

Chamber CONNECTION

CONNECTING BUSINESS, MILITARY & COMMUNITY

Excellence in Public Service



SEE PAGES
4 & 5
For Details

Our Chamber Staff

Chamber Officials:

Laurette Leagon, President
president@jacksonvilleonline.org

Tiffany Choice, Chair

Staff:

Janet Bowen

Director of Operations and Governmental Affairs
operations@jacksonvilleonline.org

Lashea Cavers

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Meggie Cook

Military Affairs Manager
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910.347.3141

1099 Gum Branch Road, Jacksonville NC 28540

The Jacksonville•Onslow Chamber of Commerce's mission is to be the voice of business in collaborative partnership that work to build and enhance a healthy business climate and a vibrant quality of life.

The Jacksonville•Onslow Chamber of Commerce's vision is to be recognized as a model in building collaborative partnerships that encourage business growth and sustainable community development.

Are You Getting Our Emails?

The Jacksonville Onslow Chamber of Commerce uses mass email services to communicate with its members about upcoming events and special offers.

If you are not seeing Chamber emails, check your spam or junk folder. Certain email servers block communications based on certain red flags. For example, mass emails sent to over 100 hundred people can be a sign of spam. Our email list spans over 1,000 users – which may be a red flag for your email service.

How to unblock our emails:

1. Check your junk email or spam folder for emails from auth.ccsend.com or constantcontact.com.
2. If you find mail from these addresses or from “Jacksonville-Onslow Chamber of Commerce,” right click the message and select “Junk” then “Not junk/spam.”
3. If you're an Outlook user, you have the option to block or unblock certain senders. Select “Never block this Sender” to make sure you get our email communications!
4. You can also unblock based on a domain name, meaning any email sent from our mass emails will be allowed. Right click the message then select “Junk” > “Never Block Sender's Domain” through Outlook.

Google vs. Outlook Users

- Our name on Google appears: Jacksonville - Onslow Chamber of Commerce membership@jacksonvilleonline.org via auth.ccsend.com
- Our name on Outlook appears: Jacksonville - Onslow Chamber of Commerce <NAME@jacksonvilleonline.org>

If you use a quarantine service or a third party spam folder

1. Log into your quarantine account
2. Select any email you wish to unblock or receive to your inbox.
3. Select the option to “Release and Allow” and then “Allow Domain.” This lets any email from that group of addresses to enter your inbox.

Christmas Parade

Organization Name: _____

Contact Person: _____

Phone Number : _____

Fax Number: _____

Address: _____

Email: _____

Parade Contact Name and Email if different from above:

Parade Contact: _____

Email: _____



Deadline October 31, 2019

Quantity	Float Category	Entry Fee
	Motor vehicle only - passenger car or pickup truck (one per entry), no company logo on vehicle	\$110.00
	Walking unit only - up to 100 walkers	\$110.00
	Equestrian units - must clean up after horse and provide appropriate clean up crew (discounts do not apply)	\$35.00/animal
	Vehicle oriented group - minimum of 5 passenger vehicles	\$50.00 per vehicle
	Motorcycle oriented group - minimum of 10 motorcycles	\$30.00 per motorcycle
	Commercial vehicle or vehicle with business advertisement (additional commercial vehicle \$50.00 each)	\$130.00
	Amateur float - float or trailer decorated by an individual, business or organization. Provide own vehicle to pull	\$110.00
	* Amateur float dimensions must be no more than 9 feet wide and 40 feet long*	
	** Additional walkers with an entry (up to 50 walkers)	\$40.00
	Refundable Animal Deposit	\$100.00
	Chamber Member Discount	-\$10.00
	Professional float - beautiful, professional decorated float with tow vehicle (discounts do not apply)	\$520.00
	Total enclosed	

1. Do you want your Amateur or Professional float to be judged? NO YES
2. Will your float/entry have music? NO YES If so, what kind (Live band, Stereo...etc)? _____

- All entries MUST have holiday theme decorations however Santa Claus costumes are not to be worn.
- Please provide a **"20 word narrative" about your entry no later than October 31st**. The narratives MUST be submitted by email ONLY to specialevents@jacksonvilleonline.org and will be used by the television and radio station for live broadcast of the parade.
- A PHOTO OR DRAWING MUST ACCOMPANY ALL ENTRY FORMS. PLEASE PROVIDE SPECIFICATIONS OF YOUR ENTRY: EMPHASIS ON HOLIDAY THEME, COLORS, TYPE OF MUSIC, SIZE AND NUMBER OF RIDERS.
- AMATEUR float participants only: provide the following information for staging purposes: size of float (approx. dimensions), type of vehicle (i.e. pick-up truck with hitches, etc) NOTE: Tractor trailers will not be permitted for any amateur floats wishing to be judged.
- All entries must meet the approval of the Holiday Parade Committee. Fees accompanying rejected applications will be returned promptly. Incomplete applications will not be considered for entry and will be returned.
- Walkers must be at least **12 or older**. Anybody under 12 years old must ride on a float or in a vehicle.
- No hand-outs or candy is permitted to be distributed by any parade participants. Must be in your area, on your float by 8:00am
- Registrations will not be accepted without full payment. All entry fees are not refundable.

BRING THIS ENTRY FORM AND FEE NO LATER THAN OCT 31, 2019:

Jacksonville•Onslow Chamber of Commerce — Attention: Holiday Parade

1099 Gum Branch Rd., Jacksonville, NC 28540

Phone: (910) 347-3141 ext.235 Fax: (910) 347-4705

Email: specialevents@jacksonvilleonline.org

Presenting Sponsor:



Congratulations to all our of 2019 Public Safety Award Nomiees

Telecommunicator II
Carmen Felicia Bryan
Jacksonville Police Department

Fire Equipment Officer
Timothy Wiley Brown
Jacksonville Fire & Emergency Services

Driver/Operator II
Brian Charles-Craft
Jacksonville Fire & Emergency Services

Detective
Kevin Doyle
Jacksonville Police Department

EMT
Joshua Gilchrist
Onslow County Emergency Medical Services

1st Sergeant
Paul James Greene Jr.
Onslow County Sheriff's Office/Detention Services

Firefighter
Josh Hite
Onslow County Fire Rescue (Volunteer)

Deputy Sheriff
Heather Lasorsa
Onslow County Sheriff's Office

Paramedic
Jaime Lozano
Onslow County Emergency Medical Services

Lieutenant Firefighter-EMT
Gerald Marks, Jr.
MCB Camp Lejeune Fire and Emergency Services Division

Lieutenant
Todd Leroy McAllister
Onslow County Sheriff's Office

Detective
Kenneth P. Simma
Onslow County Sheriff's Office



Telecommunicator II Carmen Felicia Bryan of the Jacksonville Police Department named Jacksonville Onslow Chamber of Commerce 2019 Communications Professional of the Year.

She was hired in March of 2015 as a Telecommunicator for the Jacksonville Department of Public Safety in their 911 Center. Carmen was recognized by her division and the JPD as the fastest call taker in the 911 center; answering the most calls: 6,512 AND answering within the 10 second requirement 100% of the time. Carmen describes her most challenging time as a Telecommunicator was working during Hurricane Florence. She states: "I had never worked during a hurricane before but knew that my duty was to the job. Telecommunicators working the storm worked their 12- hour duty and sheltered in place at the Department of Public Safety, resting and sleeping between shifts. "I was sleeping when my supervisor came and woke us, sending myself and another on the team to work in the Emergency Operations Center to dispatch Fire Units to the dozens of water rescue calls that were coming in. It was awesome to work together with the same goal: Getting help as quickly as possible to every caller by dispatching each call immediately. There was no loss of life in our community during that incredibly dangerous situation."



Paramedic Jaime Lozano named the Jacksonville Onslow Chamber of Commerce 2019 Emergency Medical Services Professional of the Year.

He been with Onslow County Emergency Medical Services 6 years.

During his time with EMS he has proven to provide excellent pre-hospital care and has become involved with many other facets of Emergency Services.

Some of these areas include:

- Captain of the Swift Water Rescue Team
- Captain of the Onslow County Dive Team
- Disaster and Mass Casualty Assist Team member

Jaime has been called upon more than once to deploy with the Swift Water Rescue Team and Dive Team throughout eastern North Carolina. Most recently, he led the county's swift water team during Hurricane Florence. The exact number of rescues is unknown as the team responded multiple days in a row. The last known count of citizens rescued by the team after the storm was more than 200.



Detective Kevin Doyle named the Jacksonville Onslow Chamber of Commerce 2019 Law Enforcement Professional of the Year

He was hired by the Jacksonville Police Department in June of 2004 as a Police Officer, working in the Patrol Division. In 2008, he was selected for specialized assignment as a Detective in the Special Operations Division. Their undercover operations involve associating with the worst criminal elements in our community who prosper from bringing drugs into our community; lawless individuals who use dangerous weapons to get what they want, victimizing others through gambling, drug addiction, prostitution, intimidation and violence. Kevin's primary focus is to disrupt and dismantle the most serious and violent drug traffickers within the eastern district of North Carolina.

In early 2017, Detective Doyle was asked to review and recommend action regarding a gang- related heroin distribution ring operating between Jacksonville and New Bern.

After indicting 17 gang members, Detective Doyle was able to conduct interviews with the subjects that resulted in solving two cold case homicides and information that the organization was responsible for the distribution of over 150 kilograms of heroin in Eastern North Carolina.

Josh Hite named Jacksonville Onslow Chamber of Commerce 2019 Volunteer firefighter of the Year

Volunteer Firefighter Josh Hite of Onslow County Fire and Rescue has been with Onslow County Fire and Rescue for a mere year and a half and yet has already responded to 84 calls and completed 551 hours of training. He has worked tirelessly to obtain certifications from the state for Medical Responder, Firefighter 1 and 2 including being the class Captain in his fire academy. He also is a graduate of Miller Motte College where he studied Business Management. Josh volunteers for the local Red Cross and the USO's Annual Boots on the Run that honors first responders. He helps out with his daughter's school PTA as the President and works to educate children in fire prevention. Josh is a natural when dealing with the public and educating them on fire safety.



Lieutenant Firefighter-EMT Gerald Marks, Jr. "J.R." of the Camp Lejeune Fire and Emergency Services Division has proven himself to be a pillar of the community. Over the past year, J. R. has responded to 453 various incidents as an apparatus driver/operator and acting station captain. He has completed 487 firefighter-EMT courses, totaling more than 650 hours of training aboard MCB Camp Lejeune alone. J.R. serves his community diligently; for the United States Marine Corps, and in the capacity of Fire Chief for the Rhodestown Volunteer Fire Dept. He has contributed more than 1,000 hours towards emergency responses, training classes, business meetings and administrative duties.. As Fire Chief of Rhodestown he is charged with ensuring community safety, overseeing almost 30 firefighters, an operating budget of \$183K and over three quarters of a million dollars in apparatus and equipment. He was elected by his peers as the Vice President of Onslow County Fire Chiefs Association. J.R. served as Incident Commander during Hurricane Florence, rescuing more than 60 community members in the River Hills Bluff subdivision with assistance from multiple county and state agencies over multiple days. JR was the the Incident Commander on a Hazardous Materials Incident in Burton Park Industrial complex that involved a large natural gas leak. He was responsible for evacuating more than 100 personnel from the Government Center, Child Development Center, and two commercial businesses', insuring everyone's safety. As a key contributor to Training Division, he created training templates for daily training throughout the year. J.R.'s commitment to team and mission accomplishments was a contributing factor to the Camp Lejeune Fire and Emergency Services Division obtaining Accreditation Status for the second time in 2018 from the Center of Public Safety Excellence. J. R. is a consummate professional who sets high standards for his peers to emulate. Ladies and Gentlemen the Jacksonville Onslow Chamber of Commerce 2019 Firefighting Professional of the Year, Lieutenant JR Marks.

New Members	Member Renewals																																																																																
<p>Sunbelt Rentals 4181 New Bern Hwy, Jacksonville NC Mr. Ken Sigal - Branch Manager Construction Equipment - Rental/Sales</p> <p>Hog Wild at Howard Farms 165 Rhodestown Rd, Jacksonville NC Ms. Krystal Howard - Co-Owner Entertainment</p> <p>Well Care Home Care 1715 Country Club Rd, Jacksonville NC Ms. Genevieve Williams - Branch Director Hospice & Home Health Care</p> <p>CPR Works of Charlotte Inc 9305-D Monroe Rd. Suite D, Charlotte NC Ms. Lynn Darwish - Owner CPR Training Services</p> <p>Publix Super Markets 2001 Marlin Dr, Jacksonville NC Ms. Kimberly Reynolds - Media Community Relations Manager</p>	<p>AUGUST</p> <table><tr><th></th><th>Member Since</th><th></th><th>Member Since</th></tr><tr><td>Bear Trail Golf Course</td><td>3/10/2008</td><td>Mike's Farm, Inc.</td><td>9/27/2000</td></tr><tr><td>Brynn Marr Hospital</td><td>5/11/1984</td><td>Mr. Dan T. Oliver</td><td>8/23/2012</td></tr><tr><td>Carobell, Inc.</td><td>4/14/1994</td><td>New Beginnings Construction, Inc.</td><td>7/21/2006</td></tr><tr><td>Carolina Ale House</td><td>9/4/2012</td><td>Nu Asian Bistro</td><td>9/16/2014</td></tr><tr><td>City of Jacksonville</td><td>1/1/1991</td><td>Onslow Community Outreach, Inc.</td><td>6/30/1999</td></tr><tr><td>Class Act Catering</td><td>9/25/2007</td><td>Onslow County Administration</td><td>9/8/1988</td></tr><tr><td>Coastal Bank & Trust</td><td>9/23/2008</td><td>Ray Properties Inc.</td><td>3/20/1988</td></tr><tr><td>Dance Theatre of Jacksonville</td><td>10/2/1997</td><td>Remember Everyone Deployed.Org</td><td>6/13/2016</td></tr><tr><td>Fairfield Inn & Suites by Marriott</td><td>8/15/2000</td><td>River of Life Church</td><td>9/21/2004</td></tr><tr><td>Family Dental Care</td><td>10/1/2015</td><td>Sanders Ford, Inc.</td><td>9/2/1979</td></tr><tr><td>First Citizens Bank</td><td>1/1/1979</td><td>Stillwater at Southbridge</td><td>6/2/2014</td></tr><tr><td>First National Bank</td><td>9/12/2012</td><td>The Potter's House Church</td><td>9/20/2016</td></tr><tr><td>Gulfstream Steel and Supply, Inc.</td><td>8/10/2005</td><td>The Trophy Case of Jacksonville, Inc</td><td>7/11/1990</td></tr><tr><td>Jacksonville Onslow Economic Development</td><td>7/9/2002</td><td>Tisdale, McConnell & Bardill, LLP</td><td>9/12/1988</td></tr><tr><td>Johnson Drug Store - New Bridge</td><td>9/22/1979</td><td>University of Mount Olive at Jacksonville</td><td>7/24/2006</td></tr><tr><td>Jose I. Arauz, D.M.D. PA</td><td>8/1/1992</td><td>USO of NC, Jacksonville</td><td>8/8/1986</td></tr><tr><td>Lanvermeier & Jarman, P.A.</td><td>7/24/2007</td><td>Virtue Capital Management</td><td>7/6/2016</td></tr><tr><td>MARCOA Media, Inc</td><td>2/17/2017</td><td>Watkins Floor Covering, Inc.</td><td>9/27/2010</td></tr><tr><td>Martin Marietta Materials</td><td>8/22/2007</td><td></td><td></td></tr></table>		Member Since		Member Since	Bear Trail Golf Course	3/10/2008	Mike's Farm, Inc.	9/27/2000	Brynn Marr Hospital	5/11/1984	Mr. Dan T. Oliver	8/23/2012	Carobell, Inc.	4/14/1994	New Beginnings Construction, Inc.	7/21/2006	Carolina Ale House	9/4/2012	Nu Asian Bistro	9/16/2014	City of Jacksonville	1/1/1991	Onslow Community Outreach, Inc.	6/30/1999	Class Act Catering	9/25/2007	Onslow County Administration	9/8/1988	Coastal Bank & Trust	9/23/2008	Ray Properties Inc.	3/20/1988	Dance Theatre of Jacksonville	10/2/1997	Remember Everyone Deployed.Org	6/13/2016	Fairfield Inn & Suites by Marriott	8/15/2000	River of Life Church	9/21/2004	Family Dental Care	10/1/2015	Sanders Ford, Inc.	9/2/1979	First Citizens Bank	1/1/1979	Stillwater at Southbridge	6/2/2014	First National Bank	9/12/2012	The Potter's House Church	9/20/2016	Gulfstream Steel and Supply, Inc.	8/10/2005	The Trophy Case of Jacksonville, Inc	7/11/1990	Jacksonville Onslow Economic Development	7/9/2002	Tisdale, McConnell & Bardill, LLP	9/12/1988	Johnson Drug Store - New Bridge	9/22/1979	University of Mount Olive at Jacksonville	7/24/2006	Jose I. Arauz, D.M.D. PA	8/1/1992	USO of NC, Jacksonville	8/8/1986	Lanvermeier & Jarman, P.A.	7/24/2007	Virtue Capital Management	7/6/2016	MARCOA Media, Inc	2/17/2017	Watkins Floor Covering, Inc.	9/27/2010	Martin Marietta Materials	8/22/2007		
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CCCC Small Business Center

Sep-21-2019	What You Need to Do To Get Your Business Established The Right Way!	9:00 AM - 10:00 AM
Sep-21-2019	Figure Out if Customers Will Buy Your Product or Service: Learn How to Conduct Market Research	10:15 AM - 11:15 AM
Sep-21-2019	Ways to Let People Know You're Ready for Sales By Marketing The Right Way	11:30 AM - 12:30 PM
Sep-21-2019	What Makes Your Business Stand Out From The Crowd? Developing Your Value Proposition.	1:00 PM - 2:00 PM
Sep-21-2019	Will I Make Money? Calculating Your Break Even Point	2:15 PM - 3:15 PM
Sep-21-2019	What Kinds of Businesses Are There? Understanding Different Legal Structures	3:30 PM - 4:30 PM
Sep-23-2019	Facebook Business Page Fundamentals Part I	6:00 PM - 9:00 PM
Sep-24-2019	Business Networking for Artists and Crafters	7:00 PM - 9:00 PM
Sep-24-2019	How to Start a Small Business, MCB Camp Lejeune	9:00 AM - 4:30 PM
Sep-25-2019	Create a Thriving Business in a Gig Economy	6:00 PM - 7:00 PM
Sep-30-2019	Facebook Business Page Fundamentals Part II	6:00 PM - 9:00 PM

To register please visit the Small Business Center at Coastal Carolina Community College

www.ncsbc.net or call (910) 938-6302/6389

MILITARY AFFAIRS COMMITTEE

The Committee's purpose is to maintain and continually improve the relationship between the military and civilian communities.

August's Service Member of the Month

YN3 Alexis T. Skiba

YN3 Alexis Skiba was born in 1995 in Newburgh, NY. Her family, shortly after her birth, migrated to North Carolina where Alexis would grow up in Cedar Point, NC. Alexis attended and graduated in 2013 from Croatan High School. She was a cheerleader for both football and basketball. After High School, she briefly attended Coastal Carolina Community College studying animal science. She also worked as a vet tech and hospitality specialist to assist with college tuition.

YN3 Skiba joined the United States Coast Guard on October 20, 2015. She was the company Yeoman and assisted with keeping track of the recruits. Her first unit was onboard USCGC Tampa homeported in Portsmouth, VA and then went on to Yeoman "A" School where she graduated as an E4/YN3 in December 2016. Petty Officer Skiba has been onboard Special Missions Training Center (SMTC) since December 30, 2016 and has been an amazing addition to the Administrative staff.

Professional and Personal Accomplishments:

- Selected as the 2018 Coast Guard's Partnership in Education Coordinator of the Year.
- Processed over 4,000 pay and personnel transactions to include PCS Departures, PCS Arrivals, Separations, Retirements, and Reserve functions.
- Active HEAT member completing 100% accountability for all SMTC Active Duty, Reserve, Civilian Employees, Students, and Dependents during Hurricane Florence while evacuated over a 500 mile radius amongst various states from Virginia to Florida.

Community Outreach/Volunteerism:

- PIE Coordinator for 39 local public schools for a total of 659 volunteer hours including proctoring end of grade NC State tests.
- Participated in local community clean up and rehabilitation for families affected by Hurricane Florence.
- Weekend volunteer with Coastal Pregnancy Care Center for her Church to raise \$30k for mothers in need.
- Volunteer for Special Olympics at local schools.
- Active contributor and volunteer for Coast Guard day and the

Marine Corps Birthday.

- Stepping up as PIE coordinator, a position normally filled by an O-4. She expanded unit's volunteers more than ten-fold from 5 to 52, increased partnerships within local community.
- Assists various members for health and well-being at unit for members on weight program, created a nutrition recipe book filled with healthy meal options.

Awards:

- 02 Coast Guard Achievement Medals, Coast Guard Unit Commendation Ribbon, Coast Guard Meritorious Unit Commendation Ribbon, Coast Guard Marksman Ribbon, Coast Guard Pistol Sharpshooter Ribbon Competencies & Qualifications:
 - o Boatswain's Mate of the Watch, Damage Control (basic & advanced), Watch Quarter Station Qualified (lookout, helmsman, comms, first aid, firefighting, watchstander, CBR defense, team lead, and scene leader), Firearms Training & Evaluation (Phase I, II, & III)



Economic Indicators & Other Charts

How to read the Charts:
The Airport Passengers Chart, Tax Reports, Healthcare Stats and Utilities Connect and Disconnects are shown as monthly or quarterly comparisons on the specific rows. The totals shown at the bottom are the Year to Date totals for each year and does not include the numbers shown in Italics.

TAX REPORTS				
MONTHLY TAXABLE SALES: SOURCE: NC DEPARTMENT OF REVENUE				
OCCUPANCY TAX: SOURCE: ONSLOW COUNTY				
Monthly Report of Taxable Sales				
17-18	Taxable Sales	17-18	Taxable Sales	% Change
Jul-17	\$176,001,283	Jul-18	\$194,582,338	10.56%
Aug-17	\$175,923,030	Aug-18	\$191,474,148	8.84%
Sep-17	\$170,773,046	Sep-18	\$179,899,105	5.34%
Oct-17	\$166,205,341	Oct-18	\$162,662,167	-2.31%
Nov-17	\$158,839,850	Nov-18	\$205,477,971	29.36%
Dec-17	\$166,147,995	Dec-18	\$209,559,140	26.13%
Jan-18	\$190,951,446	Jan-19	\$221,950,803	16.23%
Feb-18	\$145,494,737	Feb-19	\$183,143,879	25.88%
Mar-18	\$157,865,496	Mar-19	\$185,838,020	17.72%
Apr-18	\$184,676,634	Apr-19	\$223,668,086	21.11%
May-18	\$172,895,493	May-19	\$208,840,729	20.79%
Jun-18	\$177,433,672	Jun-19	\$211,682,639	19.30%
YTD Total	\$2,043,208,023	YTD Total	\$2,378,779,025	16.42%
*YTD Total does not include numbers in <i>Italics</i>				

Occupancy Tax Report			
	<u>2018-2019</u>	<u>2019-2020</u>	%
July	\$462,461.06	\$461,147.13	-0.002%
August	\$353,283.12		
September	\$203,610.20		
October	\$196,372.41		
November	\$179,777.01		
December	\$151,254.46		
January	\$139,425.68		
February	\$139,912.25		
March	\$169,653.98		
April	\$171,338.39		
May	\$206,013.03		
June	\$337,169.01		
Total:	\$2,710,270.60		-0.002%

UTILITIES				
UTILITIES: SOURCES: CITY OF JACKSONVILLE & ONWASA				
City of Jacksonville & ONWASA Water				
	Connects		Disconnects	
	2018	2019	2018	2019
1st Qtr	4,953	4,550	3,821	4,513
2nd Qtr	5,378	5,242	4,983	4,983
3rd Qtr	3,800	2,247	4,058	2,090
4th Qtr	1,775		1,911	
YTD Total	10,331	12,039	8,804	11,586
*YTD Total does not include numbers in <i>Italics</i>				

HEALTHCARE	
OMH ER: SOURCE: ONSLOW MEMORIAL HOSPITAL	
OMH BIRTH: SOURCE: ONSLOW MEMORIAL HOSPITAL	
NAVAL HOSPITAL ER: SOURCE: NAVAL HOSPITAL, CAMP LEJEUNE	
NAVAL HOSP BIRTHS: SOURCE: NAVAL HOSPITAL CAMP LEJEUNE	

Onslow Memorial Hospital Emergency Room Visits		
	2018	2019
1 st Quarter	15,280	13,547
2 nd Quarter	15,462	13,497
3 rd Quarter	14,824	4,126
4 th Quarter	14,731	
YTD Total	30,742	31,170
Onslow Memorial Hospital Live Births		
	2018	2019
1 st Quarter	307	313
2 nd Quarter	303	333
3 rd Quarter	357	115
4 th Quarter	348	
YTD Total	610	761
*YTD Total does not include numbers in <i>Italics</i>		

Naval Hospital Camp Lejeune Emergency Room Visits		
	2018	2019
1 st Quarter	13,134	13,036
2 nd Quarter	13,393	12,326
3 rd Quarter	11,582	3,641
4 th Quarter	11,909	
YTD Total	26,527	29,003
Naval Hospital Camp Lejeune Live Births		
	2018	2019
1 st Quarter	480	458
2 nd Quarter	459	390
3 rd Quarter	499	163
4 th Quarter	449	
YTD Total	939	1,011

TRANSPORTATION		
PUBLIC TRANSPORTATION: SOURCE: OUTS, JTS		
ALBERT ELLIS AIRPORT: SOURCE: ALBERT J ELLIS AIRPORT		
Public Transportation Riders - 2019-20		
System	July	Fiscal YTD
Onslow United Transit System	7,958	7,958
Jacksonville Transit System	9,521	9,521
Military Express	1,122	1,122
Total	18,602	18,601

Albert J Ellis Airport Total Passengers			
	2018	2019	% Change
January	19,905	23,549	18%
February	21,064	22,739	8%
March	27,481	28,582	4%
April	26,425	28,667	8%
May	28,587	29,202	2%
June	26,867	29,217	8%
July	29,082	31,802	8.5%
August	30,838		%
September	18,324		%
October	26,168		%
November	27,468		%
December	26,451		%
YTD Total	123,462	193,758	7.4%
*YTD Total does not include numbers in <i>Italics</i>			

HOUSING	
ONSLOW ABSORPTION RATES: SOURCE: JACKSONVILLE NC MARKET CENTER	

Onslow County Absorption Rates 2019					
Information provided by Coldwell Banker Fountain Realty, William Sanders. As of 7/31/19, info obtained from the Jacksonville Board of Realtors MLS. These numbers do not include: REO, Short Sales, & Townhomes.					
Price of Home	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	7	684	97.71	168	1.72
\$150,001 - \$200,000	7	853	121.86	188	1.54
\$200,001 - \$250,000	7	451	64.43	124	1.92
\$251,001 - \$300,000	7	140	20	48	2.40
\$300,001 +	7	133	19	137	7.21
TOTAL		2261		665	
New Construction Price	# of Months	# Sold	Sales Rate Per Month	# Currently Active*	# of Month's Of Inventory
≤ \$150,000	7	3	0.43	0	0.00
\$150,001 - \$200,000	7	120	17.14	62	3.62
\$200,001 - \$250,000	7	199	28.43	135	4.75
\$251,001 - \$300,000	7	86	12.29	70	5.70
\$300,001 +	7	72	10.29	62	6.03
TOTAL		480		329	

Business Stats		
County Permits: Source: Onslow County		
City Permits: Source: City of Jacksonville		
City of Jacksonville Building Permits		
July 2019	#	Value
Residential	28	\$874,922
Commercial	34	\$1,288,605
Other	329	\$76,150
Total	391	\$2,239,677

County Building Permits			
FY2018-19	Res BPs	Com BPs	Total Value
1st Qtr Totals	779	135	\$26,959,313
2nd Qtr Totals	1,257	163	\$40,163,911
3rd Qtr Totals	1,078	164	\$44,634,113
4th Qtr Totals	1,094	220	\$50,139,085
FY Totals	4,208	682	\$161,896,422
FY2019-20	Res BPs	Com BPs	Total Value
1st Qtr Totals	451	67	\$30,636,174
2nd Qtr Totals			
3rd Qtr Totals			
4th Qtr Totals			
FY Totals	451	67	\$30,636,174

Camp Lejeune & MCAS		
NR Government and External Relations (GER) Camp Lejeune, NC.		

Camp Lejeune Area Active Duty USN/USMC Statistics		
Location	10/15/2018	04/15/2019
Camp Lejeune	31,172	31,374
MARSOC	2,258	2,330
New River	6,374	6,325
TECOM Schools	4,817	6,010
Total	44,621	46,039
USMC Deployed Total	4,914	



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Unemployment Figures	
Source: NC Dept of Commerce	
Unemployment rates from NC Works - NC Dept of Commerce	
Area Name	Onslow County
Year	2019
Month	July
Labor Force	64,099
Employed	60,730
Unemployed	3,369
Unemployment Rates	5.3%

Onslow County Register of Deeds	
Assumed Business Names, Deaths, Births and Marriage Certificates for the previous 3 years. Source: Onslow County Register of Deeds	

Register of Deeds			
Assumed Names		Deaths	
2016	560	2016	812
2017	580	2017	804
2018	556	2018	863

Births		Marriages	
2016	3,519	2016	2,677
2017	3,535	2017	2,629
2018	3,267	2018	2,698

Education	
Source: Onslow County Partnership for Children	

Onslow County: Child Care Snapshot July 2019 (State Regulated for children birth to 12)					
License Type	# facilities	# slots	# enrolled	Capacity	# staff
NC 5 star	20	2,593	2,483	96%	402
NC 4 star	9	363	329	91%	51
NC 3 star	17	495	465	94%	90
NC 2 star	1	8	8	100%	1
NC 1 star	6	125	113	90%	15
NC Religious	6	450	426	95%	70
NC Temporary	3	59	38	64%	18
NC Provisional					
NC Probationary					
Totals	62	4,093	3,862	94.0%	647



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When you care about
where you live

Marketing Division Report	
Source: Facebook Analytics	
Social	
Facebook (26 new followers)	4,361
Followers on Instagram (following 289 users on Instagram)	276
Average posts per week (on Facebook)	15
Average posts per week (on Instagram)	7
People reached through photo post	554
People reached through video post this month	548

From Aug. 1-Aug. 29, 8,241people were reached through the chamber’s Facebook page. This is up 37% from last month’s post engagement statistics.

The page received 2,622 engagements, which is a 6% increase compared to last month. There were 818 3-second video views this month, which over triple the amount of views in July. The chamber page continues to rank No. 2 against other non-profit pages in the area, with the Onslow County Partnership for Children at No. 1.

Goals Hit: Increased video posts with three videos posted in August.

Goals for next month: Continue to grow page following and welcome new page “members.”

** These numbers are based on organic visitors to the chamber’s Facebook page and website, without the use of paid promotions.*

Website	
Page views from Aug 1-31 (18% increase)	7088
Web visitors are new members	69%
Returning Visitors	31%

Popular pages this month were the home page, business directory and events pages. The chamber’s business directory page had 691 hits in August and the home page had 1,219 hits in August. Our percentage of returning visitors increased in August, which may be related to registration for the Public Safety Awards.

Goals for next month: Continue routine updates and updating information to the website with a focus on usability.

PRESS

News releases were sent out for the Public Safety Awards to local media twice in August. The initial release appeared in The Daily News and three TV stations covered the event, along with coverage from The Daily News. Photos from The Public Safety Awards will be published in The Chamber Connection.



Ribbon Cuttings



August 5th

Embry-Riddle Aeronautical University
Marine Corps Air Station- New River



August 14th

Sunbelt Rentals
4181 New Bern Hwy, Jacksonville, NC 28546



August 15th

Copper Rose Tattoo
461 Western Blvd Suite 114



August 19th

Eastern Carolina Regional Skills Center
261 Northwest Corridor Blvd



Ribbon Cuttings



August 21st

Sprint

215 Western Blvd Suite 500



August 24th

Doctors Park Psychological Center

200 Doctors Dr.



August 30th

United Way Chew House Rededication

8 Ruth Street Jacksonville NC



August 30th

Kimbrell's

1370 Western Blvd

LIVE 2 >> LEAD



John C. Maxwell

John C. Maxwell, the #1 New York Times bestselling author, coach, and speaker



Rachel Hollis

#1 New York Times Bestselling Author and Entrepreneur



Angela Ahrendts

Former Senior Vice President of Apple Retail based in Cupertino, CA



Marcus Buckingham

Global researcher and thought leader



Chris Hogan

The leading voice on building wealth and retirement.

October 11, 2019

Discovery Church International, 1309 LeJeune Boulevard, Jacksonville, NC

Presented By

C~L.E.A.D.

YOU DESERVE THIS!

We would like to invite you to 4 hours of renewal and rejuvenation with John Maxwell, Rachel Hollis, Angela Ahrendts, Marcus Buckingham, and Chris Hogan to help us to shift our mindset and continue to grow for our businesses and our community.

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Vanessa Ervin

John Maxwell Team Executive Directors

Doors open at 8:00 am

Live feed begins at 8:45 am

Event ends at 1:30 pm

RSVP number of attendees to j.hooker@carobell.com

Admission only \$49!

Enrollment Now Open for 2019-2020 Season at The Little Gym of Jacksonville

Local Child-centered Gym Helps Families Make Regular Physical Activity a Priority in Their Children's School Year Schedule

Contact:
Heather Anderson
The Little Gym International
(480) 948-2878
andersonh@thelittlegym.com

For many families, the new school year signals a return not just to the classroom, but also to busy schedules managing school, childcare, after-school activities, homework, and family time. Local child development expert Bethany Anderson, owner of The Little Gym of Jacksonville, understands that balancing their kids' health with the demands of a new school year is a challenge, but reminds parents and caregivers that, as adults, they know the value of staying physically fit and active.

"It's important to make regular physical activity a part of every child's schedule," said The Little Gym of Jacksonville owner Bethany Anderson. "The benefits of keeping children active can include changes in their physical, emotional, and cognitive learning abilities."

When it comes to exercise for kids, research has shown time after time that physical activity stimulates the brain and boosts cognitive development. Along with school, homework, and extracurricular

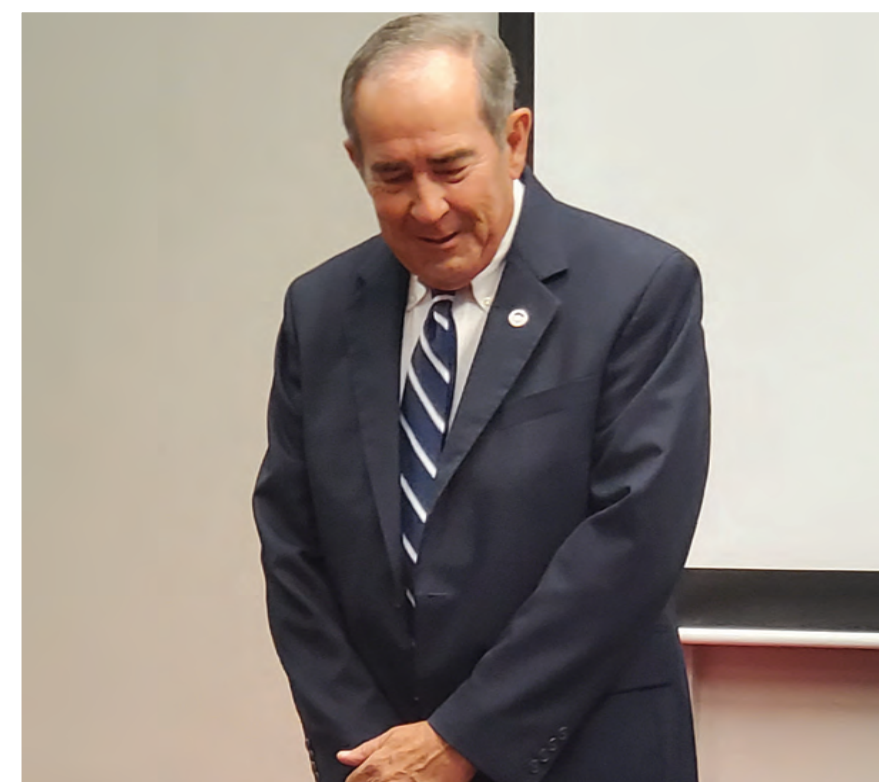
activity, physical activity needs to be a daily focus to help your child grow, develop, and succeed. The Centers for Disease Control* recommends that all young people from ages 6 to 17 years engage in 60 minutes or more of moderate-to-vigorous physical activity daily. Additionally, a review published by the American Academy of Pediatrics** of 26 studies involving more than 10,000 children ages 4 to 13 years concluded that incorporating physical activity into a child's school day improves both classroom behavior and achievement in all academic subjects.

The team at The Little Gym has found that the key to encouraging children to get active is to make it fun. Incorporating play into a child's fitness routine encourages them to look at exercise as an essential source of recreation; rather than a chore or "working out," it instead becomes a chance to have fun and play with their friends. While activities such as going to a child-centric gym, riding a bike or playing at a local park are masked as fun, the cardiovascular, strength, and stretching exercises help children to build strong bodies and minds. Programs at The Little Gym of Jacksonville combine physical

development routines with activities that promote things like sharing, listening, concentration, and decision making. As a result, children learn critical life skills in a fun and lively environment that provides a different context for learning – one that complements and enhances the traditional school experience, even before kids are school aged. Adhering to the concept of a "Springboard to Life's Adventures," The Little Gym designs their child development program for all ages and stages, helping children develop the emotional and physical confidence to take on new adventures – in sports, academics, or the arts – when they are ready.

"We hope that parents who are looking for a safe and inspiring place for their children to direct their energy, build confidence, and cultivate flexibility and focus will consider The Little Gym of Jacksonville," said Anderson. "Our experienced and dedicated staff is committed to fostering a sense of personal involvement, success, and confidence that will keep your child interested in a healthy, active lifestyle, not just for a season during their childhood, but for a lifetime."

The Jacksonville Onslow Chamber of Commerce 2019-2020 Leadership in Action program kicked off August 8th. This year's participants are: Mary Avery, Kelly Cannon, Lashea Cavers, Alice Ellis, Anthony Futrell, Kelly Glass, Tondrea Leach, Nichole Lovejoy, Melissa Maloney, Wendy O'Brien, Jeff Pittman, Vic Reyes, Mitch Sprunger and Reva Sullivan. The class' first 8-hour session included orientation, team building and a leadership presentation from Dr. Ron Lingle.



The August guest speaker at the Chamber's Governmental Affairs Committee meeting was Onslow County Sheriff Hans Miller. Sheriff Miller gave a break down on the divisions of the Sheriff's Department and the responsibilities of each department. He said they will continue to have Town Hall meetings throughout the county so the Onslow County Sherriff's department can continue to have better communication with all the citizens.

Announcing the 2019 Minority Enterprise Development (MED) Week Lineup



Held every year for more than 10 years, MED Week is all about celebrating diversity and recognizing those who serve in or advocate for diverse businesses. Minorities in this context include: Women, African-Americans, Hispanic Americans, Native Americans, Asian Pacific Americans, Subcontinent Asian Americans, and Disabled business owners.

MED Week is sponsored by the Fairfield Inn & Suites, along with other local businesses.

This year's MED Week will include the following programs. Stay tuned for more information about venues and cost on our website and Facebook page.

- Oct. 7- Diversity and Inclusion Strategic Plan Seminar, presented by Robert Heath
- Oct. 8- MED Week Luncheon. The Minority Entrepreneur of the Year and the Fairfield Business Advocate of the Year will be announced.
- Oct. 9- MED Week Mingle! The 2019 Legends of Onslow will be announced.
- Oct. 10- MED Sites Scavenger Hunt! Participants are invited to visit diverse owned businesses/milestones and will upload their epic photos to the Chamber's Facebook page! Prizes are awarded to the best photo (Gift Basket)! And...Visit all the sites and receive a special prize! Hint Hint: 3 day resort stay!
- Oct. 11- African American Heritage Trail Field Trip. Visit sites of the African American Heritage Trail and learn about its history! Trip will start at the Fairfield Inn! Continental breakfast at 8:30 am and take off at 9 am. The trip will end around 12:30 and you may join us for lunch at Marrakesh Mediterranean Cuisine. *Lunch is optional and not complimentary

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CHAMBER OF COMMERCE



Save the Date for These Signature Events

Minority Enterprise Development Week
October 7-11, 2019

Small Business Week
May 3-9, 2020

Christmas Holiday Parade
November 23, 2019 Western Blvd.

Business Expo
May 15, 2020 Jacksonville Commons

Annual Membership Celebration
February 20, 2020 Marston Pavilion

Education Golf Tournament
May 29, 2020 Jacksonville Country Club

Administrative Professionals Celebration
April 21, 2020 Marston Pavilion

From the desk of Donna Hammonds



Visitor spending increase in Jacksonville and Onslow County ranked highest in the state for 2018!

The state tourism bureau, Visit NC, announced in late August that domestic visitors to and within Onslow County spent \$249 million in 2018, an 8.04% increase from 2017, ranking Onslow #22 out of all of North Carolina's 100 counties.

These results are very exciting! A big thank you to our Onslow County tourism and hospitality partners and their employees for their hard work and effort, as they play an integral role in our ongoing success!

For Onslow County residents, tourism spending represents a savings of \$111.66 per person in taxes they would have had to pay to equate to this income from the tourism industry.

Some of the tourism impact highlights for Onslow County during 2018 are listed below:

- Onslow's travel and tourism industry directly employs more than 1,888 people.
- Total payroll generated by the tourism industry is \$49.3 million in Onslow County.
- State tax revenue generated in Onslow totaled \$12.9 million through state sales and excise taxes, and taxes on personal and corporate income. About \$9.48 million in local taxes were generated from sales and property tax revenue from travel-generated and travel-supported businesses.

In 2018, joint promotional efforts between Onslow County Tourism and the Jacksonville Tourism Development Authority have included inviting selected members of the media, as well as travel writers and bloggers to Onslow County. Strategic social media placements to targeted audiences, as well as the implementation of a revamped military reunion effort, are also part of both organizations' ongoing plans to attract overnight stays.

While Labor Day is the unofficial end of summer, so begins autumn and our area's upcoming festival season. Onslow has many events that take place during the fall months showcasing our county's traditions, heritage, sports, and great outdoors. Many of our tourism partners are hard at work planning for many successful events over the next few months.

September promises to be a great month kicking off with Hammocks Beach State Park's Annual "Friends of the

Hammocks and Bear Island Marsh Cruises" September 4, 7, 11, 14, 18, 21, 25 and 28. All cruises will board at 1:00 pm. Contact the park at (910) 326-4881 to reserve your space! This two-hour cruise lets you enjoy the beautiful marshes and wildlife that surround the park, Bear Island, Jones and Huggins Island. A great adventure for a girlfriend's outing, church groups, family time and more.

Marine Corp Community Service's (MCCS) Annual Marine Corp Half Marathon on September 14 aboard Camp Lejeune. The Marathon tests runners' stamina and endurance. This race also exposes runners to life aboard a Marine Corps Base as the course winds through Marine Corps Base, Camp Lejeune, NC. The Marine Corps Half Marathon is a certified course starting and finishing at Goettge Memorial Field House; this course is scenic and flat and lends itself to setting course records. Register at www.mccslejeune-newriver.com.

Topsail Island Jeep Week held September 20 -21, is a celebration of Jeep culture in beautiful Topsail Island. A great family event for all jeep lovers, big and small (and furry!). This jeep experience is a chance for jeep lovers to get together and have an amazing time at events like the beach ride and obstacle course. Spectators are welcome at each event spanning six towns and two counties. More information on events and happenings are available on their Facebook page "Topsail Island Jeep Week".

New River Splash held at Jacksonville's Riverwalk Park on September 28th, has something for everyone! The Triathlon is a swim, bike and run event: swim 400 yards in the New River - bike 13 miles through downtown Jacksonville - run a 5k. Don't want to do a full triathlon? Try one of the other options: Duathlon (bike and run), Team Relay (grab a friend and do it together), or only run the 5k. In addition, at 10 am, you can take part in the family festival along the New River featuring kids' activities, goat yoga, a cornhole tournament, SUP races, angler casting competition, vendors, food trucks, and more! Visit www.playjosc.com/new-river-splash for more information.

Mike's Farm will host their Annual Antique Tractor Show and celebrate the Grand Opening of their NC Products Barn on September 28, beginning at 11 am. Kicking off their fall season, the farm will be opening the pumpkin patch, hayrides, tractor games, BBQ plates, antique tractor & car show and finale parade of tractors to end the day's festivities. The public is invited to bring their vintage beauties (tractors, equipment and cars) out for display with free registration. Visit www.mikesfarm.com for more information.

And, let's not forget about concerts...the Tarheel Concert Lounge will showcase some big talent featuring a wide array of music genres. Theory of a Deadman, Hellyeah, and GWAR. For their complete fall schedule visit www.tarheelnclive.com.

Each new season is an opportunity to experience new local adventures. Get out and enjoy our beautiful County this fall! For a complete listing of upcoming events please visit www.OnlyinOnslow.com or our Facebook page, Onslow County Tourism.

Service Awards

A community is only as good as the citizens that live and work within its borders. Each month we celebrate the frontline employees that go the extra mile to make your visits an above average experience in Swansboro, Sneads Ferry, Richlands, and Jacksonville! The two individuals, representing two area businesses; have performed their duties with a positive outlook, a kind word, and valued information for our visitors and citizens - they went the extra mile! Onslow County Tourism and the Jacksonville • Onslow Chamber of Commerce want to thank them for their efforts and encourage you to do the same. Good service is good business!



Darryl Marsh
Marsh Cruises



Jessica Eckart
Hampton Inn