

# Chamber CONNECTION

CONNECTING BUSINESS, MILITARY & COMMUNITY

*Kick Off The Holiday Season!*

63rd Annual Christmas Holiday Parade  
Saturday, November 17th, 2018



*Presenting sponsor*



DETAILS ON PAGE  
3



# Our Chamber Staff

## Chamber Officials:

**Laurette Leagon**, President  
president@jacksonvilleonline.org

**Cindy Edwards**, Chair

## Staff:

**Janet Bowen**  
Director of Operations and Governmental Affairs  
operations@jacksonvilleonline.org

**Tricia Purcell**  
Membership Manager  
membership@jacksonvilleonline.org

**Lisa Murabito**  
Military Affairs Manager  
mac@jacksonvilleonline.org

**Sabrina Thomas**  
Special Events Manager  
specialevents@jacksonvilleonline.org

**Donna Hammonds**  
Tourism Manager  
tourd@jacksonvilleonline.org

**Melissa Maloney**  
Administrative Services Manager  
admin@jacksonvilleonline.org

**Caitlin Diaz**  
Business Services Manager  
businessservices@jacksonvilleonline.org

**Rebecca Gamboa**  
Commerce Center Coordinator  
coordinator@jacksonvilleonline.org



1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

# New Members

## OCTOBER

**Royal Steamers Coastal Carolina, LLC/Royal Roofing Restoration**  
804 Cedar Ave. Hampstead, NC  
Mr. Royal Feathers  
Contractors

**US Workboats**  
270 Hogans Rd. Hubert, NC  
Mr. John Engelhard  
Boat Dealers & Marine Supplies

**Onslow Weight Loss and Wellness**  
1106 Henderson Dr. Jacksonville, NC  
Mrs. Michelle Ennis  
Health and Wellness

**Executive Personnel Group, LLC**  
1811 S. Glenburnie Rd. New Bern, NC  
Ms. Melanie Moore  
Staffing

**The Connector LLC**  
102 Oakwood Ct. Jacksonville, NC  
Mr. Brandon Marce' Porter Sr.  
Consulting

# Member Renewals

## OCTOBER

|   | Member Since |
|---|--------------|
| Advantage Gold Realty Rentals and Management                  | 2/3/1987     |
| Aman & Peters, PA   | 5/1/1982     |
| American Cancer Society- Relay for Life of Onslow County      | 4/21/1999    |
| Atlantic Construction, Inc.                                   | 7/22/1999    |
| Axis Physical Therapy   | 9/12/1986    |
| Bartley Insurance   | 11/12/1987   |
| BB&T-Jacksonville   | 11/5/1990    |
| Blalock Insurance Services Inc.                               | 5/1/1987     |
| Blue Arbor Staffing   | 7/31/1996    |
| Brigade Boys & Girls Club                                     | 10/29/1992   |
| Brown Properties of North Carolina, Inc.                      | 11/7/2014    |
| Brynn Marr Hospital   | 5/11/1984    |
| Carolina Home Medical, Inc.                                   | 7/20/2000    |
| Caron's Service Company                                       | 12/22/2004   |
| Chick-fil-A   | 9/30/1994    |
| Coastal Dry Cleaning Group                                    | 1/1/1984     |
| Comfort Heating & Cooling Service                             | 2/22/2012    |
| Cooper Investment Company                                     | 4/24/1996    |
| CRI Properties  | 4/14/1999    |
| Dixon Foods Group, Inc. McDonalds of Jacksonville & Richlands | 6/27/2016    |
| Don Williamson Nissan   | 9/1/1979     |
| Express Employment Professionals                              | 10/13/2017   |
| Fairfield Inn & Suites by Marriott                            | 8/15/2000    |
| Fairway Outdoor Advertising                                   | 12/1/1985    |
| Family Eye Care   | 8/1/1992     |
| Family Foot Care  | 11/2/1993    |
| First Citizens Bank   | 1/1/1979     |
| Floors Galore   | 9/21/2017    |
| Four Seasons Pet Care   | 5/1/1985     |
| Front Row Communications                                      | 8/7/2015     |
| Gaylor, Edwards & Vatcher                                     | 9/1/1979     |
| GEICO   | 8/11/2004    |
| Home Credit Corporation, Inc.                                 | 4/15/1996    |
| HomeTeam Property Management                                  | 4/1/1982     |
| I Need It Now Trophies  | 3/30/2007    |
| InterState Outdoor, Inc.                                      | 9/25/2015    |
| Iron Forged Fitness   | 11/25/2013   |
| Jacksonville Board of REALTORS, Inc.                          | 7/1/1992     |
| Jacksonville Christian Academy                                | 11/19/2009   |
| Jacksonville OB/GYN & Infertility                             | 4/1/1991     |
| John Starz Electric   | 1/2/2009     |
| Johnson Drug Store - New Bridge                               | 9/22/1979    |
| Johnston Pain Management                                      | 10/24/2008   |
| Johnstone Supply of Jacksonville, NC                          | 11/29/2011   |
| Jones Funeral Home  | 9/22/1978    |
| Kinetico Advanced Water Systems                               | 2/22/2006    |
| Kitchen & Lighting Design                                     | 5/9/1988     |
| Lanier, Fountain & Ceruzzi                                    | 9/22/1978    |
| Lazzara's Pizza   | 10/13/1993   |
| Liberty Commons   | 4/16/1998    |
| Liberty Tax Service & Financial Group                         | 9/27/1995    |
| Liz Honeycutt Advertising & Marketing                         | 10/3/1996    |
| Logan's Roadhouse   | 3/18/2000    |
| Melinda Tyre & Associates, LLC                                | 10/26/2001   |
| Missiles & More Museum, Historical Society of Topsail Island  | 10/8/2013    |
| MISSION BBQ   | 7/22/2014    |
| Modern Exterminating  | 3/20/1979    |
| Moore Buick, GMC Truck  | 9/25/1978    |
| Morgan Family Dentistry                                       | 9/25/1978    |
| National University   | 2/17/2017    |
| Onslow Caregivers, Inc.                                       | 10/10/2013   |
| Onslow Community Outreach, Inc.                               | 6/30/1999    |
| Onslow County Schools   | 9/25/1979    |
| Parker & Associates, Inc.                                     | 7/7/1994     |
| Parker Dentistry  | 4/25/1996    |
| Peak Performance Sports and Physical Therapy                  | 12/21/2004   |
| Promotions Plus   | 11/12/2002   |
| Quality Roofers-Guttering                                     | 2/18/1983    |
| Realty World Today  | 10/17/1991   |
| Rose Brothers Furniture                                       | 9/25/1979    |
| Sanders Ford, Inc.  | 9/2/1979     |
| Sandy Run Missionary Baptist Church                           | 10/13/2011   |
| Sherman & Miller, PA  | 11/23/2010   |
| Sutton's Tree Service, Inc.                                   | 5/6/1994     |
| T & T Electric Company  | 10/14/2011   |
| Texas Roadhouse   | 10/18/2007   |
| The Frame Game  | 11/1/1990    |
| Thomas J. Rojy Jr., MD, PA                                    | 8/11/1994    |
| Tire Country of Jacksonville, N.C.                            | 11/17/1995   |
| Trinity United Methodist Church                               | 11/15/2001   |
| United Way of Onslow County, Inc.                             | 6/1/1983     |
| Vital Signs   | 10/1/1999    |
| Ward and Smith, PA  | 10/14/1997   |
| Waymor, Inc.  | 11/22/2005   |
| Williams•Scarborough•Smith•Gray, LLP CPAs                     | 7/25/1986    |
| Windsor Place   | 11/7/2011    |

# 63<sup>rd</sup> Annual Christmas Holiday Parade

November 17<sup>th</sup>, 2018



Presenting sponsor



## CHRISTMAS HOLIDAY PARADE COMMITTEE SELECTS GLENN HARGETT AT THIS YEAR'S GRAND MARSHALL.

A MAN THAT SEES HIMSELF AS A "BEHIND THE SCENES GUY" MODESTLY ACCEPTED THE HONOR TO BE THIS YEAR'S GRAND MARSHALL FOR THE PARADE. CHRISTMAS HOLIDAY PARADE CHAIR KAREN SALEFSKY STATED, " WITH THIS YEAR'S PARADE THEME BEING MARCH OF THE TOYS, THE COMMITTEE CONSIDERED GLENN THE OBVIOUS CHOICE BECAUSE OF HIS PASSION AND COMMITMENT TO CHRISTMAS CHEER." ONSLOW CHRISTMAS CHEER, BEGUN IN THE EARLY 70'S, HELPS NEEDY CHILDREN AND THEIR FAMILIES KNOW THE MAGIC OF CHRISTMAS.



# MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

## September's Service Member of the Month Sergeant Andy Wu, USMC

Sgt Andy Wu is distinguished as the Service Member of the Month (SMOM) for the month of September by the Jacksonville•Onslow Chamber of Commerce Military Affairs Committee.

Sgt Wu currently serves as a Special Operations Capability Specialist – Communicator (SOCS-C) assigned to Marine Raider Support Group, Headquarters Company.

Sgt Wu was born in Monterey Park, California and grew up in his hometown of Arcadia, California. After graduating from Arcadia High School, he enlisted in the United States Marine Corps and attended Marine Corps Recruit Depot San Diego where he graduated as a Honor Graduate and was meritoriously promoted to Private First Class in December 2015.

Following Recruit Training, PFC Wu completed Marine Combat Training, where he was meritoriously promoted to Lance Corporal in February 2016. In May 2016, LCpl Wu graduated Field Radio Operators Course in 29 Palms, CA as the Honor Graduate for Class 21-16 and received the Primary Military Occupation Specialty of 0621; Field Radio Operator.

In June 2016, LCpl Wu executed orders to Marine Raider Support Group, Marine Special Operations Command where he began the SOCS-C pipeline. In February 2017, LCpl Wu was promoted to Corporal. In May 2017, he completed the SOCS-C pipeline and received the Additional Military Occupation Specialty of 8071; Special Operations Capability Specialist – Communicator.

In July 2017, Cpl Wu was assigned to a MARSOC detachment in order to provide communications support and assistance in the recovery of personnel and sensitive equipment following a KC-130 Crash in Mississippi carrying 2d Marine Raider Battalion personnel. During his time in Mississippi, Cpl Wu deployed a Satellite Deployed Node – Medium, served as a Patrol Leader in charge of over 20 reservists during the search phase, and assisted in the Ramp Ceremony alongside Personnel, Retrieval, and Processing Marine for the 1 Sailor and 15 Marines that passed away.

In November 2017, Cpl Wu deployed to Iraq with Combined Joint Special Operations Task Force – Iraq (CJSOTF-I) where he served in the SNCO billet of J6 Network Operations Lead in support of operation INHERENT RESOLVE. Cpl Wu was responsible for tracking and reporting the status of over 25 Nodes belonging to CJSOTF-I and its' subordinate units. In addition, Cpl Wu concurrently performed the responsibilities of a vacant Sr. Network Administrator position responsible for the operation of CJSOTF-I's network architecture which contains 6 network enclaves, multiple SATCOM data links, and terrestrial fibers in support of over 200 USSOF users and a 12-Nation SOF Coalition.

On his deployment with CJSOTF-I, Cpl Wu also served as the RTO for CAPT Richard; Commanding Officer, CJSOTF-I. In order to provide the Commander with continuous Command and Control capabilities, Cpl Wu accompanied the Commander around the Combined Joint Operations Area of Iraq to include the western Al Anbar province, the northern Kurdistan region, and the central capital region. As the Commander's RTO, Cpl Wu was responsible for the planning and execution of all Communications Plans involving

the Commander's to include: VHF/UHF LOS, UHF SATCOM, Secured Commercial Satellite Calling, Mobile C2 Solutions, as well as Cisco Unified Communications implementation.

In August 2018, Cpl Wu was meritoriously promoted to Sergeant.

Sgt Wu is currently pursuing a Bachelor of Science degree in Computer Networks and Cybersecurity from the University of Maryland. He spends 3.5 hours a day outside working hours exercising; he utilizes a combination of weight-lifting, calisthenics, and cardio. Sgt Wu's additional free time is spent actively trading in the Derivatives Market where he hopes to generate consistent income that exceeds his military salary. Sgt Wu's other hobbies include singing and reading.

Sgt Wu's leadership states that he exceeds all expectations associated with his rank and MOS by conducting himself in a manner commensurate of a Staff Noncommissioned Officer in the United States Marine Corps. In addition to his accolades that he earned while on deployment, his leadership initiative transitioned seamlessly to garrison as Sgt Wu took new Marines and mentored them on the training pipeline, Marine Corps requirement, budgeting, and how to succeed at MARSOC. The leadership continues to state that his maturity, work ethic and potential have earned the respect and confidence of the command in recommending him to be the Service Member of the Month.

Congratulations to the Jacksonville Onslow Chamber of Commerce Military Affairs Committee September Service Member of the Month, Sgt Andy Wu, USMC.





# MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.



## October's Service Member of the Month HM2 Jacob D. Murphy, USN

HM2 Jacob Murphy is distinguished as the Service Member of the Month (SMOM) for the month of October by the Jacksonville•Onslow Chamber of Commerce Military Affairs Committee.

HM2 Murphy is currently assigned to the Directorate for Nursing Services, as Leading Petty Officer (LPO) of the Intensive Care Unit (ICU), Naval Medical Center Camp Lejeune, NC.

HM2 Murphy is commended for exemplary work as LPO of the ICU. As LPO he supervises the daily operation of the ICU, providing leadership, guidance, and mentorship to 26 enlisted, Officer, and civilian staff members. His leadership is matched by his technical expertise where he routinely works shifts in the ICU taking care of the Medical Center's sickest patients.

His efforts throughout the past year played an important role in the Medical Center becoming a verified Level II Trauma Center, the first Military Treatment Facility in Navy Medicine to do so. His meticulous attention to detail in the accountability and management of \$1.5M worth of critical care equipment and supplies allowed greater focus on the mission of providing high-quality care not only to the Marines, Sailors, family members and retirees in the Camp Lejeune area, but to the civilian trauma patients now being seen at the Medical Center. At the forefront of readiness, he recently completed his Emergency Medical Technician program working with Craven Community College and Vidant Medical Center in order to provide a more robust inter-facility transfer capability here aboard MCB Camp Lejeune. He has taken an active role in the training our newest Corpsmen with these skills in order to better prepare them for future operational assignments.

Active throughout the command, he serves as a positive role model for all junior Sailors to emulate. He serves as an Assistant Command Fitness, Leader, Command Financial Specialist, Command Sponsor, Navy and Marine Corps Relief Society fund drive coordinator, Command Leave Administrator, Enlisted Advancement Program coordinator, and as a member of the command's Resiliency Team.

He has had a positive impact on the community, providing life-saving hemorrhage control training as part of the "Stop the Bleed" campaign, instructing 10 courses across four counties in an effort to better prepare our civilian counterparts to respond to potentially life threatening situations.

HM2 Murphy is recognized for his continued dedication, superior work ethic, and performance of duty that are in keeping with the highest traditions of the United States Navy.

Congratulations to the Jacksonville Onslow Chamber of Commerce Military Affairs Committee October Service Member of the Month, HM2 Jacob Murphy, USN.



## *Candidates' Meet and Greet in Richlands*

The Richlands Chamber of Commerce in partnership with the Jacksonville Onslow Chamber of Commerce hosted a Candidates' Meet in Greet at Agape Life Family Church 220 Francktown Road in Richlands.

Candidates for NC Senate, NC House of Representatives, NC Superior Court Judge District 4 Seat 1, Onslow County Commission and Onslow County Board of Education were on hand to share their views and talk one-on-one with their constituents.



**NC House of Representative District 15 Phil Shepard**



**NC House of Representative District 14 George Cleveland**



# Brigade Boys & Girls Club of Onslow County Hires New Director

Brigade Boys & Girls Club announces the appointment of their new Onslow County Executive, Keith Williams. In this newly created position, Williams will be responsible for all aspects of leading the nonprofit, youth development organization. In managing an operating budget in excess of \$1MM, Williams will oversee all after school and summer operations throughout their eight Onslow County sites that serve more than 1,000 school-age children. Additional responsibilities of the position include stewarding donor relationships and developing new funding sources in both the private and civic sectors. Williams will also be responsible for increasing public awareness of the Brigade Boys & Girls Club its impact in our area.

A native of Eastern North Carolina, Williams is a product of the Kennedy Children's Home in Kinston beginning at age 7. Following his formal education, Williams spent 30 + years in leadership positions in the insurance industry serving more than 20 counties in the region. In addition to his professional and community stewardship background, he is well known for his passion for music and has played in several popular

local bands.

Williams is enthusiastic about the opportunities afforded him through Brigade's mission to enable children to become caring, responsible citizens. He's stated, "I was blessed to have the opportunity to live in the Kennedy Home during my formative years. I was taught the value of a strong work ethic, an appreciation for people of all cultures, and the importance having compassion for others. Our mission at Brigade coincides perfectly with what I was taught and I am anxious to share what I've learned through my experiences with Club members."

Keith Williams and his wife, Kimberly, are residents of the area, where Kimberly is a senior manager with the town of Jacksonville. To learn more about Brigade Boys & Girls Club or to get in touch with Williams, please call 910-455-9003 or visit [www.brigadebgc.org](http://www.brigadebgc.org).



BUILDING A SMARTER ENERGY FUTURE™



## Unique perspectives. Common goals.

Supplier diversity is about more than the products or services you bring to our company. It's about working together to develop innovative solutions and strengthening the economic vitality of the communities we serve.



# Economic Indicators & Other Charts

How to read the Charts:  
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

| TAX REPORTS   |                  |                  |               |          |
|---|------------------|------------------|---------------|----------|
| MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE |                  |                  |               |          |
| OCCUPANCY TAX: SOURCE: ONSLOW COUNTY                    |                  |                  |               |          |
| Monthly Report of Taxable Sales                         |                  |                  |               |          |
| 17-18   | Taxable Sales    | 17-18            | Taxable Sales | % Change |
| Jul-17  | \$176,001,283    | Jul-18           | \$194,582,338 | 10.56%   |
| Aug-17  | \$175,923,030    |                  |               |          |
| Sep-17  | \$170,773,046    |                  |               |          |
| Oct-17  | \$166,205,341    |                  |               |          |
| Nov-17  | \$158,839,850    |                  |               |          |
| Dec-17  | \$166,147,995    |                  |               |          |
| Jan-18  | \$190,951,446    |                  |               |          |
| Feb-18  | \$145,494,737    |                  |               |          |
| Mar-18  | \$157,865,496    |                  |               |          |
| Apr-18  | \$184,676,634    |                  |               |          |
| May-18  | \$172,895,493    |                  |               |          |
| Jun-18  | \$177,433,672    |                  |               |          |
| YTD Total   | \$176,001,283    | YTD Total        | \$194,582,338 | 10.56%   |
| *YTD Total does not include numbers in <i>Italic</i>    |                  |                  |               |          |
| Occupancy Tax Report                                    |                  |                  |               |          |
|   | <u>2017-2018</u> | <u>2018-2019</u> |               | %        |
| July  | \$391,718.29     | \$462,461.06     |               | 15.29%   |
| August  | \$345,186.90     |                  |               | %        |
| September   | \$184,118.54     |                  |               | %        |
| October   | \$123,496.32     |                  |               | %        |
| November  | \$96,428.37      |                  |               | %        |
| December  | \$69,491.16      |                  |               | %        |
| January   | \$81,254.97      |                  |               | %        |
| February  | \$85,695.58      |                  |               | %        |
| March   | \$110,256.28     |                  |               | %        |
| April   | \$120,142.13     |                  |               | %        |
| May   | \$150,439.80     |                  |               | %        |
| June  | \$324,830.51     |                  |               | %        |
| Total:  | \$391,718.29     | \$461,183.01     |               | 15.29%   |

| UTILITIES  |          |        |             |        |
|--|----------|--------|-------------|--------|
| UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA    |          |        |             |        |
| City of Jacksonville & ONWASA Water                  |          |        |             |        |
|  | Connects |        | Disconnects |        |
|  | 2017     | 2018   | 2017        | 2018   |
| 1st Qtr  | 4,753    | 4,953  | 3,193       | 3,821  |
| 2nd Qtr  | 5,185    | 5,378  | 3,194       | 4,983  |
| 3rd Qtr  | 5,311    | 3,366  | 4,713       | 3,565  |
| 4th Qtr  | 4,284    |        | 4,077       |        |
| YTD Total  | 9,938    | 13,697 | 6,387       | 12,369 |
| *YTD Total does not include numbers in <i>Italic</i> |          |        |             |        |

| HEALTHCARE  |  |
|---|--|
| OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL                |  |
| OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL             |  |
| NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE |  |
| NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE  |  |

| Onslow Memorial Hospital Emergency Room Visits       |        |        |
|--|--------|--------|
|  | 2017   | 2018   |
| 1 <sup>st</sup> Quarter                              | 15,609 | 15,280 |
| 2 <sup>nd</sup> Quarter                              | 14,779 | 15,462 |
| 3 <sup>rd</sup> Quarter                              | 15,124 | 14,824 |
| 4 <sup>th</sup> Quarter                              | 15,124 |        |
| YTD Total  | 45,512 | 45,566 |
| Onslow Memorial Hospital Live Births                 |        |        |
|  | 2017   | 2018   |
| 1 <sup>st</sup> Quarter                              | 365    | 307    |
| 2 <sup>nd</sup> Quarter                              | 325    | 303    |
| 3 <sup>rd</sup> Quarter                              | 388    | 357    |
| 4 <sup>th</sup> Quarter                              | 358    |        |
| YTD Total  | 1,079  | 967    |
| *YTD Total does not include numbers in <i>Italic</i> |        |        |

| Naval Hospital Camp Lejeune Emergency Room Visits    |        |        |
|--|--------|--------|
|  | 2017   | 2018   |
| 1 <sup>st</sup> Quarter                              | 13,326 | 13,134 |
| 2 <sup>nd</sup> Quarter                              | 11,538 | 13,393 |
| 3 <sup>rd</sup> Quarter                              | 13,686 | 8,465  |
| 4 <sup>th</sup> Quarter                              | 13,925 |        |
| YTD Total  | 24,864 | 34,992 |
| Naval Hospital Camp Lejeune Live Births              |        |        |
|  | 2017   | 2018   |
| 1 <sup>st</sup> Quarter                              | 514    | 480    |
| 2 <sup>nd</sup> Quarter                              | 483    | 459    |
| 3 <sup>rd</sup> Quarter                              | 542    | 349    |
| 4 <sup>th</sup> Quarter                              | 350    |        |
| YTD Total  | 997    | 1,288  |
| *YTD Total does not include numbers in <i>Italic</i> |        |        |

| TRANSPORTATION                                       |           |            |
|--|-----------|------------|
| PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS             |           |            |
| ONSLow NEW VECH SALES: SOURCE: ONSLOW COUNTY         |           |            |
| ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT |           |            |
| Public Transportation Riders - 2017-18               |           |            |
| System   | September | Fiscal YTD |
| Onslow United Transit System                         | 4,141     | 20,919     |
| Jacksonville Transit System                          | 6,377     | 26,683     |
| Military Express                                     | 476       | 1,893      |
| Total  | 10,944    | 49,495     |

| Albert J Ellis Airport Total Passengers              |         |         |          |
|--|---------|---------|----------|
|  | 2017    | 2018    | % Change |
| January  | 22,039  | 19,905  | -9.6%    |
| February   | 22,607  | 21,064  | -6.8%    |
| March  | 25,629  | 27,481  | 6.7%     |
| April  | 26,552  | 26,425  | -0.5%    |
| May  | 28,701  | 28,587  | -0.4%    |
| June   | 27,482  | 26,867  | -2%      |
| July   | 28,753  | 29,082  | 1%       |
| August   | 29,818  | 30,838  | 3.4%     |
| September  | 25,210  |         | %        |
| October  | 27,400  |         | %        |
| November   | 25,138  |         | %        |
| December   | 24,586  |         | %        |
| YTD Total  | 211,581 | 210,249 | - 0.6%   |
| *YTD Total does not include numbers in <i>Italic</i> |         |         |          |

| HOUSING  |  |
|--|--|
| ONSLow ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER |  |

| Onslow County Absorption Rates 2018  |             |        |                      |                     |                           |
|--|-------------|--------|----------------------|---------------------|---------------------------|
| Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 9/30/18, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes. |             |        |                      |                     |                           |
| Price of Home  | # of Months | # Sold | Sales Rate Per Month | # Currently Active* | # of Month's Of Inventory |
| ≤ \$150,000  | 9           | 765    | 85.00                | 135                 | 1.59                      |
| \$150,001 - \$200,000  | 9           | 664    | 73.78                | 119                 | 1.61                      |
| \$200,001 - \$250,000  | 9           | 323    | 35.89                | 82                  | 2.28                      |
| \$251,001 - \$300,000  | 9           | 124    | 13.78                | 30                  | 2.18                      |
| \$300,001 +  | 9           | 150    | 16.67                | 79                  | 4.74                      |
| TOTAL  |             | 2026   |                      | 445                 |                           |
| New Construction Price   | # of Months | # Sold | Sales Rate Per Month | # Currently Active* | # of Month's Of Inventory |
| ≤ \$150,000  | 9           | 6      | 0.67                 | 5                   | 7.50                      |
| \$150,001 - \$200,000  | 9           | 184    | 20.44                | 94                  | 4.60                      |
| \$200,001 - \$250,000  | 9           | 231    | 25.67                | 120                 | 4.68                      |
| \$251,001 - \$300,000  | 9           | 95     | 10.56                | 52                  | 4.93                      |
| \$300,001 +  | 8           | 59     | 6.56                 | 41                  | 6.25                      |
| TOTAL  |             | 575    |                      | 312                 |                           |



## BUSINESS STATS

COUNTY PERMITS: SOURCE: ONSLOW COUNTY

CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

### City of Jacksonville Building Permits

| Sept 2018    | #          | Value            |
|--------------|------------|------------------|
| Residential  | 12         | \$171,799        |
| Commercial   | 31         | \$553,050        |
| Other        | 304        | \$59,481         |
| <b>Total</b> | <b>347</b> | <b>\$784,330</b> |

### County Building Permits

| FY2017-18        | Res BPs      | Com BPs    | Total Value          |
|------------------|--------------|------------|----------------------|
| 1st Qtr Totals   | 678          | 174        | \$31,124,290         |
| 2nd Qtr Totals   | 697          | 123        | \$40,257,582         |
| 3rd Qtr Totals   | 713          | 143        | \$34,061,981         |
| 4th Qtr Totals   | 889          | 181        | \$34,853,330         |
| <b>FY Totals</b> | <b>2,977</b> | <b>621</b> | <b>\$140,297,183</b> |

| FY2018-19        | Res BPs | Com BPs | Total Value  |
|------------------|---------|---------|--------------|
| 1st Qtr Totals   | 779     | 135     | \$26,959,313 |
| 2nd Qtr Totals   |         |         |              |
| 3rd Qtr Totals   |         |         |              |
| 4th Qtr Totals   |         |         |              |
| <b>FY Totals</b> |         |         |              |

## CAMP LEJEUNE & MCAS

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

### Camp Lejeune Area Active Duty USN/USMC Statistics

| Location            | 3/15/2018 | 10/15/2018 |
|---------------------|-----------|------------|
| Camp Lejeune        | 31,243    | 31,172     |
| MARSOC              | 2,287     | 2,258      |
| New River           | 6,535     | 6,374      |
| TECOM Schools       | 4,800     | 4,817      |
| Total               | 44,865    | 44,621     |
| USMC Deployed Total | 5,638     | 3,829      |

# HEATING AND COOLING

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## UNEMPLOYMENT FIGURES

SOURCE: NC DEPT OF COMMERCE

### Unemployment rates from NC Works - NC Dept of Commerce

|                    |               |
|--------------------|---------------|
| Area Name          | Onslow County |
| Year               | 2018          |
| Month              | August        |
| Labor Force        | 63,962        |
| Employed           | 61,235        |
| Unemployed         | 2,727         |
| Unemployment Rates | 4.3%          |

## ONSLOW COUNTY REGISTER OF DEEDS

ASSUMED BUSINESS NAMES, DEATHS, BIRTHS AND MARRIAGE CERTIFICATES FOR THE PREVIOUS 3 YEARS. SOURCE: ONSLOW COUNTY REGISTER OF DEEDS

### Register of Deeds

| Assumed Names |     | Deaths |     |
|---------------|-----|--------|-----|
| 2015          | 568 | 2015   | 786 |
| 2016          | 560 | 2016   | 812 |
| 2017          | 580 | 2017   | 804 |

| Births |       | Marriages |       |
|--------|-------|-----------|-------|
| 2015   | 3,718 | 2015      | 2,584 |
| 2016   | 3,519 | 2016      | 2,677 |
| 2017   | 3,535 | 2017      | 2,629 |

## EDUCATION

SOURCE: ONSLOW COUNTY PARTNERSHIP FOR CHILDREN

### Onslow County: Child Care Snapshot Sept 2018 (State Regulated for children birth to 12)

| License Type    | # facilities | # slots | # enrolled | Capacity | # staff |
|-----------------|--------------|---------|------------|----------|---------|
| NC 5 star       | 22           | 2,919   | 2,662      | 91%      | 431     |
| NC 4 star       | 9            | 335     | 296        | 88%      | 48      |
| NC 3 star       | 19           | 409     | 356        | 87%      | 66      |
| NC 2 star       | 3            | 21      | 17         | 81%      | 3       |
| NC 1 star       | 7            | 99      | 94         | 95%      | 13      |
| NC Religious    | 6            | 504     | 451        | 89%      | 71      |
| NC Temporary    | 3            | 352     | 276        | 78%      | 37      |
| NC Provisional  |              |         |            |          |         |
| NC Probationary |              |         |            |          |         |
| Totals          | 69           | 4,639   | 4,125      | 89.0%    | 669     |

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where you live*

## Seasonal Workers?

**First Benefits Insurance Mutual, Inc.**  
is a great fit!



At First Benefits Insurance Mutual, Inc. we know that during peak season payroll can change monthly. That's why we have designed a self-reporting plan specifically to allow seasonal employers to pay insurance premiums every month using actual payroll one month in arrears.

Contact us for more information on how we can help write your accounts with seasonal employees.

Angela Lee, CPCU, CIC  
VP of Operations  
[alee@firstbenefits.org](mailto:alee@firstbenefits.org)

Nathan Hawes  
Senior Underwriter  
[nhawes@firstbenefits.org](mailto:nhawes@firstbenefits.org)

Christie Stevens  
Underwriter  
[cspain@firstbenfits.org](mailto:cspain@firstbenfits.org)



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Online quoting available — [www.firstbenefits.org](http://www.firstbenefits.org)

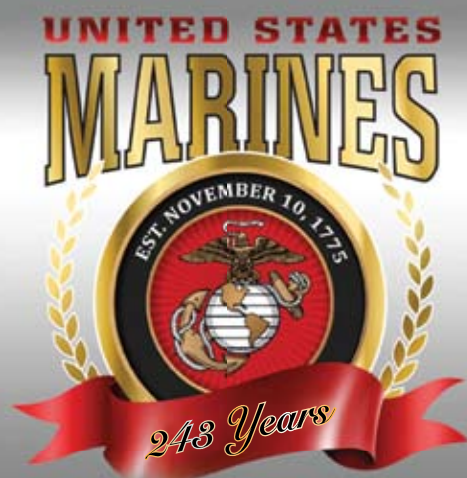
*First Benefits Insurance Mutual, Inc. is a mutual insurance company created by North Carolina business owners to provide workers' compensation coverage.*



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1775

2018

**HAPPY BIRTHDAY  
MARINES!**



**SOME PEOPLE SPEND AN ENTIRE  
LIFETIME  
WONDERING IF THEY MADE  
A DIFFERENCE  
THE MARINES DON'T HAVE THAT PROBLEM**

*A Celebration  
of Comfort & Joy*

16th ANNUAL  
**Festival of Trees**

**2018 FESTIVAL OF TREES . . .**  
*a family-centered holiday tradition to help our neighbors in need.*

*Businesses, schools, civic groups,  
churches, families and individuals can sponsor a tree.*

**SATURDAY, NOVEMBER 17**  
**10 a.m. to 7 p.m.**

**SUNDAY, NOVEMBER 18**  
**11 a.m. to 6 p.m.**

**American Legion Building**  
*Fairgrounds, Jacksonville, NC*

**Admission: \$2 Donation**

*This winter wonderland will feature:*

- ★ Creatively decorated Christmas trees
- ★ Wee Little Trees Contest
- ★ Holiday displays showcasing community spirit
- ★ Entertainment directed by TV & Stage Productions
- ★ Silent Auction
- ★ Santa for the child in all of us
- ★ Gift Shoppe/Sweet Shoppe
- ★ Military Appreciation Area
- ★ Kid-priced shopping in the Gingerbread House
- ★ Tickets for \$500.00 Visa gift card drawing

Presented by Onslow Caregivers, Inc., a non-profit charity to help Home Health and Hospice patients in Onslow County with gift-giving donations for medical services, medicine, food and everyday needs.  
For more information about the festival or sponsoring a tree, call (910) 324-1650 or (910) 389-6220 or email jhcole@centurylink.net or TerryJarman@earthlink.net.



United States  
**Census  
2020**

# Join the Effort in Your Community

*By Shira Cavanaugh. The National Partnership Program's communications manager at the Census Bureau.*

Individuals, businesses, government organizations, nonprofits and community leaders all have a role to play in the 2020 Census.

Whether you have just a moment to spare or can commit to a sustained effort, there are multiple ways you can support a complete and accurate 2020 Census — starting today.

National and local partners serve as key census ambassadors, helping to ensure a complete count of everyone living in the United States once, only once, and in the right place.

Partners also help raise awareness of the census in their community and encourage participation among their employees, customers, members and the public.

Here are five ways you can get involved:

1. Sign up for updates on new resources and opportunities to partner with the U.S. Census Bureau.
2. Follow @uscensusbureau and spread the word about how the census is easy, safe and important by sharing our news, data products, fact sheets and infographics.
3. Host a workshop to develop solutions to 2020 Census challenges in your community and generate commitments to tackle them.
4. Form or participate in a State Complete Count Commission or a Complete Count Committee to encourage participation in your community.
5. Participate in The Opportunity Project to use open data — data that can be freely used and distributed by anyone — to create digital tools that address our greatest challenges through innovative, collaborative solutions.

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- INCLUDES FRIDAY REHEARSAL DINNER  
TOUR & SATURDAY EXPO ADMISSION

**SATURDAY ONLY: \$10 ONLINE; \$12 AT THE DOOR**



# Why Choose Us?

The Jacksonville NC app is the new way to find everything in Jacksonville, North Carolina. There are so many places to eat, shop, stay, and have fun in the area.

How to choose? The app lets users search for what they want, and displays results in order of distance.

Listings can include photos and videos, as well as current information (menus, specials, and more). Event listings let users find out what's going on.

Mobile devices are a vital and cost-effective way to engage with the public. 80% of Americans now own a smartphone, and we are using mobile devices more and more to interact with the world around us. The new Jacksonville NC app brings the power of mobile to the local businesses and residents in our area.



# Listing Options

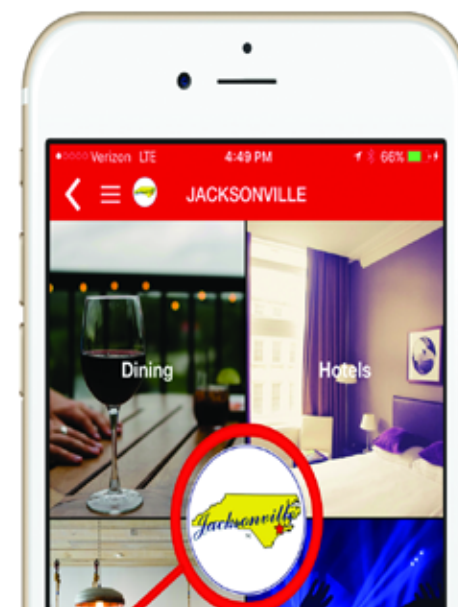
## Standard Digital Listing: \$299/year



Full control access to customize your listing by integrating your logo, images, description, social media, email, phone, videos and website. Option to offer deals and specials. Option to post events and sell tickets to your event. Includes one category listing.

## Featured Digital Listing: \$599/year

All the features of a Standard Digital Listing are included. Business is highlighted as "FEATURED" and shows at the top of its' category by geographic location from the user. All deals, specials, and events by business are shown as "FEATURED" as well. Includes two category listings.



## Bull's Eye Listing: Price Varies

Primary: \$5,000/yr or Secondary: \$2,500/yr  
Business logo or ad is located in the Primary or Secondary Main Page button. Once clicked, the User may be directed to your choosing digitally. All the features of a Standard Listing are included.



## Bottom Sponsor Bar Listing/Ad

\$2,000 a year

Business logo or ad is located in the bottom bar of the Main Page. Once clicked, the User may be directed to your choosing digitally. All the features of a Standard Digital Listing are included.

Additional Categories: \$20/each





# Coastal Carolina Community College Small Business Center Seminars

## Boots to Business

Wednesday, Nov. 28, 2018

8:30AM-5:30pm

This class will provide participants with an introduction to business ownership and guide them through the start-up process. Topics include: entrepreneurship assessment, business feasibility, the business plan, understanding your market, business legal structure, and sources of funding. Participants will be provided with a number of resources and tools to compliment the training topics. This is a special program offered by the Small Business Administration and the Department of Defense in cooperation with Marine Corps Base Camp Lejeune and New River Air Station for active duty military, veterans, and their immediate family members only.

Speaker(s): Steve Gill & Pete Ellis, Jr.

To register call or e-mail Phone: 910-938-6322 Email: [gavrec@coastalcarolina.edu](mailto:gavrec@coastalcarolina.edu)

Fee: No Cost

Location

Coastal Carolina Community College Small Business Center

James S. Melton Vocational Skills Center

University Dr. Jacksonville, NC 28546

## How to Find Your Customers

Thursday, Dec 6, 2018

6:00 PM to 9:00 PM

Market research isn't just for startups; it's an important ongoing process for every small business. Developing a focused and effective marketing plan requires up-to-date market analysis. Discover the variety of market research tools that will give you critical information about your industry and customers. Get the data you need to test the feasibility of a new business, and find the competition and potential customers interested in your proposed product or service.

Speaker(s): Roxanne Reed

Fee: No Cost

To register call or e-mail: Phone: 910-938-6322 Email: [gavrec@coastalcarolina.edu](mailto:gavrec@coastalcarolina.edu)

Location

Coastal Carolina Community College Small Business Center

James S. Melton Vocational Skills Center

Vocational Skills Building Room 104 B/C

University Dr. Jacksonville, NC 28546

## So You Think You Want to Start a Business?

Wednesday Dec. 5, 2018

6:00 PM to 9:00 PM

This seminar has been created for those individuals who are thinking about starting and operating their own business. During this seminar, attendees will honestly assess "themselves" in order to discover their strengths and weaknesses; where from, they can make a better informed decision on moving forward at this point in time. The seminar will also incorporate various exercises and "role playing" events where the attendee will be faced with realistic challenges encountered by entrepreneurs and they will have to determine or design a solution.

Speaker(s): Bob Moore

To register call or e-mail: Phone: 910-938-6322 Email: [gavrec@coastalcarolina.edu](mailto:gavrec@coastalcarolina.edu)

Fee: No Cost

Location

Coastal Carolina Community College Small Business Center

James S. Melton Vocational Skills Center

Vocational Skills Building Room 104 B/C

University Dr. Jacksonville, NC 28546



# Hurricane Resource Guide

## Helpful Contacts

- Jacksonville Police Department
  - 910-455-4000
- Onslow County Sheriff's Office
  - 910-455-3113
- Swansboro Police Department
  - 910-326-5151
- Holly Ridge Police Department
  - 910-329-4076
- Richland's Police Department
  - 910-324-5777
- N.C. Department of Justice
  - 1-877-5-NO SCAM to file a complaint
- FEMA
  - 1-800-621-3362
- Jacksonville City Hall Recovery Assistance
  - Permits: 910-938-5232
  - Utilities: 910-938-5248
  - Transit: 910-938-RIDE
  - Sanitation: 910-938-5071
  - Citizen's Phone Bank: 910-938-5200
- Volunteer:
  - Red Cross: 888-892-1162
  - NC Community Foundation Disaster Relief Fund: 919-828-4387 or 800-532-1349
- Onslow Community Outreach
  - 910-455-5733
- Onslow County Emergency Service
  - 910-455-9119
- Veteran Hurricane Hotline
  - 1-800-507-4571
- Employee Disaster Hotline
  - 1-866-233-0152
- Pharmacy Customer Care
  - 1-866-400-1243
- National Center for Disaster Fraud
  - 1-866-720-5721
- Onslow County NCWorks
  - 910-347-2121
- Samaritan's Purse
  - 910-515-1688 or 1-828-262-1980

## Have a Plan in Place

1. Put together an emergency plan.
  - A. How will I receive emergency alerts?
  - B. What is my shelter plan?
  - C. What is my evacuation route?
  - D. What is my family/household communication?
2. Consider the specific needs of your household.
3. Fill out a family emergency plan.
4. Practice your plan with your family/household.

## Business Recovery Plan

1. Assess damage and consider a backup location.
2. Shift your team from preparedness to recovery.
3. Implement communication with employees, suppliers, customers, and media.
4. Encourage communication with employees.
5. Document damage, file claims, and track progress.
6. Cultivate partnerships within the community.

## Helpful links

- \* Small Business Association Disaster Loan
  - \* [sba.gov/funding-programs/disaster-assistance](https://sba.gov/funding-programs/disaster-assistance)
- \* North Carolina Disaster Relief Fund
  - \* [rebuild.nc.gov](https://rebuild.nc.gov)
- \* US Chamber Foundation: Small Business Recovery Guide
  - \* [uschamberfoundation.org/node/43168](https://uschamberfoundation.org/node/43168)
- \* NC Business Support
  - \* [sbtdc.org/hurricaneflorence/](https://sbtdc.org/hurricaneflorence/)
- \* NC FEMA Business Support
  - \* [fema.gov/disaster-fraud](https://fema.gov/disaster-fraud)
- \* Onslow County Government
  - \* [onslowcountync.gov](https://onslowcountync.gov)



# Hurricane Resource Guide

## FEMA

Homeowners, renters and businesses should register for disaster assistance before visiting a recovery center by:

[DisasterAssistance.gov](https://www.fema.gov/disaster),  
**800-621-3362** (TTY: 800-462-7585),  
[fema.gov/mobile-app](https://www.fema.gov/mobile-app) or  
 texting DRC and a zip code to 43362 (4FEMA).

Survivors can visit any center for assistance.  
 Visit [www.fema.gov/DRC](https://www.fema.gov/DRC) to view other locations.

**Prepare for floods:** Flood loss avoidance is a protective action you take to minimize flood damage and losses. National Flood Insurance Program policies will cover up to \$1,000 in reasonable expenses incurred to protect your insured property, and up to \$1,000 to move your insured property away from a flood or imminent danger of a flood.

### How do I contact my insurance company?

Find the toll-free phone number for your insurance company. If you need help finding your insurance carrier, please call the NFIP Call Center, at **1-800-427-4661**.

### Common Rumors:

- ⇒ If your power has been out for more than 2 hours, you can get emergency food stamps. Everyone in the household older than 18 qualifies
  - ⇒ Visit <https://www.ncdhhs.gov/> for more information.
- ⇒ Home inspectors ask applicants for their registration number.
  - ⇒ FEMA will never ask for your registration number. Ask the inspector to confirm your registration number if you are suspicious. **DO NOT PAY MONEY UP FRONT.** Report at: **1-866-223-0814**
- ⇒ Emergency shelters and hotels are required to accommodate pets for people who are evacuating.
  - ⇒ Private businesses are not required to accept pets. Visit [www.ready.gov/animals](https://www.ready.gov/animals) for more tips on evacuating with your pet.
- ⇒ Service animals are not allowed in shelters.
  - ⇒ All service animals are allowed in shelters.
- ⇒ Beach sand should be used if sand bag distribution sites are out of sand.
  - ⇒ Residents should NOT use beach sand for sandbagging.

## After the storm

- ◆ For evacuation routes, visit [www.DriveNC.gov](https://www.DriveNC.gov) to ensure your safety.
- ◆ Do not drive or walk through flood water. Turn around, don't drown.
- ◆ Do not use gas-powered generators and other outdoor grills/camp stoves in enclosed spaces.
- ◆ If you have flooding near your home, be careful touching electrical equipment.
- ◆ Throw away food that may have contacted flood or storm water. When in doubt, throw it out.
- ◆ Lost or damaged EBT cards can be replaced by calling EBT call Center at **1-888-622-7328**
- ◆ Photograph all flood damage for insurance purposes.
- ◆ For an emergency call **9-1-1**. Call **2-1-1** for non-emergency questions.

## Helpful Links

- \* Shelters
  - \* [ncdps.gov/shelters](https://ncdps.gov/shelters)
- \* River updates
  - \* [fiman.nc.gov](https://fiman.nc.gov)
- \* Roads
  - \* [drivenc.gov](https://drivenc.gov)
- \* NC Department of Commerce's Division of Employment
  - \* [des.nc.gov/des](https://des.nc.gov/des)
- \* Ready
  - \* [ready.gov](https://ready.gov)
- \* ReadyNC
  - \* [visitnc.com](https://visitnc.com)
- \* City of Jacksonville
  - \* [jacksonvillenc.gov](https://jacksonvillenc.gov)

# From the desk of Donna Hammonds



When the sun begins to set a little earlier and the leaves turn to stunning shades of red, orange, brown and yellow is my favorite time of year. The cool crisp days and beautifully painted waterways, parks, highways and country roads throughout Onslow County kissed by Mother Nature's artful hand are a beautiful sight to behold.

October was a busy month for Tourism showcasing our beautiful home. We hosted Wirt Tutell, Director for VisitNC and his team for one of their stops promoting North Carolina's mid-year marketing report; in which Onslow County is holding strong ranked twenty-third out of NC's one-hundred counties. We began working on a new website, did several video shoots around the county and partnered with the Jacksonville Tourism Development Authority at YMRC – Your Military Reunion Connection in Virginia Beach.

Onslow County Tourism partnered with the Jacksonville TDA several years back creating a Jacksonville Onslow Tourism brand promoting our County as a military reunion destination. Led by Lisa Murabito, to date we've hosted several reunion groups to include the Montford Point Marines, Beirut Veterans and Quantico Marine Athletes just to name a few. The reunion recruitment initiative is an endeavor that tourism will be focusing diligently on during 2019.

With the change of season Thanksgiving and the Christmas holidays will soon be upon us...we have many events and festivals celebrating this festive time of year during November and December to get you and your family in the holiday spirit.

**November 17 – 63rd Annual March of the Toys Christmas Holiday Parade, 9am – 12pm.**

This is an annual tradition in the Jacksonville community to start the

holiday season. Every year a large number of spectators (approx. 15,000) come from different cities in Onslow County and out of town to watch and enjoy this beautiful parade. More than 150 entries will travel down Western Blvd., and who doesn't love a parade!

**November 17 & 18 – 16th Annual Festival of Trees, Saturday, Nov 17, 10am – 7pm and Sunday, Nov 18, 11am - 6pm.**

The Festival of Trees held at the American Legion building in Jacksonville is a family-centered event, establishing an annual Christmas tradition in Onslow County. This winter wonderland will feature: creatively decorated Christmas trees, holiday displays showcasing community spirit, a special Military Display, entertainment directed by TV & Stage Productions, Silent Auction, beautiful display of Handmade quilts by the Pine Needle Quilt Guild, homemade breads, jams and honey, Santa, great children activities presented by New Beginnings Childcare and Partnership for Children, a Gift Shoppe/Sweet Shoppe for all your Christmas giving, crafts by Coastal Carolina Artists & Crafts Guild and "Mini Trees" and Gingerbread House Contest.

**November 17 - Swansboro by Candlelight, 5 -9pm.**

Join the Downtown Swansboro Merchants usher in the Holiday season by strolling the streets of Historic Swansboro's waterfront decked out in its finest seasonal attire lite by the warm glow of candlelight. Shopping, live entertainment, tree lighting ceremony and delicious treats await visitors to this wonderful, family-friendly event.

**November 23 - Swansboro Christmas Flotilla, 5 -8pm.**

Swansboro's Annual Christmas Flotilla is fun for the whole family!

At dusk, along Swansboro's waterfront watch the spectacular lighted boat parade along the Intracoastal Waterway and down the White Oak River. Music will fill the air and you can enjoy treats such as; cider, hot cocoa and baked goods as you enjoy the lights glimmering off the river. Santa Claus will arrive by boat and visit with the crowd throughout the evening.

**November 23 – Mikes' Farm Holiday Festivities**

Ho Ho Christmas Show: Enjoy some old fashioned cooking followed by a musical variety show of Christmas Classics with a touch of comedy. Top the night off with our Festival of Lights Hayride. It will be an evening the whole family will enjoy!

Supper with Santa: The evening begins with Mrs. Claus reading a Christmas story, followed by dinner, time with Santa, and ending with the Festival of Lights Hayride

Festival of Lights Hayride: Festival of Lights Hayride is a 30 minute hayride around the farm accompanied by Christmas music. Along the way are lighted holiday scenes and a live nativity. Held nightly (weather permitting) starting Thanksgiving night and running through December 23rd. Encore will be held December 26th-December 29th.

For more information on times and pricing visit [www.mikesfarm.com](http://www.mikesfarm.com).

**November 30 – December 1 - Jacksonville Winterfest-Artisan Market, Friday, Nov 30, 5 – 8pm, Saturday, Dec 1, 10am – 6pm and Sunday, Dec 2, 12pm – 6pm.**

Jacksonville Winterfest Artisan Market is a 3 day event held at the Jacksonville Commons Recreation Center highlighting local artisans and is a perfect opportunity to find something for everyone on your holiday shopping list! Enjoy Upcycled Art Contest, Cookie Contest, Pet Photos with Santa and a Gingerbread Workshop. The Market is a partnership with Jacksonville's Winterfest. A shuttle to the Riverwalk festivities will be offered on Saturday, Dec 1 from Jacksonville Commons to Riverwalk Park.

**December 1 – Jacksonville's Winterfest, 1 – 6pm.**

Jacksonville's Winterfest is an annual event held at Riverwalk Park located at 421 Court St. Activities include snow sliding, ice skating, visits with Santa, live musical entertainment, kids activities and much more! The tree lighting ceremony will take place at 5:30pm after which the flotilla will travel down the New River.

For more information on these and other Onslow events please visit our OnlyInOnslow Facebook events page or [www.OnlyInOnslow.com](http://www.OnlyInOnslow.com).

## Service Rewards

A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



**Cory Ash**  
Rick's Restaurant, Sneads Ferry



**Jacob Salsa**  
Days Inn



**Marilyn Smith**  
USO, Ellis J. Airport