

Chamber CONNECTION

CONNECTING BUSINESS, MILITARY & COMMUNITY



16th Annual Administrative Professionals' Breakfast

APRIL 23, 2019, 9:00AM
MARSTON PAVILION, CAMP LEJEUNE
BASE ACCESS REQUIRED

Jacksonville.Onslow Chamber of Commerce

SEE PAGES
4 & 5

Our Chamber Staff

Chamber Officials:

Laurette Leagon, President
president@jacksonvilleonline.org

Tiffany Choice, Chair

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1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce’s mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce’s vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

New Members

MARCH

Belk
300 Jacksonville Mall, Jacksonville NC
Mrs. Crystal Frazier @ 910-353-8490
Department Stores

Cp Med Spa Laser & Skin (Carolina Pines Med Spa)
825 Gum Branch Rd., Jacksonville NC
Mrs. Juliana Norris @ 910-459-3472
Health and Wellness

North Carolina for Military Employment
815 New Bridge St., Jacksonville NC
Mrs. Kimberly Williams @ 910-333-2120
Employment Services

Runyon Photography LLC
201 Country Club Blvd, Jacksonville NC
Ms. Sylvia Runyon @ 252-643-6852
Photography

Airgas - National Welders
162 Center St., Jacksonville NC
Mr. Matthew Andrews @ 910-353-9291
Welding Supplies

Sarah Kait Boutique
3040 Henderson Drive, Jacksonville NC
Ms. Kaitlyn France @ 910-389-1862
Clothing - Women’s

**Whitey’s Enterprises Inc,
dba Smith Auto Service**
612 Bell Fork Rd., Jacksonville NC
Ms. Donna N. Smith @ 910-353-7278
Automobile - Repairs/Body Repairs


Member Renewals

MARCH

	Member Since		Member Since
Belk	6/15/2011	Mr. Chuck Quinn	1/14/2011
Carolina Comfort Air, Inc.	2/22/2014	Mr. Russell E. Jamison Jr.	12/1/2017
Carolina Pines Medspa L.L.C.	4/5/2010	Ms. Laurette Leagon	3/8/2013
Castle Productions Sound and Lighting Professionals	2/6/1998	Onslow Water & Sewer Authority	3/16/2005
Col BJ (Barry) Fitzpatrick, USMC (Ret)	11/17/2016	Possumwood Acres Wildlife Sanctuary	4/18/2017
Diamond Interior Cleaning	3/21/2017	Scholastic Dreams	2/28/2011
Feeling Great! Sleep Medical Center	4/14/2005	TapSnap1143	3/5/2015
Jacksonville Dental Care	3/23/1999	Uniquely You Photographs	4/29/2010
Jacksonville Physical Therapy Center	1/26/2013	Vidant Family Medicine	7/18/2016
Lara E. Photography	2/10/2017	Walton’s Distillery	4/25/2016
LeBleu Bottled Water	6/12/1998	WAVQ Radio	1/16/2013
Liberty Tire, Inc.	4/3/2012	Webster University	3/9/2014
MED First Immediate Care & Family Practice	2/25/2013		



For more information, contact
Sabrina Thomas
(910) 347-3141, ext. 235
SpecialEvents@jacksonvilleonline.org
Mail this entry form and fee to:
 Jacksonville Onslow
 Chamber of Commerce
 1099 Gum Branch Road
 Jacksonville, NC 28540

- 1st  Place.....\$800
- 2nd Place.....\$600
- 3rd Place.....\$400

**1st, 2nd & 3rd prizes will each be split: 1/2 to foursome, 1/2 to Onslow County School of foursome's choice*
 Format: Four Man Captain's Choice

Friday, May 31, 2019 | Jacksonville Country Club | Tee-off: 1:00pm

Sponsored By:  Jacksonville • Onslow
CHAMBER OF COMMERCE



Hole Sponsorship	Four Person Team	Four Person Team & Hole Sponsorship	Tee Buster & one mulligan
\$160	\$320	\$470	\$10

**Fee covers: Green fees, cart, beverages, lunch & goody bags*

Players	Handicap
1. _____	1. _____
2. _____	2. _____
3. _____	3. _____
4. _____	4. _____

**Minimum combined four person Handicap of 36 one player with a Handicap of 9 or less.*

Team Name/Company _____ Phone Number _____

Email Address _____

Come celebrate how your "egg-cellence" stands out

16th Annual Administrative Professionals' Breakfast

APRIL 23, 2019, 9:00AM
MARSTON PAVILION, CAMP LEJEUNE
BASE ACCESS REQUIRED

*Speaker: Anissa Starnes, IOM,
Swingbridge Partners LLC*

Thank you to our sponsors:

CHECK-IN 8:30 AM, BREAKFAST
BEGINS 9 AM
COST: \$19
BASE PASS REGISTRATION
DEADLINE: APRIL 9
REGISTRATION DEADLINE
(WITHOUT PASS): APRIL 16



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910-347-3141 EXT. 235

Our Community's Administrative Professionals of the Year

Congratulations to past winners and good luck to this year's nominees!

2018- Jennifer Dukes, MCCA

2017 - Bobbie Jones, Onslow County

Schools

2016 - John Kay, Excel Body Works

2015 - Lakiya Cherry, MCCA, Lejeune-
New River

2014 - Diana Reyes, Coastal Carolina
Community College

2013 - Janice Phillips, First Citizens
Bank

2012 - Kathy Zerba, MCAS New River

2011- Jodie Ramsey, Onslow County
Schools

2010 - Lori Rademann, MCB Camp
Lejeune

2009 - Maria Brinton, MCCA, Lejeune-
New River

2008 - Kathy Marks, Onslow County
Department of Social Services

2007 - Jacki Huneycutt, MCB Camp
Lejeune

2006 - Tina Glover, Marine Federal
Credit Union

2005 - Julia Clark, MCB Camp Lejeune

2004 - Norma Bain, Jones-Onslow
EMC

MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

February's Service Member of the Month Corporal Nicholas B. Montana, USMC

Cpl Nicholas Montana is distinguished as the Service Member of the Month (SMOM) for the month of February by the Jacksonville•Onslow Chamber of Commerce Military Affairs Committee.

Cpl Montana was born in Slidell, Louisiana, and soon moved to Pensacola, Florida where he grew up. He enlisted in the Marine Corps on 4 August 2014 and attended recruit training aboard Marine Corps Recruit Training Depot, Parris Island, South Carolina. After graduating recruit training, he attended MOS school at Infantry Training Battalion on Camp Geiger, North Carolina for Marine Corps Infantry Rifleman.

In early 2015, Cpl Montana received orders to 1st Battalion 6th Marines where he served in Charlie Company 1st Platoon. While serving in Charlie Company, Cpl Montana filled multiple billets including automatic rifleman, radio operator, assistant patrol leader and squad leader.

In the summer of 2015, Cpl Montana participated in Baltic Operations, which involved many NATO exercises. He also received his Bluenose aboard the U.S.S. San Antonio. After returning from Baltic Operations, Cpl Montana attended Mountain Survival School aboard Marine Corps Mountain Warfare Training Center at Bridgeport, CA.

In June 2016, Cpl Montana deployed with 1st Battalion 6th Marines to the 22nd MEU. While deployed with the 22nd MEU, his platoon maintained a quick reinforcement and tactical recovery aircraft and personnel posture as well as participating in multiple military to military exercises until December 2016.

Upon returning from the 22nd MEU, Cpl Montana was selected for the Scout Sniper Platoon for 1st Battalion 6th Marines. While serving with the Scout Sniper Platoon, he participated in ITX where he facilitated fires for the battalion.

In 2018, Cpl Montana deployed with his Scout Sniper Team

to SPMAGTF-CRAF 18.2. On this deployment, his Scout Sniper Team was tasked with providing over watch for the Quick Reaction and Tactical Recovery of Aircraft and Personnel Force. On this deployment, Cpl Montana was awarded a Certificate of Commendation for outstanding performance.

Returning from SPMAGTF-CRAF 18.2, Cpl Montana received orders to 2d Marine Regiment where he currently serves as the S3 and Training NCIOC/IMO.

Cpl Montana's leadership states that his work ethic is above reproach and he needs little to no supervision in accomplishing even the most demanding tasks. The leadership continues to state that Cpl Montana has the maturity, and dedication to duty typically seen in Marines much senior in grade and rank.

Congratulations to the Jacksonville Onslow Chamber of Commerce Military Affairs Committee February Service Member of the Month, Cpl Nicolas B. Montana, USMC.



MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

March's Service Member of the Month Sergeant Caitlin J. Sheehan, USMC

Sgt Caitlin Sheehan is distinguished as the Service Member of the Month (SMOM) for the month of March by the Jacksonville•Onslow Chamber of Commerce Military Affairs Committee.

Sgt Sheehan was born in 1997 in Poughkeepsie, NY. She grew up in Wappinger Falls, NY and graduated from Beacon Falls High School in June 2015. Upon graduation from high school, she attended Dutchess Community College.

Sgt Sheehan enlisted in the United States Marine Corps on 28 September 2015 and attended recruit training at MCRD Parris Island on 5 January 2016. She graduated from Company N as the Platoon Honor Graduate. Upon graduation, she attended Marine Combat Training Battalion at School of Infantry-East Camp Geiger, NC. She graduated with Company G and upon graduation attended the Motor Vehicle Operators Course at Fort Leonard Wood, MO. Upon graduation, she was assigned the MOS 3531.

In September 2016, she received orders and was transferred to 8th Engineer Support Battalion and assigned to Engineer Support Company and served as a Motor Vehicle Operator. In February of 2017, she was transferred to Bridge Company where she served as Dispatcher and Truck Master.

Sgt Sheehan is married to Cpl Jesse Shellock and resides in Jacksonville, NC. Sgt Sheehan's future plans include a long term career in the United States Marine Corps with the goal

of being a Master Gunnery Sergeant.

Sgt Sheehan's leadership states that she consistently performs her duties in an exemplary and highly professional manner both as a superior Marine NCO and the Truck Master for the company with most dynamic and complex mission set in the battalion. The leadership continues to state that Sgt Sheehan was recently selected as the battalion NCO of the Quarter and additionally won the battalion meritorious Sergeant board.

Congratulations to the Jacksonville Onslow Chamber of Commerce Military Affairs Committee March Service Member of the Month, Sgt Caitlin J. Sheehan, USMC.



Economic Indicators & Other Charts

How to read the Charts:
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS				
MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE				
OCCUPANCY TAX: SOURCE: ONSLOW COUNTY				
Monthly Report of Taxable Sales				
17-18	Taxable Sales	17-18	Taxable Sales	% Change
Jul-17	\$176,001,283	Jul-18	\$194,582,338	10.56%
Aug-17	\$175,923,030	Aug-18	\$191,474,148	8.84%
Sep-17	\$170,773,046	Sep-18	\$179,899,105	5.34%
Oct-17	\$166,205,341	Oct-18	\$162,662,167	-2.31%
Nov-17	\$158,839,850	Nov-18	\$205,477,971	29.36%
Dec-17	\$166,147,995	Dec-18	\$209,559,140	26.13%
Jan-18	\$190,951,446	Jan-19	\$221,950,803	16.23%
Feb-18	<i>\$145,494,737</i>			
Mar-18	<i>\$157,865,496</i>			
Apr-18	<i>\$184,676,634</i>			
May-18	<i>\$172,895,493</i>			
Jun-18	<i>\$177,433,672</i>			
YTD Total	\$1,038,693,996	YTD Total	1,365,605,672	13.34%
*YTD Total does not include numbers in <i>Italic</i>				

Occupancy Tax Report			
	<u>2017-2018</u>	<u>2018-2019</u>	%
July	\$391,718.29	\$462,461.06	18.06%
August	\$345,186.90	\$353,283.12	2.35%
September	\$184,118.54	\$203,610.20	10.59%
October	\$123,496.32	\$196,372.41	37.11%
November	\$96,428.37	\$179,777.01	86.41%
December	\$69,491.16	\$151,254.46	117.66%
January	\$81,254.97	\$139,425.68	41.72%
February	\$85,695.58	\$139,912.25	63.26%
March	<i>\$110,256.28</i>		%
April	<i>\$120,142.13</i>		%
May	<i>\$150,439.80</i>		%
June	<i>\$324,830.51</i>		%
Total:	\$1,291,694.55	\$1,683.903.49	24.57%

UTILITIES				
UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA				
City of Jacksonville & ONWASA Water				
	Connects		Disconnects	
	2018	2019	2018	2019
1st Qtr	4,953	2,946	3,821	2,964
2nd Qtr	4,953		4,983	
3rd Qtr	3,800		4,058	
4th Qtr	1,775		1,911	
YTD Total	15,906*	2,946	14,773*	2,964
*YTD Total does not include numbers in <i>Italic</i>				

HEALTHCARE	
OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL	
OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL	
NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE	
NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE	

Onslow Memorial Hospital Emergency Room Visits		
	2018	2019
1 st Quarter	15,280	9,156
2 nd Quarter	15,462	
3 rd Quarter	14,824	
4 th Quarter	14,731	
YTD Total	60,297	9,156
Onslow Memorial Hospital Live Births		
	2018	2019
1 st Quarter	307	200
2 nd Quarter	303	
3 rd Quarter	357	
4 th Quarter	348	
YTD Total	1,315	200
*YTD Total does not include numbers in <i>Italic</i>		

Naval Hospital Camp Lejeune Emergency Room Visits		
	2018	2019
1 st Quarter	13,134	8,601
2 nd Quarter	13,393	
3 rd Quarter	13,686	
4 th Quarter	11,582	
YTD Total	50,018	8,601
Naval Hospital Camp Lejeune Live Births		
	2018	2019
1 st Quarter	480	303
2 nd Quarter	459	
3 rd Quarter	499	
4 th Quarter	449	
YTD Total	1,887	303

TRANSPORTATION		
PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS		
ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT		
Public Transportation Riders - 2019-20		
System	February	Fiscal YTD
Onslow United Transit System	7,350	56,551
Jacksonville Transit System	8,961	73,240
Military Express	1,716	9,403
Total	18,027	139,194

Albert J Ellis Airport Total Passengers			
	2018	2019	% Change
January	19,905	23,549	18%
February	21,064	22,739	8%
March	27,481		%
April	26,425		%
May	28,587		%
June	26,867		%
July	29,082		%
August	30,838		%
September	18,324		%
October	26,168		%
November	27,468		%
December	26,451		%
YTD Total	308,660	46,288	11%
*YTD Total does not include numbers in <i>Italic</i>			

HOUSING	
ONSLOW ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER	

Onslow County Absorption Rates 2019					
Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 2/28/19, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes.					
Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	2	182	91.00	46	0.51
\$150,001 - \$200,000	2	157	78.50	61	0.78
\$200,001 - \$250,000	2	64	32.00	57	1.78
\$251,001 - \$300,000	2	17	8.50	25	2.94
\$300,001 +	2	19	9.50	76	8.00
TOTAL		439		265	

New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	2	0	0.00	1	12.00
\$150,001 - \$200,000	2	28	14.00	51	3.64
\$200,001 - \$250,000	2	46	23.00	103	4.48
\$251,001 - \$300,000	2	20	10.00	31	3.10
\$300,001 +	2	18	9.00	45	5.00
TOTAL		112		231	

BUSINESS STATS

COUNTY PERMITS: SOURCE: ONSLOW COUNTY

CITY PERMITS: SOURCE: CITY OF JACKSONVILLE

City of Jacksonville Building Permits		
Feb 2019	#	Value
Residential	13	\$333,941
Commercial	86	\$4,801,186
Other	228	\$20,336
Total	338	\$5,155,463

County Building Permits

FY2017-18	Res BPs	Com BPs	Total Value
1st Qtr Totals	678	174	\$31,124,290
2nd Qtr Totals	697	123	\$40,257,582
3rd Qtr Totals	713	143	\$34,061,981
4th Qtr Totals	889	181	\$34,853,330
FY Totals	2,977	621	\$140,297,183

FY2018-19	Res BPs	Com BPs	Total Value
1st Qtr Totals	779	135	\$26,959,313
2nd Qtr Totals	1,257	163	\$40,163,911
3rd Qtr Totals	729	114	\$27,622,725
4th Qtr Totals			
FY Totals	2,765	412	\$94,745,949

CAMP LEJEUNE & MCAS

NR GOVERNMENT AND EXTERNAL RELATIONS (GER) CAMP LEJEUNE, NC.

Camp Lejeune Area Active Duty USN/USMC Statistics

Location	3/15/2018	10/15/2018
Camp Lejeune	31,243	31,172
MARSOC	2,287	2,258
New River	6,535	6,374
TECOM Schools	4,800	4,817
Total	44,865	44,621
USMC Deployed Total	5,638	3,829

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UNEMPLOYMENT FIGURES

SOURCE: NC DEPT OF COMMERCE

Unemployment rates from NC Works - NC Dept of Commerce	
Area Name	Onslow County
Year	2019
Month	January
Labor Force	64,073
Employed	60,564
Unemployed	3,509
Unemployment Rates	5.5%

ONSLOW COUNTY REGISTER OF DEEDS

ASSUMED BUSINESS NAMES, DEATHS, BIRTHS AND MARRIAGE CERTIFICATES FOR THE PREVIOUS 3 YEARS. SOURCE: ONSLOW COUNTY REGISTER OF DEEDS

Register of Deeds			
Assumed Names		Deaths	
2016	560	2016	812
2017	580	2017	804
2018	556	2018	863

Births		Marriages	
2016	3,519	2016	2,677
2017	3,535	2017	2,629
2018	3,267	2018	2,698

EDUCATION

SOURCE: ONSLOW COUNTY PARTNERSHIP FOR CHILDREN

Onslow County: Child Care Snapshot Feb 2019 (State Regulated for children birth to 12)

License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	23	3,093	3,010	97%	450
NC 4 star	11	376	317	88%	53
NC 3 star	19	544	480	88%	95
NC 2 star	1	8	8	100%	1
NC 1 star	7	133	132	99%	16
NC Religious	6	460	440	96%	71
NC Temporary					
NC Provisional					
NC Probationary					
Totals	67	4,614	4,387	95.0%	686



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Marine FCU Receives Mack McKinney Award

JACKSONVILLE, NORTH CAROLINA (March 8, 2019)

Marine Federal Credit Union was one of the recipients of a Sgt. Maj. C. A. "Mack" McKinney Award during the annual ceremony hosted by The Down East Chapter of the Non-Commissioned Officers Association of America (NCOA). Chairman of the Board Marty Goldman and President/CEO Jeff Clark represented the credit union at the March 1 ceremony.

The award was established in honor of Marine Corps Sgt. Maj. Mack McKinney, who created governmental initiatives directly related to compensation and benefits for active duty, reservists, National Guard, and retired military personnel, after his retirement from active duty in 1971.

According to NCOA's guidelines, the award is presented to military members who have demonstrated professionalism, dedication, and service to our Country and its military over a sustained period of time. It is also awarded to members of the local community who have demonstrated a strong support for our military community and their families

This year, Marine Federal was the first business since the inception of the award to receive this type of recognition.

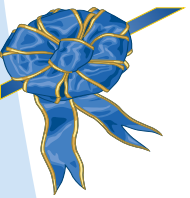


"It is the first time they've done this for an organization and we're terribly honored," said Clark. Twenty-two years ago, Goldman, then a board member and chairman of the Supervisory Committee, received the award for his commitment to the military community.



Military Affairs Committee Member Receives Reappointment

MAC member Raymond Applewhite, retired Senior Chief Hospital Corpsman, has been reappointed to the Secretary of the Navy Retiree Council. Raymond previously served on the Council 2014-2017. The Secretary of the Navy Retiree Council has the authority to review the effectiveness of current programs and policies affecting retirees. The council is also authorized to make recommendations concerning improvements to privileges, benefits and assistance to retirees.



Ribbon Cutting



March 1st

Tellers Truss Realty

1700 Country Club Road, Jacksonville, NC



March 7th

Brigade Boys and Girls Club

1911 Gum Branch Rd



March 20th

Milestones Academy

443 Liberty Drive

**“Be the Manager
Other Managers Envy and
Bosses Can't Wait to Reward”**

Yes! I want to be the manager other managers admire (and bosses throw money at) and I can hardly wait for all of Glenn's leadership tips and tools. What's more, I understand that if I'm not completely satisfied I'll get all my money back with no questions asked. Please copy this form for additional attendees.

Name _____

Company _____

Address _____

City/St/Zip _____

Phone _____ Fax _____

Email _____

Mail this form to:
 Jacksonville•Onslow Chamber of Commerce
 1099 Gum Branch Rd.
 Jacksonville, NC 28540

Or phone reservation to: (910) 347-3141

Tuition: ~~\$247~~ Only \$197 for Chamber members
 When 3 or more enroll, the 4th person attends for FREE
 Lunch is on your own and will break from 11:30 a.m. to 12:30 p.m.

☐ Check enclosed payable to Jacksonville•Onslow Chamber of Commerce

☐ Charge to ☐Visa ☐MC





Card # _____ Exp ____/____

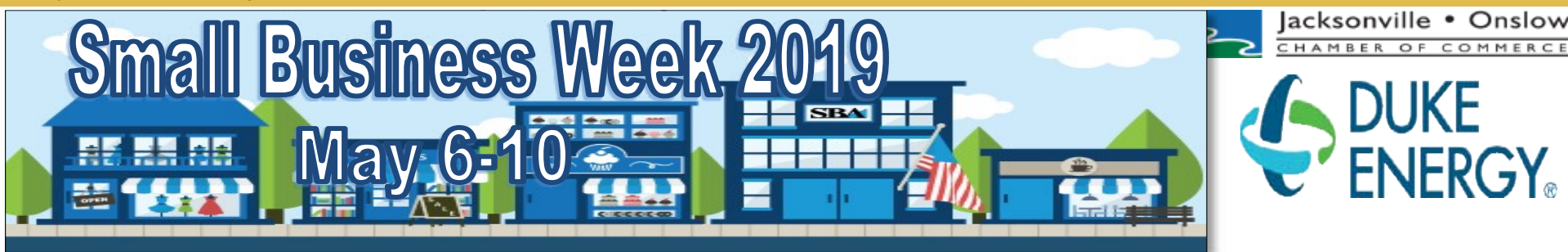
Security Code: _____

Cardholder Name _____

Signature _____

This program has been approved for 5.5 (General) recertification credit hours toward PHR, SPHR and GPHR recertification through the HR Certification Institute. Please be sure to note the program ID number on your recertification application form.



DUKE ENERGY CITIZENSHIP AND SERVICE AWARD

Award presentation held at Jacksonville Country Club
May 6, 2019 @ 12:00 pm (\$18.00 per person-please RSVP—limited seating)

ABOUT THE AWARD

America has a long and proud tradition of volunteer service. Now, more than ever, volunteers are needed to renew their commitment to helping others and creating efforts that bring us closer as a community and as nation. Duke Energy wants to recognize these efforts by honoring citizen(s) with the **Duke Energy Citizenship and Service Award**. This is a tribute to individuals or groups who make a difference in their communities or places of work by using their time, talents, and compassion to positively impact the lives of others. Recipients of the award help foster a culture of citizenship and service that acts as a catalyst for others to become involved in civic and social activities. The award is designed to recognize outstanding volunteer service and civic participation over a twelve month period.

PURPOSE OF THE AWARD

- Recognize and reward leadership and/or involvement in volunteerism and community service
- Encourage a culture of citizenship and service in our communities
- Complement the efforts of those individuals and organizations in our community striving to improve our quality of life

ELIGIBILITY

- The award will recognize individuals, teams and/or work groups within an organization
- Nominations, on the attached nomination form, will be received from Chamber members prior to the Chamber recognition event
- It is *not necessary* for a nominee to be a Chamber member or a Duke Energy customer

If you wish to nominate someone for this award, please, include a brief description of their community involvement on the nomination form below. We will contact the nominee for more details. Nominations must be received by close of business on **Friday, April 19, 2019.**

Nominee Name: _____
Nominee Address: _____

Nominee Phone: _____ Email: _____

Citizenship and Service Activity: (Please, type in a brief description of the activity or activities for nomination):

Submitted By: _____ Contact Phone Number: _____

Return this form to: Kelsey Stiglitz, Business Services Manager
Jacksonville •Onslow Chamber of Commerce, 1099 Gum Branch Road, Jacksonville, NC 28540
Phone: 910-347-3141, ext. 251 Email: BusinessServices@jacksonvilleonline.org



FIRST CITIZENS SMALL BUSINESS OF THE YEAR

*Award presentation held at Onslow Memorial Hospital (Cafeteria)
May 10, 2019@ 8:00 am (\$10.00 per person-please RSVP-limited seating)*

In recognition of the achievements and contributions of this local small business owner/manager, I would like to nominate the following person for consideration to the First Citizens and the Small Business Committee’s Small Business of the Year

- Nominees will be evaluated using the following criteria:
- Demonstrates excellence of knowledge and integrity in their business or professional field
 - Provides a valuable business / service / profession to the Community
 - Is an active Chamber Member and demonstrates the Small Business Committee’s Mission of support to our citizens, the military and local business community
 - Has been a Chamber Member in good standing for at least five years
 - Exhibits initiative, creativity, and a can-do attitude
 - Owns or manages a business with 25 employees or less

If you wish to nominate someone for this award, please, include a brief description of their community involvement on the nomination form below. We will contact the nominee for more details. Nominations must be received by close of business on **Monday, April 29, 2019**

Nominee Name: _____
Nominee Address: _____

Nominee Phone: _____ Email: _____

(Please, type in a brief description of the activity or activities for nomination, if additional space is needed, please attach additional sheet _____

Submitted By: _____ Contact Phone Number: _____

Return this form to: Kelsey Stiglitz, Business Services Manager
Jacksonville •Onslow Chamber of Commerce, 1099 Gum Branch Road, Jacksonville, NC 28540
Phone: 910-347-3141, ext. 251 Email: BusinessServices@jacksonvilleonline.org



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The Governmental Affairs Committee presented a Forum Onslow for the Primary Candidates, U.S. House, N.C. District 3 on March 26th. The Forum will be shown on G-10 periodically from now until the election on April 30th. Thank you to our Forum Sponsor

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Onslow County Tourism brings back their Hospitality Training Program

Not so long ago, hoteliers only had to worry that an unhappy guest might tell a few of their friends and family about a dissatisfactory experience during a stay at their property. Today, guests can become a hotel’s biggest advocate or worst nightmare. With the abundance of online guest review platforms on websites such as TripAdvisor, Yelp etc., and the explosion of social media postings, the level of hospitality and guest service efficiency provided during one’s stay is “transparent” for all to see when making their travel plans.

The short of the long is, a hotel’s service level is now part of marketing and public relations. A hotel’s frontline staff needs to understand both why and how they need to make it an ordinary daily occurrence for guests to experience extraordinary hospitality service.

Onslow County Tourism in partnership with the Jacksonville Tourism Development Authority and Onslow Cooperative Extension conducted our first hospitality service training session during March using a curriculum provided through NC State University. We had representation from three hotel properties as well frontline staff from various organizations.

Students were encouraged to recognize the importance they have in representing their organization and community. The program covered a broad range of

topics to include the significance of customer service, effective communication, relationships between hosts & guests, building community pride, and the value of becoming civically active.

The class also traveled throughout the County on a Familiarization Tour (FAM) visiting many of the attractions, locations and signature restaurants frequented by visitors to our area. It was exciting to see them learn and engage with the business owners learning just exactly what each of them had to offer.

Being the Tourism Director for Onslow County, establishing close working relationships with attractions, small businesses etc., is key in developing the core of our marketing endeavors and platforms. During my short tenure, I’ve had the pleasure of meeting, engaging and forming new relationships with so many wonderful and passionate people. It’s an awesome thing knowing that when I need help, whether it be a tour of their facility (often at a last minute’s notice), meet & greet or donation, they do an outstanding job representing Onslow!

Tourism loves to tout outstanding customer service experiences through our Customer Service Rewards Program. If you have an exceptional customer service

encounter with a frontline staff member of Onslow County, let us know who they are and why you’re nominating them as we would love to share their commitment to excellence with others. Please email info to tourd@jacksonvilleonline.org or admin@jacksonvilleonline.org.

Between the blue skies and warmer temps, you’ll find a trove of activities waiting to be discovered. Sample the spirits of Walton’s Distillery, take in a concert at the newly renovated Tarheel Concert Lounge, embark on a spring shelling excursion with Marsh Cruises, visit one of the many parks located throughout Onslow County, a country dining experience at Mike’s Farm is always wonderfully delicious, book a shrimp trawling voyage with Reel Livin’ Fishing Charters, or stroll the streets of historic Swansboro and appreciate the town’s nautical heritage, waterfront dining options, shopping and more...Jacksonville’s Lejeune Memorial Gardens will soon be in full bloom with azaleas and dogwoods, it’s the perfect time to visit for reflection and remembering those that have served and are in service to our country.

Whatever your choice, enjoy the beautiful scenery, weather and happenings that will soon be abounding in Onslow!



Service Rewards

A community is only as good as the citizens that live and work within its borders. This month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The five individuals, representing five area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville•Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



Jamie Owens
Express



Xiomara Toledo
Hampton Inn & Suites, Jacksonville



Richard Burkhardt
Onslow County Parks