

Chamber CONNECTION

CONNECTING BUSINESS, MILITARY & COMMUNITY



Annette Hargett Family - left to right, Eddie Rochelle ,Caroline Rochelle, Cecilia Pfaff , Cecil Hargett, Cecil Hargett. Jr Amy Hargett



Excel Body Works - left to right, John Kay, Ty Cantrell, Whitney Cantrell, Scott Riggs-First Citizens Bank, Brenda Kay, Charles Kay, Branden Kay

*Small
Business
Week:
It's a
Family
Affair!*

DETAILS ON PAGE
6&7

Our Chamber Staff

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910.347.3141

1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.



Small Business Roundtable

Topic: How Fear Can Make You a Better Entrepreneur.

A recent shopify survey found respondents attribute fear as the second most common obstacle to almost preventing their first sale. Come learn twelve things all entrepreneurs need to know about fear and strategies to use this knowledge to help you be a better small business owner.

Friday, June 1

8:30 AM to 10:00 AM

Vocational Skills Building Room 104 B/C

Basics of Bookkeeping

Tuesday, June 5

6:00 PM to 9:00 PM

Vocational Skills Building Room 104 B/C

How Barbers Can Develop Personal and Commercial Credit to Prepare to Open a Barbershop

Wednesday, June 6

10:00 AM to 12:00 PM

Vocational Skills Building Room 117

Boots to Business

Call SBC to Register

(910) 938-6322/6302/6389

Wednesday & Thursday, June 6 - 7

8:30 AM to 5:30 PM

Vocational Skills Building Room 104 B/C

How to Write a Business Plan

Thursday, June 7

6:00 PM to 9:00 PM

Vocational Skills Building Room 104 B/C

Call SBC to Register (910) 938-6322

Identifying & Avoiding Threats to Your Business

Tuesday, June 12

6:00 PM to 9:00 PM

Vocational Skills Building Room 104 B/C

Managing People in a Small Business

Wednesday, June 13

6:00 PM to 9:00 PM

Vocational Skills Building Room 104 B/C

Goal Setting and Small Business Budgeting for Barbers

Wednesday, June 13

10:00 AM to 12:00 PM

T&I Barber School

How to Start an Etsy Business

Tuesday, June 19

6:00 PM to 9:00 PM

Vocational Skills Building Room 104 B/C

How Barbershop Owners Can Determine Break-Even and Manage Cash Flow

Wednesday, June 20

10:00 AM to 12:00 PM

Vocational Skills Building Room 117

Small Business Roundtable

Topic: How Small Business Owners Can Change How They View Problems

In this session, facilitator Pete Ellis, Jr. will share wisdom in relation to obstacles small business owners face as well as some famous quotes which can inspire business owners to overcome challenges.

Wednesday, June 20

6:00 PM to 8:00 PM

Vocational Skills Building Room 104 B/C



Facebook Business Pages for Beginners

Thursday, June 21

6:00 PM to 9:00 PM

Business Technology Bldg. Room 203

Business Networking for Artists & Crafters

Tuesday, June 26

6:30 PM to 9:00 PM

Vocational Skills Building Room 104 B/C

How to Start a Small Business, MCAS New River

Military Affiliation Only

Tuesday, June 26

9:00 AM to 4:30 PM

Bldg AS-913, Cobra Room

How Barbers Can Develop a Business Plan for a New Barbershop

Wednesday, June 27

10:00 AM to 12:00 PM

T&I Barber School

The 123's of Small Business Cash Flow Management

Wednesday, June 27

3:00 PM to 5:00 PM

Vocational Skills Building Room 104 B/C

Doing Business with Camp Lejeune

Thursday, June 28

9:00 AM to 12:00 PM

Onslow County Government Complex

234 Northwest Corridor Boulevard,

Jacksonville, NC 28540

New Members

MAY

Alta Lusso Concierge

PO Box 711, N Topsail Beach
Ms. Patra Smith @ 614-636-1395
Event Planning

Ducks Grille & Bar

1207 Gum Branch Rd, Jacksonville
Manager @ 910-455-9128
Restarurant

Abundant Life Community Outreach

1518 Gum Branch Rd, Jacksonville
Ms. Lillie Gray @ 910-346-2356
Non-Profit Organization

Brow A Beauty Boutique

353-B Western Blvd, Jacksonville
Ms. Ciara Hunter @ 910-333-0690
Beauty Salons

Best Buy

1116A Western Blvd, Jacksonville
Mr. Shawn Blyden @ 910-478-3145
Retail Sales

Member Renewals

MAY

Member Since

Appraisal Service Company	6/1/1990
Best Buy	1/25/2005
Century 21 Cherie Schulz Realty Firm	5/16/2005
Childrens Museum of Jacksonville dba Zing Zumm	6/6/2011
Cleveland Enterprises	4/22/1997
Coastal Equipment Company	11/1/1983
Courtyard by Marriott	5/27/2014
CPR Cell Phone & Computer Repair	4/10/2017
Crystal Coast Tent & Event Rentals, LLC	4/27/2011
DermOne Dermatology Center	1/20/2015
DeRossett Payment Consultant	3/13/2006
Fallen Saints Tattoo and Art Studio, Inc.	2/15/2017
Flying Dutchman Travel Agency	4/1/1982
Hilton Garden Inn Jacksonville	1/18/2017
Huffman Landscape & Lawn Professionals	1/1/2001
Inner Banks Media - Thunder Country 96.3 WRHT; Talk of the Town - 94.1 WNBW	7/17/2012
J Z Mann Pediatric Therapy	4/22/1997
J.S. Enterprises of Swansboro, LLC	4/2/2012
Jacksonville Mall	9/1/1981
Jacksonville Rotary Club South	5/14/2014
Lanier Surveying Co.	6/30/1998
May Exterminating Company	9/25/1978
MCAS New River Commanding Officer	8/1/1986
MOJO of Jacksonville	1/17/2014
Onslow Memorial Hospital	9/24/1979
Onslow Pregnancy Resource Center	7/30/2014
Onslow Women's Center, Inc.	7/29/1997
PEERS Family Development Center	5/24/2003
Pruitt Health	2/23/2015
Southeastern Building Supplies, Inc.	5/6/2015
Storm Water Solutions, LP	5/11/2015
Synergy Physical Therapy & Sports Medicine	5/15/2013
The Houser Law Firm, P.C	5/9/2016
Tideline Marine, Inc.	8/1/1985
Uniquely You Photographs	4/29/2010
US Cellular	10/27/1992
USO of NC, Jacksonville	8/8/1986

Ribbon Cuttings



Pollos Tete
222 Brynn Marr Rd. Jacksonville, NC 28546



Giggles Drop-In Childcare
1250-M Western Blvd. Jacksonville NC 28546



Pink Trash (at the Commerce Center)
1099 Gum Branch Rd, Jacksonville, NC 28540



Buglisi Eye Care
1021 Hargett St. Jacksonville, NC 28540



Rooted in Wellness
200 Doctors Drive Suite J, Jacksonville, NC 28546

Ribbon Cuttings



May 14th

Steak and Shake
1006 Hampton Inn Way, Jacksonville, NC 28546



May 21st

Motivations with Gloria Taylor Radio Show
2444 Commerce Road-. Jacksonville NC 28546



May 24th

McDonalds #11355
900 N. Marine BLvd, Jacksonville, NC 28546



May 24th

Zocalo Street Food Tequila
1270 Western Blvd. Jacksonville, NC 28546



May 30th

Residential Mortgage Services, Inc.
1207-A Gum Branch Rd, Jacksonville, NC 28546

Annette Gray Hargett honored Posthumously with the Duke Energy Citizenship and Service Award



Millie Chalk, Duke Energy District Manager Government and Community Relations presents the Duke Energy Citizenship and Service Award posthumously to Annette Gray Hargett. Accepting on her behalf is her husband Cecil Hargett.



Cecil Hargett pays tribute to his wife Annette during his acceptance speech.

This award is a tribute to individuals or groups who make a difference in their communities or places of work by using their time, talents, and compassion to positively impact the lives of others. Recipients of the award help foster a culture of citizenship and service that acts as a catalyst for others to become involved in civic and social activities. The award is designed to recognize outstanding volunteer service and civic participation. Annette Gray Hargett, a Jacksonville native was the first female mayor of Richlands and well known and respected for fighting against bureaucracy standing up and opening her heart for those in need, Annette opened up more than her heart. She opened up her home. She hosted a pig-picking for her law enforcement friends at her house for 30 years. She also opened up her home in Richlands, which was originally owned by Dr. Sutton to school children. She proudly took them on a tour of the homeplace telling stories about the house and sharing her pride in the remodeling that had been done. She was continuously involved in volunteer efforts to raise money for worthy causes including serving as a board member for the Museum of the

Marine. Just last year Governor Roy Cooper honored her with the Order of the Long Leaf for exemplary service and exceptional accomplishments, including being appointed as the governor's representative for eastern North Carolina in 1997 by then-governor Jim Hunt. Annette also was a lifetime member of the Friends of Hammocks and Bear Island. She always had the Park's best interest in mind. No matter whether it was replacing a bathhouse destroyed by storms or navigating the bureaucracy in Raleigh to get needed funds for the park she was a fighter for the park. And the Swansboro Military Appreciation day is not going to be quite the same without Miss Annette's Hot Dog tent. Many describe Annette as a hard charger that could be stern at times, but then if you needed shoes, she would take hers off give them to you and then ask "what else can I do to help you Sug?" And lastly, she was an encourager. Her famous line was "You can always do anything because you are an American, and the last two words in American is I can." The Jacksonville Onslow Chamber of Commerce proudly celebrates the accomplishments of Annette Gray Hargett.



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We also share a stake in your future. Whether it's helping new businesses get started, showing customers how to save energy or supporting community causes, you can count on us.

www.duke-energy.com



The Chamber recognizes Excel Bodyworks as the 2018 First Citizens Bank Small Business of the Year.

Scott Riggs, Senior Vice President for Onslow Commercial Banking of First Citizens Bank presented Excel Body Works with the 2018 Small Business of the Year Award. Riggs stated Small Business Week is a time for our Chamber to celebrate the men and women who had the courage to take risks in starting a business. Starting a small business is WORK, operating a small business is even MORE WORK. The First Citizens Bank Small Business of the Year demonstrates: Excellence of knowledge and integrity in their business or professional field, is an active Chamber member, and demonstrates the Chamber's Mission to support to our citizens, the military, and local business community.

Excel Body Works' story is one of a young man that worked his way through the ranks. He started out as an employee of the business, became a partner, then eventually became the owner. He instilled a work ethic in his children which led his son, Charles Kay to work in the family business. That family tradition continues today, as his wife and children are now working in the business. And they all demonstrate how much they care for our community. Just in a short amount of research, I was able to identify 34 civic and nonprofit organizations and other worthy causes that benefit from the volunteerism of this family and their business. And it's not just "Charles and his wife Brenda that are involved in the community. The younger generation also is very giving. A recent community project benefitted greatly. It seemed like Whitney's answer was "I can do that," "I can get that," "I know someone that will do that." Excel Body Works is also very involved and a very effective member of the chamber. They participate in the Governmental Affairs Committee, the Small Business Committee, attend almost all of the chamber's functions including the Public Safety Awards Luncheon and State of the Community Breakfast. They also participate in Engaged Onslow Bridal Expo, Jacksonville Onslow Leadership, and is the recipient of a bit of a milestone in our Chamber. In 2016 the very first male to ever receive the Administrative Professional of the Year was Charles and Brenda's son, John W. Kay.

Congratulations to the 2018 First Citizens Bank Small Business of the Year award to a small business that is celebrating their 60th anniversary, Excel Body Works.



Charles and Brenda Kay along with their children and son-in-law accepting the 2018 First Citizens Bank Small Business of the Year award.



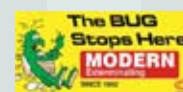
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TINA GLOVER



Economic Indicators & Other Charts

How to read the Charts:
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS				
MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE				
OCCUPANCY TAX: SOURCE: ONSLOW COUNTY				
Monthly Report of Taxable Sales				
16-17	Taxable Sales	17-18	Taxable Sales	% Change
Jul-16	\$173,654,795	Jul-17	\$176,001,283	1.35%
Aug-16	\$171,787,640	Aug-17	\$175,923,030	2.41%
Sep-16	\$172,438,330	Sep-17	\$170,773,046	-0.97%
Oct-16	\$157,979,134	Oct-17	\$166,205,341	5.21%
Nov-16	\$149,558,400	Nov-17	\$158,839,850	6.21%
Dec-16	\$159,084,149	Dec-17	\$166,147,995	4.44%
Jan-17	\$188,820,250	Jan-18	\$190,951,446	1.13%
Feb-17	\$142,931,810	Feb-18	\$145,494,737	1.79%
Mar-17	\$152,227,168	Mar-18	\$157,865,496	3.7%
Apr-17	\$183,028,780	Apr-18		7.43%
May-17	\$167,072,441	May-18		6.88%
Jun-17	\$163,332,351	Jun-18		2.11%
YTD Total	\$1,468,481,676	YTD Total	\$1,508,202,224	2.7%
*YTD Total does not include numbers in <i>Italic</i>				

Occupancy Tax Report			
	2016-2017	2017-2018	%
July	\$402,706.74	\$391,718.29	-2.7%
August	\$284,130.83	\$345,186.90	17.6%
September	\$157,461.01	\$184,118.54	14.4%
October	\$120,219.03	\$121,179.13	.7%
November	\$83,262.30	\$95,052.77	14.4%
December	\$64,805.58	\$69,237.21	6.4%
January	\$67,525.27	\$81,149.42	16.7%
February	\$71,982.00	\$85,629.52	15.9%
March	\$92,556.64	\$109,978.86	15.8%
April	\$110,117.39	\$120,112.79	8.3%
May	\$154,642.07		
June	\$247,486.99		
Total:	\$1,454,766.79	\$1,593,339.50	8.6%
*YTD Total does not include numbers in <i>Italic</i>			

UTILITIES				
UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA				
City of Jacksonville & ONWASA Water				
	Connects		Disconnects	
	2017	2018	2017	2018
1st Qtr	4,753	4,953	3,193	3,821
2nd Qtr	5,185	1,678	3,194	1,536
3rd Qtr	5,311		4,713	
4th Qtr	4,284		4,077	
YTD Total	4,753	6,631	3,193	5,357
*YTD Total does not include numbers in <i>Italic</i>				

HEALTHCARE		
OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL		
OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL		
NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE		
NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE		

Onslow Memorial Hospital Emergency Room Visits		
	2017	2018
1 st Quarter	15,609	15,280
2 nd Quarter	14,779	4,975
3 rd Quarter	15,124	
4 th Quarter	15,124	
YTD Total	15,609	20,255
Onslow Memorial Hospital Live Births		
	2017	2018
1 st Quarter	365	307
2 nd Quarter	325	103
3 rd Quarter	388	
4 th Quarter	358	
YTD Total	365	410
*YTD Total does not include numbers in <i>Italic</i>		

Naval Hospital Camp Lejeune Emergency Room Visits		
	2017	2018
1 st Quarter	13,326	13,134
2 nd Quarter	11,538	4,382
3 rd Quarter	13,686	
4 th Quarter	13,925	
YTD Total	13,326	17,516
Naval Hospital Camp Lejeune Live Births		
	2017	2018
1 st Quarter	514	480
2 nd Quarter	483	140
3 rd Quarter	542	
4 th Quarter	350	
YTD Total	514	620
*YTD Total does not include numbers in <i>Italic</i>		

TRANSPORTATION			
PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS			
ONSLow NEW VECh SALES: SOURCE: ONSLOW COUNTY			
ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT			
Public Transportation Riders - 2017-18			Onslow County New Vehicle Sales
System	April	Fiscal YTD	
Onslow United Transit System	7,521	74,589	
Jacksonville Transit System	9,558	99,666	
Military Express	1,372	12,105	
Total	18,451	186,360	
	FEB 18	MAR 18	
Cars	242	256	
Trucks	388	435	
Total	630	691	
			Year to Date
Cars	620	876	
Trucks	954	1,389	
Total	1,574	2,265	

Albert J Ellis Airport Total Passengers			
	2017	2018	% Change
January	22,039	19,905	-9.6%
February	22,607	21,064	-6.8%
March	25,629	27,481	6.7%
April	26,552	26,425	-0.5%
May	28,701		%
June	27,385		%
July	28,753		%
August	29,818		%
September	25,210		%
October	27,400		%
November	25,138		%
December	24,586		%
YTD Total	96,827	94,875	-2%
*YTD Total does not include numbers in <i>Italic</i>			

HOUSING	
ONSLow ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER	
Onslow County Absorption Rates 2018	
Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 4/30/18, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes.	

Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	4	286	71.50	202	2.83
\$150,001 - \$200,000	4	220	55.00	181	3.29
\$200,001 - \$250,000	4	87	21.75	109	5.01
\$251,001 - \$300,000	4	30	7.50	41	5.47
\$300,001 +	4	47	11.75	114	9.70
TOTAL		670		647	

New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	4	4	1.00	6	6.00
\$150,001 - \$200,000	4	78	19.50	94	4.82
\$200,001 - \$250,000	4	86	21.50	101	4.70
\$251,001 - \$300,000	4	32	8.00	46	5.75
\$300,001 +	4	10	2.50	43	17.20
TOTAL		210		290	

BUSINESS STATS

COUNTY PERMITS: SOURCE: ONSLOW COUNTY

CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

City of Jacksonville Building Permits

April 2018	#	Value
Residential	33	\$762,309
Commercial	97	\$811,152
Other	216	\$1,160,617
Total	346	\$2,734,078

County Building Permits

FY2017-18	Res BPs	Com BPs	Total Value
1st Qtr Totals	678	174	\$31,124,290
2nd Qtr Totals	697	123	\$40,257,582
3rd Qtr Totals	713	143	\$34,061,981
4th Qtr Totals	268	66	\$10,802,787
FY Totals	2,356	506	\$116,246,640

FY2018-19	Res BPs	Com BPs	Total Value
1st Qtr Totals			
2nd Qtr Totals			
3rd Qtr Totals			
4th Qtr Totals			
FY Totals			

CAMP LEJEUNE & MCAS

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

**Camp Lejeune Area Active Duty
USN/USMC Statistics**

Location	10/15/2017	3/15/2018
Camp Lejeune	29,896	31,243
MARSOC	2,255	2,287
New River	6,454	6,535
TECOM Schools	4,748	4,800
Total	43,353	44,865
USMC Deployed Total	4,338	5,638



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Wilmington Area: 914-442-4442

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**Unemployment rates from NC Works
- NC Dept of Commerce**

Area Name	Onslow County
Year	2018
Month	March
Labor Force	65,013
Employed	61,898
Unemployed	3,115
Unemployment Rates	4.8%

ONSLOW COUNTY REGISTER OF DEEDS

ASSUMED BUSINESS NAMES, DEATHS, BIRTHS AND MARRIAGE CERTIFICATES FOR THE PREVIOUS 3 YEARS. SOURCE: ONSLOW COUNTY REGISTER OF DEEDS

Register of Deeds

Assumed Names		Deaths	
2015	568	2015	786
2016	560	2016	812
2017	580	2017	804

Births		Marriages	
2015	3,718	2015	2,584
2016	3,519	2016	2,677
2017	3,535	2017	2,629

EDUCATION

SOURCE: ONSLOW COUNTY PARTNERSHIP FOR CHILDREN

**Onslow County: Child Care Snapshot
April 2018** (State Regulated for children birth to 12)

License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	21	2,715	2,599	96%	403
NC 4 star	8	218	186	85%	28
NC 3 star	21	569	535	94%	82
NC 2 star	2	13	10	77%	2
NC 1 star	10	123	111	90%	16
NC Religious	5	459	440	96%	66
NC Temporary	2	207	53	26%	10
NC Provisional					
NC Probationary					
Totals	69	4,304	3,934	91.0%	607



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PREMIER OFFICE

May Ambassador of the Month Ashley Escareno



The Jacksonville Onslow Chamber of Commerce is proud to recognize Ashley Escareno as its Ambassador of the Month. Ambassadors help plan activities, volunteer for events, attend ribbon cuttings, and say "Thank You" every Wednesday! We could not have been successful without Ashley on our team. She is passionate about creating remarkable experiences! Because of her commitment, she arranged for the Ambassadors to have their monthly meeting at Texas Roadhouse outside of normal business hours. She is a true Roadie and a true asset to the Ambassador Committee!



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where you live*

Philippians Place



This year's Chamber of Commerce Leadership Class is excited to announce the opening of Philippians Place and their new Community Garden! As part of their 10 month long class, this group of future leaders within Onslow County installed a large community produce garden as part of a program at the new Philippians Place facility. This facility, located at the corner of Henderson Drive and Doris Avenue, now serves as a community resources facility for Onslow County residents who struggle with sustainable housing. Employees and volunteers work through Philippians Place to provide resources

and learning opportunities for clients who need assistance in finding and affording a place to live. This is accomplished by providing housing resource information, life skills learning opportunities, and participating in their programs such as Furnishing Hope and the Community Garden. Participants in the two programs earn vouchers for their work, which can then be used to "purchase" furniture, household items such as cleaning supplies and toilet paper, and, when available in the garden, fresh produce.

As a part of this year's project for the leadership class, class members raised over \$10,000.00 through in-kind and cash donations. Additionally, the class recruited about 50 total volunteers over three separate working days to install nine raised beds, six pollinator flower beds, two rain gardens, a walking path, repaired an existing shade structure and stage, and planted over 100 plants designed to attract insect and birdlife to pollinate the garden. With guidance from the Onslow County Cooperative Extension, this team has completed one of the largest community gardens within Onslow County and is expected to begin harvesting fresh produce as early as this late summer/early fall.

The Onslow County Chamber of Commerce Class would like to thank Lisa Rayburn with the Cooperative Extension for her expertise and guidance, Guy C. Lee for their donation of lumber, Martin Marrietta for their donation of gravel, and Johnson Nursery for their donation of several beautiful plants. A large banner will be placed in the garden recognizing these donors and several others who helped make this project successful. On May 31st at 10:00 am, Philippians Place will conduct a ribbon cutting ceremony to officially mark the opening of the Community Garden for use by Philippians Place. Philippians Place officially opened their doors for receiving clients on May 21st, 2018.

This is an exciting and impactful addition to Onslow County! This program has the potential to allow our community to work together to reduce homelessness in our community. This program only works through donations of time, money, and resources from others. If you would like more information, or are able to donate your time and resources, please reach out and help end the cycle of homelessness in Onslow County, one person at a time!



The Completed Community Garden at Philippians Place



The area at Philippians Place before the Community Garden installation



Digitalis pupurea "Foxglove Dalmatian Rose" – One of several varieties of pollinator plants installed in the Community Garden



Path and Raised Beds inside the Philippians Place Community Garden

Conference Room Rental Information



Jacksonville • Onslow
CHAMBER OF COMMERCE

Sports Hall of Fame Room

1-4 hours Member Rate: \$75

Non-member Rate: \$150

5-8 hours Member Rate: \$150

Non-member Rate: \$300

Seats: 28-68



Executive Room

1-4 hours Member Rate: \$50

Non-member Rate: \$110

5-8 hours Member Rate: \$100

Non-member Rate: \$220

Seats: 20-40



Virtual Office

Member Rate: \$7 per hour

Non-member Rate: \$14

Complementary beverages are not included

Seats: 4



Past Chairman's Room

1-4 hours Member Rate: \$30

Non-member Rate: \$65

5-8 hours Member Rate: \$60

Non-member Rate: \$130

Seats: 8



Storm Room

1-4 hours Member Rate: \$40

Non-member Rate: \$90

5-8 hours Member Rate: \$80

Non-member Rate: \$175

Seats: 16



Need a room?

The Jacksonville Onslow Chamber of Commerce has rentable rooms that can provide a comfortable environment to fit your business needs.

Almost every room is customizable. We have conference, classroom, and theater style set up available.

Each room comes with free Wi-Fi. Complementary soda, coffee, and ice vary by room.

For more information or to reserve a room, please contact the Commerce Center Coordinator at (910) 347-3141 ext. 221 or coordinator@jacksonvilleonline.org

Local boys bring home the gold

Jacksonville High School TeamWorks team headed to national competition

April 29, 2018

Jacksonville, NC –

Four local students at Jacksonville High School overcame the odds to win the gold medal during the largest showcase of Career and Technical Education in North Carolina at the SkillsUSA North Carolina State Conference during the week of April 18th-20th, 2018 at the Greensboro Coliseum and Koury Convention Center in Greensboro, NC.

Trevor Tate, Justin Fried, Nicholas Aragona, and Colten Tom competed along with over 2,700 other students in various fields, as part of the Jacksonville High School TeamWorks team during the North Carolina annual Leadership and Skills Conference. During the conference, competitions were held in over 120 hands-on trade, technical and leadership contests which ran according to current business and industry standards.

TeamWorks teams are comprised of four students who are required to build a construction project that demonstrates their ability to work together as a team. Members are required to understand the project elements based on a detailed blue print and special instructions presented at the pre-competition orientation. Each Team must write a project completion action plan and present their plan via video as an element of the competition. During the construction portion, the team demonstrates their ability to work together as a team by using their carpentry, electrical, plumbing and masonry skills. Judging is based on the Team's presentation skills, ability to construct the project per building codes, jobsite safety and cleanliness, proper use and accountability of tools and equipment and the rate of completion of the project for the Team.

As the first place winners, the Jacksonville High School team is now eligible to represent North Carolina at the SkillsUSA National Leadership and Skills Conference June 25-29, 2018 in Louisville, KY which expects over 17,000 attendees. By reaching the national

competition, the Jacksonville High School team has claimed their spot in the top 3% of all students in their trade area nationwide. In Louisville, the team will be competing against the best from every state in the country to become the champions of their trade.

In order to make it to the national competition, the team is seeking the support of the community. Entrance fees, lodging costs, as well as practice supplies are greatly needed. The supplies the team received for the school year have been used, reused, and used some more. As one would imagine, there are only so many times a wooden structure can be built, torn apart, and rebuilt. The team would really benefit from community's donation of lumber, plywood, nails, brick, mortar, and any other building supplies, as well as much needed funds to give the team the best chance to be successful at the national competition.

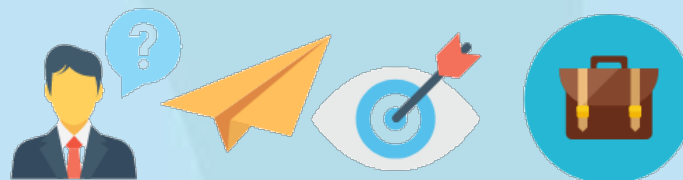
Donations of funds may be made for the Skills USA TeamWorks team care of Jacksonville High School. Donations of building supplies can be dropped off at Jacksonville High School or arrangements can be made for pick up by contacting Kenneth Kellum at: Jacksonville High School

1021 Henderson Drive, Jacksonville, NC 28540 Office: (910) 989-2048

About SkillsUSA

Formerly known as Vocational Industrial Clubs of America, SkillsUSA is a national, non-profit, career and technical student organization with over 300,000 members nationwide. SkillsUSA is a partnership of students, teachers, and industry working together to ensure that America has a skilled work force. SkillsUSA activities develop positive attitudes, build self-esteem and empower students to excel. We provide opportunities for career and technical education students to enhance their technical skills through competitive events and to prepare for leadership in the world of work through the development of workplace, personal, and technical skills. For more information, please visit <http://.SkillsUSANC.org> and <http://www.SkillsUSA.org/>.

JUMPSTART YOUR



JOB SEARCH

June 26th, 2018 10:00am-4:00pm

Commerce Center, 1099 Gum Branch Rd, Jacksonville, 28540

***An interactive, practical, one-on-one preparation,
boot camp for recent high school graduates!***

DAY 1:

JUNE 26th 10:00am– 1:00pm, Lunch, 1:00pm-4:00pm

SESSION 1:

NETWORKING

AND HOW-TO JOB SEARCH BASICS: 10:00am-1:00pm

Work through lunch break 11:00am-12:00pm

SESSION 2:

INTERVIEW SKILLS: 1:00pm-4:00pm



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EXT. 251 OR EMAIL BUSINESSSERVICES@JACKSONVILLEONLINE.ORG**



Jacksonville • Onslow

CHAMBER OF COMMERCE

In recognition of the achievements and contributions of this local minority business owner/leader,

I would like to nominate the following person for consideration for

2018 Fairfield Inn & Suites Minority Entrepreneur of the Year

or the

2018 Linda L. Richardson Minority Business Advocate of the Year

Eligibility Criteria	Former Award Recipients		
	<u>Male</u>	<u>Female</u>	<u>Advocate</u>
<ul style="list-style-type: none"> Minority Owned: Women, African-Americans, Hispanic Americans, Native Americans, Asian Pacific Americans Subcontinent Asian Americans, and Disabled. Business Accomplishments Chamber of Commerce Involvement Community Service Other Memberships, Achievements & Awards Personal Information & Your Recommendation 	2007 Hank Thomas		
	2008 Pete Burgess	Jackie Barton	John Rouse
	2009 Jim Roddy	LaDonna McAllister	Linda Richardson
	2010 Anthony Harvey	Cindy Edwards	Anne Shaw
	2011 Hubert Saunders	Vel Chapman	Naomi Thompson
	2012	Deborah Georges	Mona Padrick
	2013	Adrienne James	Billy Sewell
	2014	Dr. Gina Francis	Junie Christian
	2015 Brennan Williams		Houston Shinal
	2016	Tiffany Choice	Mayor McKinley Smith
	2017	Katrina Carrington	Diana King Barnes

Check Appropriate Award Nomination (Please use additional paper)

____ **Minority Business Entrepreneur of the Year**

Nominee Information: _____ **Business Name:** _____

Share your thoughts why you chose this nominee.

____ **The Linda L. Richardson Minority Business Advocate of the Year**

Nominee Information: _____ **Business Name:** _____

Share your thoughts why you chose this nominee.

Nominator Information

Name _____ **Phone Number** _____

Business Name _____ **Email** _____

Email completed forms with attachment no later than Friday, July 27, 2018 to:

Lisa Murabito at MAC@jacksonvilleonline.org

MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

May's Service Member of the Month

Sergeant Tyler L. Simmons

Sgt Tyler L. Simmons is distinguished as the Service Member of the Month (SMOM) for the month of May by the Jacksonville•Onslow Chamber of Commerce Military Affairs Committee.

Sgt Simmons' assignment as Training Noncommissioned Officer (NCO) and CID Agent requires a high degree of leadership, technical expertise, attention to detail, and motivation. He is responsible for the planning, coordination, and execution of required annual/fiscal year training for 14 Marines within the section.

Sgt Simmons' leadership describes him as intelligent, motivated, and hardworking Marine, who is regularly assigned the most difficult tasks with confidence. He consistently demonstrates an exceptionally high degree of military, professional and personal excellence.

Sgt Simmons' is always interested in the betterment of society, he is continuously involved in projects to promote welfare of others as is evident by his volunteer work at Calvary Lutheran Church in Jacksonville, NC, where he plays the piano during service.

Sgt Simmons' short term future goals include deploying, completing 100+ volunteer hours, promotion to Staff Sergeant, complete Bachelors of Arts in Criminal Justice, and obtain a black belt in Marine Corps Martial Arts Program. His long term goals include becoming a Polygrapher for the Criminal Investigation Division/Naval Criminal Investigative Service, submit Warrant Officer package, complete Concordia Seminary Masters in Divinity Program, and raise God fearing/ civilly responsible children.

Congratulations to the Jacksonville Onslow Chamber of Commerce Military Affairs Committee May Service Member of the Month, Sgt Tyler L. Simmons, USMC.



From the desk of Donna Hammonds



Food and tourism are, and have always been, closely integrated.

Culinary tourism has emerged as an important component to any tourist experience. It encompasses cultural practices, the landscape, the sea, local history, and area heritage. Food connects our traditions and the people around us. It's a diverse and dynamic outlet for sharing stories with family and friends around the dining table, forming relationships and building communities.

When travel is combined with flavorsome experiences, it offers both locals and tourists alike an authentic taste of our townships and area region. Culinary heritage contributes to a more distinct local culture that is interesting both to visit for tourists, and to be part of for locals.

Culinary tourism is not just limited to gourmet cuisine. It's about what is unique, authentic, memorable, and the delicious stories a destination has to tell. In all its

forms, culinary tourism is the bread and butter of what a destination has to offer its visitors and residents. It's what gives stories soul, makes our tummies smile, and nurtures local pride for our community.

Onslow County abounds with a wide array of local restaurant options that will temp your taste buds. From authentic North Carolina barbeque at one of our local casual spots, to fresh caught NC seafood at one of our renowned waterfront restaurants/cafes with beautiful scenery and sunsets included, to well-known casual chains, fine dining, or something with an ethnic and international flair. There's something for everyone!

During a recent conference hosted by the NC Coast Host Association in Emerald Isle, I had the privilege of presenting Mike and Theresa Lowe, owner of Mike's Farm with their "Central Region Award", honoring their outstanding achievements for hospitality and culinary tourism.

Mike's Farm is one of Onslow's crown jewels, a

destination where both visitors and locals alike can embrace Mike's family heritage displaying a warm wholesome family atmosphere for all of their customers, just like the home place that his parents Jess and Lucille created for their family years ago.

The restaurant serves a mouthwatering family style meal to guests consistent of the very same meal prepared by Lucille Lowe for the family's Barn Day Dinner. At times, folks have an hour or more wait for their famous fried chicken with all the fixins' as they kick back in one of the front porch rocking chairs and drink in the farm life views.

The entrepreneurial spirit of this dynamic duo along with their daughter Caitlin has no limits of what can be achieved.

Construction is currently underway expanding the gift shop and bakery, and adding additional restroom facilities. A "Made in North Carolina" products section will also be included in the new addition featuring only made in NC products.

Mike and Theresa have done an amazing job continuing a legacy for future generations to discover and embrace. For that, on behalf of Onslow County residents and beyond, thank you!

Bon appetite Onslow...dine around and savor the flavor of all that our County has to offer.

Service Rewards

A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



Brandi Deloach
Olive Garden



Chase Tucker
Piggly Wiggly (Henderson Dr)



John Boyd
Villa Capriana, NTB



Destiny Davis
I HOP (Western Blvd)



David Washington
Onslow Parks and Rec