilliant luster and reflects what an ambassador can accomplish even with a busy schedule. She has combined the balancing act by hosting the Ambassador Committee January luncheon at Skyport Aviation. We thank her for her commitment and passion for the Jacksonville•Onslow Chamber of Commerce.

# HEATING AND COOLING

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 Wilmington Area 910-686-4442
[www.humphreyheating.com](http://www.humphreyheating.com)

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## Ribbon Cuttings

For more information,  
please call 910-347-3141  
or visit us online at  
[www.jacksonvilleonline.org](http://www.jacksonvilleonline.org)



Rooted in Wellness



Jacksonville Referral Network



Brainstormers

## MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

### The Service Member of the Month for January, 2017 is Corporal Mercedes R. Roach, USMC

Corporal Roach is by military occupational specialty, a Military Police Officer. Corporal Roach presently serves as a Military Working Dog Handler, handling both an explosive detector dog and drug detector dog. Her canine partners are named Joey and Froto...both are 4 years.

A native of Moyock, NC, Corporal Roach was raised in a family of six that included 4 children...Corporal and her three brothers. Corporal Roach is used to having to mix it up with the boys. Let's just leave it that she learned at a young age how to take care of herself. She also grew up with a love for animals...dogs, ferrets, hamsters, guinea pigs, maybe a cat, a turtle, a real Currituck Petting Zoo. She played varsity softball as a freshman, sophomore & junior, earning the MVP Award in her sophomore year. Several members of her family have served our country in the Navy & Marine Corps, to include one of her older brothers. But while she respects & loves the fact they served, that wasn't her inspiration. Upon High School graduation, Corporal Roach knew her calling was for something more...something challenging, new & larger than herself. She enlisted in the US Marine Corps, reporting to Marine Corps Recruit Depot, Parris Island, SC. Upon graduation from boot camp, then Private Pollard executed orders to Marine Combat Training

at Camp Geiger. Upon graduation from MCT, she reported for her Military Occupational School in Fort Leonard Wood, MO where this exemplary Marine attained the MOS of Military Police Officer. In November 2013, our SMOM reported to 3rd MEF Headquarters Battalion. During this time she raised her hand when asked about anyone having an interest in working with Military Working Dogs. With the love of animals, especially dogs, that she comes by honestly, it was a great fit. She had a tour in Japan in early 2014 where she met the love of her life, SGT Cody Roach, who also is a Military Police Officer working with MWD's presently aboard MCAS Cherry Point. In December 2014, Corporal Roach executed orders to Headquarters and Support Battalion, MCB Camp Lejeune.

Corporal Roach has completed certification as a Personal Trainer & Nutrition Specialist. With this certification, she unselfishly provides the Marines & civilians in her section with physical fitness & nutrition plans. Corporal Roach won her meritorious Sergeant Board & was pinned February 2, 2017. Corporal Roach's future plans includes re-enlistment in the US Marine Corps, finishing her Associates Degree & eventually Bachelor's Degree in Business Management, and continuing to work hard with the high level of integrity & drive she displays seeking to one day become either a Drill Instructor or Recruiter. She also hopes to join the



Staff NCO ranks one day after completing one of the two aforementioned Special Duty Assignments. Congratulations to Service Member of the Month for January 2017, Corporal Mercedes R. Roach, USMC.



# Jacksonville • Onslow BUSINESS EXPO



**March 30, 2017 • 10 - 4 pm**  
**Jacksonville Commons Recreation Center**  
**jacksonvilleonline.org**



Jacksonville Commons  
Recreation Center

**March 30, 2017**  
**10am - 4pm Public Expo**

## Registration Form

Registration Deadline March 15, 2017

Business Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Email Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Registration payments accepted by credit cards, cash, money orders or check made payable to Jacksonville-Onslow Chamber of Commerce. **Cancellation Policy:** A 50% refund will be issued for cancellations until March 15, 2017, after which registration fees are non-refundable.

Signature \_\_\_\_\_

## Liability Release Form

As a participant of the 2017 Business Expo, I \_\_\_\_\_ of \_\_\_\_\_, release the Jacksonville-Onslow Chamber of Commerce of any responsibility of any property that is left in the building. The Chamber of Commerce is not liable for any damage that may occur to any property during the event or any lost or stolen property.

In order to receive your booth # this must be returned with the registration form.

Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

## Booth Information

BOOTH SPACES	Member	Non-Member	
Single Booth	\$235	\$295	_____
Double Booth	\$385	\$445	_____
		<b>Total</b>	_____
Please Select:			
<input type="checkbox"/> No Table	<input type="checkbox"/> Uncovered Table	<input type="checkbox"/> Table with Cover & Skirt	

## WHAT'S INCLUDED

- 10'x8' booth space with pipe & drape in blue/silver
- 8' table with cover, skirt & 2 chairs
- Single electrical outlet (you must provide surge protected cord)
- Vendor Listing in Jacksonville Daily News, Chamber website, Chamber
- Connection and Event Map
- Poster & flyers for sharing
- Social Media Mentions
- FREE pre-expo seminars presented by the Small Business Center at Coastal Carolina Community College

## Seminars

Seminars located at Coastal Carolina Community College

**Small Business Guerrilla  
Marketing for Expos, Trade  
Shows, & Networking Events**

Melton Skills Center, room 104  
 February 1, 2017  
 9am - 12pm

**Virtual & Augmented Reality:  
How it will shape the future of  
your business**

Melton Skills Center, room 104  
 February 7, 2017  
 1pm - 3pm

## FOOD TRUCK RODEO

Back by popular demand, we will have a variety of food trucks serving lunch at the expo!

## PRESENTED BY



**Jacksonville • Onslow**  
 CHAMBER OF COMMERCE



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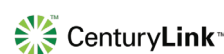


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## Associate Sponsors



## Contributing Sponsors





# Nomination of Candidate for the 2017 Administrative Professional of the Year

**Tuesday, April 25, 2017**  
**Marston Pavilion, MCB Camp Lejeune**  
**8:30am Registration – 9:00am Program Begins**

Name of Administrative Professional being nominated: \_\_\_\_\_

Company name nominee is employed by: \_\_\_\_\_

1. The Administrative Professional nominated must be present at the **14<sup>th</sup> Annual Administrative Professionals Breakfast Celebration**. All nominees will be recognized at the event.
2. Please answer the following questions regarding your administrative professional, their job performance, special accomplishments and contributions to the community. If additional space is needed, please attach additional sheets of paper.

A. What unique qualities do you feel are important to your administrative professional's performance?

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B. What has been your administrative professional's involvement in self-improvement programs and seminars, and/or education this year?

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C. What has been your administrative professional's involvement in community service, professional organizations, church organizations or civic organizations?

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D. Please give any additional reasons you feel your administrative professional should be chosen "Administrative Professional of the Year:"

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Please complete and return this nomination form by Monday, March 20, 2017 to:

Jacksonville•Onslow Chamber of Commerce

Attn: Special Events Manager • Fax number: (910) 347-4705 or [speialevents@jacksonvilleonline.org](mailto:speialevents@jacksonvilleonline.org)

Submitted by (print name): \_\_\_\_\_ Title: \_\_\_\_\_

Date: \_\_\_\_\_ Phone number: \_\_\_\_\_

**Presented by the Jacksonville•Onslow Chamber of Commerce,  
 Coastal Carolina Community College and MCCC, Lejeune-New River**  
 For more information, call Sabrina Thomas at (910) 347-3141 x235



Please join us for the

## Twenty-Second Annual State of the Community Breakfast

**TUESDAY, FEBRUARY 28TH**

Breakfast 8:00 a.m., Program 8:30 a.m.  
 MCAS New River Officers' Club

Our Invited Speakers:

Col Russell Burton,  
 Commanding Officer, MCAS New River

Brigadier General Thomas Weidley  
 Commanding General, MCI East- MCB Camp Lejeune

Mr. Rick Stout,  
 Superintendent, Onslow County Schools

Mr. Jack Bright,  
 Chairman Onslow County Commissioners

Mayor Sammy Phillips,  
 City of Jacksonville

Dr. Penney Burlingame Deal,  
 CEO, Onslow Memorial Hospital

Mr. David Heatherly President,  
 Coastal Carolina Community College

An excellent opportunity for business professionals at any  
 level to learn about the "State" of our community.

Sponsored by Jones-Onslow EMC  
 with media sponsor The Daily News

Reservation deadline February 21st,  
 \$18 members \$23 non-members  
 call 910-347-3141 or email  
[receptionist@jacksonvilleonline.org](mailto:receptionist@jacksonvilleonline.org)



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## Small Business Center SEMINARS



**For  
February**

### Fifteen Common Mistakes that Will Undermine Any Business

**Bob Moore • FREE Seminar**  
Tuesday, 2/7/17 • 6:00 pm – 9:00 pm  
Melton Skills Center, Room 104

Opening and operating a small business normally involves a great deal of time and a substantial financial investment. During this seminar, you will learn the fifteen most common mistakes made by entrepreneurs that ultimately undermine their business. Regardless of whether you are opening or operating a business, regardless of the size of your company, this seminar will prove to be invaluable in helping you form a legal, profitable, and growing business.

### Effective Recruiting & Selection of Employees for Your Small Business

**Sandy Epperson • FREE Seminar**  
Tuesday, 2/14/17 • 1:00 pm – 4:00 pm  
Melton Skills Center, Room 104

This interactive seminar, packed with practical and useful information, walks the business owner through how to conduct an effective, legally sound hiring process discussing recruitment steps such as developing job descriptions, sourcing candidates, interviewing, pre-employment checks, offers and onboarding.

### How to Find Your Customers

**Roxanne Reed • FREE Seminar**  
Tuesday, 2/28/17 • 2:00 pm – 5:00 pm  
Melton Skills Center, Room 104

Market research isn't just for startups; it's an important ongoing process for every small business. Developing a focused and effective marketing plan requires up-to-date market analysis. Discover the variety of market research tools that will give you critical information about your industry and customers. Get the data you need to test the feasibility of a new business, and find the competition and potential customers interested in your proposed product or service.

To see a complete listing of our February seminars, please visit  
<http://www.coastalcarolina.edu/sbc/monthly-seminars/>.





## From the desk of Kristen Loflin

Onslow County Tourism's Service Rewards program is one of the campaigns that I am the most proud about. Our office is constantly working to tell our area's story to those looking for the newest destination to discover. However, we are rarely able to actually greet those visitors face to face. Through this program we are able to highlight and honor the front-line staff that makes the biggest difference in a consumer and visitor's experience.

If you have received this award in the past, then you have met Melissa Maloney. Melissa is my helper who runs this program and she runs it well. Her enthusiasm for it is quite evident. As you may know, Melissa receives nominations throughout the year for individuals who have left an effect on a customer. We then choose five worthy honorees each month, from January to November. At the end of the year, these 55 individuals are quizzed about Onslow County attractions and events. Finalist are secret shopped based on their hospitality with customers in person and over the phone. The highest scorer is then bestowed as our Hospitality Person of the Year.

This year, I am proud to say our winner absolutely lives up to the word "hospitable". This gentleman will be recognized by any who have frequented Cracker Barrel recently. Those who were lucky may have even experienced his exceptional service first hand.

Mr. Omari McLendon has been bringing delicious food and wonderful service to customers at Cracker Barrel for ten years. In those ten years, Omari has been named Employee of the Year three different times. Nominated my several, it is evident that Mr. McLendon leaves his customers with a great impression. In fact, when we arrived to present Omari with his certificate, management had a hard time corralling him.



He was busy taking care of his tables!

Originally from Jacksonville, Florida, Omari moved to Jacksonville, North Carolina when his ex-wife was stationed here with the Marine Corps. Once here, Omari found his church, Firm Foundation Fellowship out on Doris Avenue, where he is now the Associate Pastor. Omari has sense remarried and will be celebrating his second wedding anniversary this September. In the true spirit of the award, Omari credits the people you find here in Onslow County for why he chose to stay.

The Jacksonville•Onslow Chamber of Commerce and Onslow County Tourism presented Omari with the award on last Thursday evening. His wife and daughter were able to be in attendance. It is moments like this that makes me love my job even more.

To Omari – Thank you for exceptional customer service and assistance in showcasing Onslow County as a destination. You make my job easier and you have truly left an impression on me.

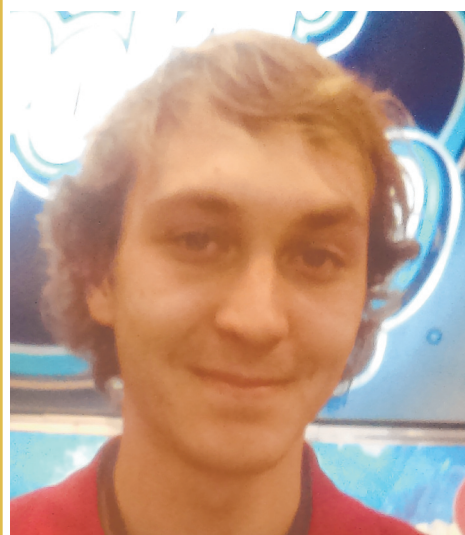
Do you know the perfect candidate for next year? Please contact Melissa or I at 910-347-3141. Who can fill Omari's shoes for 2017? The bar has definitely been set pretty high!

## Service Rewards

A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



**Edith Lizalde**  
A & B Tutoring



**Tyler Einsig**  
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**Chris Bennett**  
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